

# REVENUE

## 02 REVENUE

### MISSION:

To provide the revenue necessary for the support of state and local government programs through the fair and consistent application of the tax laws and through a comprehensive program of education that explains the responsibilities and rights of taxpayers; to operate the state lottery established in SDCL 42-7A in a secure, efficient, and profitable manner; to provide for the safety and well-being of consumers and the general public by regulating the gaming, and racing industries.

LEGAL CITATION: SDCL 10-1; SDCL 32; SDCL 42-7A; SDCL 47-7B.

	ACTUAL FY 2012	ACTUAL FY 2013	BUDGETED FY 2014	REQUESTED FY 2015	GOVERNOR'S RECOMMENDED FY 2015	RECOMMENDED INC/(DEC) FY 2015
<b>FUNDING SOURCE:</b>						
General Funds	\$ 948,476	\$ 1,069,603	\$ 1,117,223	\$ 1,154,723	\$ 1,117,713	\$ 490
Federal Funds	242,943	130,000	0	0	0	0
Other Funds	64,982,242	69,294,052	68,241,552	70,125,671	70,143,099	1,901,547
<b>Total</b>	<b>\$ 66,173,661</b>	<b>\$ 70,493,655</b>	<b>\$ 69,358,775</b>	<b>\$ 71,280,394</b>	<b>\$ 71,260,812</b>	<b>\$ 1,902,037</b>
<b>EXPENDITURE DETAIL:</b>						
Personal Services	\$ 12,631,396	\$ 12,894,449	\$ 14,443,178	\$ 14,520,972	\$ 14,520,972	\$ 77,794
Operating Expenses	53,542,266	57,599,206	54,915,597	56,759,422	56,739,840	1,824,243
<b>Total</b>	<b>\$ 66,173,661</b>	<b>\$ 70,493,655</b>	<b>\$ 69,358,775</b>	<b>\$ 71,280,394</b>	<b>\$ 71,260,812</b>	<b>\$ 1,902,037</b>
Staffing Level FTE:	237.6	235.5	246.5	247.5	247.5	1.0

# REVENUE

## 0210 Secretariat

### MISSION:

To provide the revenue necessary for the support of state and local government programs through the fair and consistent application of the tax laws and through a comprehensive program of education that explains the responsibilities and rights of the taxpayers; to establish and implement policy decisions that affect the management of the department; to ensure the department's fiscal responsibility by utilizing all appropriate monies in an efficient and accountable manner; to account for and distribute revenues according to SDCL; to maximize automated systems, while minimizing administrative costs; to provide research and technology assistance; to provide legal assistance to the department; to actively investigate and prosecute violations of the criminal statutes of the revenue code.

	ACTUAL FY 2012	ACTUAL FY 2013	BUDGETED FY 2014	REQUESTED FY 2015	GOVERNOR'S RECOMMENDED FY 2015	RECOMMENDED INC/(DEC) FY 2015
<b>FUNDING SOURCE:</b>						
General Funds	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Federal Funds	0	0	0	0	0	0
Other Funds	2,833,957	2,941,994	3,343,559	3,427,678	3,430,571	87,012
<b>Total</b>	<b>\$ 2,833,957</b>	<b>\$ 2,941,994</b>	<b>\$ 3,343,559</b>	<b>\$ 3,427,678</b>	<b>\$ 3,430,571</b>	<b>\$ 87,012</b>
<b>EXPENDITURE DETAIL:</b>						
Personal Services	\$ 1,574,962	\$ 1,517,245	\$ 1,826,659	\$ 1,904,453	\$ 1,904,453	\$ 77,794
Operating Expenses	1,258,995	1,424,749	1,516,900	1,523,225	1,526,118	9,218
<b>Total</b>	<b>\$ 2,833,957</b>	<b>\$ 2,941,994</b>	<b>\$ 3,343,559</b>	<b>\$ 3,427,678</b>	<b>\$ 3,430,571</b>	<b>\$ 87,012</b>
Staffing Level FTE:	25.9	24.2	27.0	28.0	28.0	1.0

	ACTUAL FY 2012	ACTUAL FY 2013	ESTIMATED FY 2014	ESTIMATED FY 2015
<b>REVENUES</b>				
Sales, Use and CET Electronic Filing	804,003,684	857,682,647	890,000,000	925,000,000
Motor Fuel Electronic Filing Collections (1)		131,414,524	132,000,000	140,000,000
Remittance Center Collections				
Department Collections	701,211,157	576,487,966	545,000,000	510,000,000
Other State Agency Collections	176,716,541	183,603,875	185,000,000	185,000,000
<b>Total</b>	<b>1,681,931,382</b>	<b>1,749,189,012</b>	<b>1,752,000,000</b>	<b>1,760,000,000</b>

(1) The first electronic motor fuel tax returns and payments were submitted in July 2012.

### PERFORMANCE INDICATORS

<b>Legal Staff:</b>				
Department Cases Opened	492	364	370	385
ISB Investigations	225	184	195	200
<b>Remittance Center:</b>				
Department Documents Processed	429,740	417,892	400,000	350,000
Other Department Documents Processed	50,966	48,311	47,000	47,000
ENewletters	56,493	67,181	70,000	75,000
<b>BUSINESS EDUCATION (Held/Attended)</b>				
Small Business Workshops	4/36	N/A	N/A	N/A
Contractor's Excise Tax Seminar	8/70	9/110	10/120	10/125
Sales Tax Seminar	7/97	12/176	12/185	12/185
Border States Contractors' Excise Tax	4/40	3/30	3/35	3/35
Border States Sales Tax Seminar	4/74	3/39	3/40	3/40
Special Interest Group Presentation	8/133	21/440	25/475	25/475

# REVENUE

## 0220 Business Tax

### MISSION:

To process sales, use, and contractors' excise tax payments; to ensure compliance with sales and use tax and contractor's excise tax laws through the efficient utilization of personnel; to administer municipal and special jurisdiction sales and use taxes, along with municipal excise tax enacted pursuant to SDCL 10-52; to maintain an efficient and reconcilable sales and excise tax accounts receivable system; to provide collection services on taxpayer accounts; to administer the construction refund programs; and, to promote sales tax equity on a national basis through simplification of sales tax laws and administration.

	ACTUAL FY 2012	ACTUAL FY 2013	BUDGETED FY 2014	REQUESTED FY 2015	GOVERNOR'S RECOMMENDED FY 2015	RECOMMENDED INC/(DEC) FY 2015
<b>FUNDING SOURCE:</b>						
General Funds	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Federal Funds	0	0	0	0	0	0
Other Funds	3,852,076	3,844,284	4,109,098	4,109,098	4,112,343	3,245
<b>Total</b>	<b>\$ 3,852,076</b>	<b>\$ 3,844,284</b>	<b>\$ 4,109,098</b>	<b>\$ 4,109,098</b>	<b>\$ 4,112,343</b>	<b>\$ 3,245</b>
<b>EXPENDITURE DETAIL:</b>						
Personal Services	\$ 2,988,722	\$ 2,970,230	\$ 3,242,552	\$ 3,242,552	\$ 3,242,552	\$ 0
Operating Expenses	863,354	874,054	866,546	866,546	869,791	3,245
<b>Total</b>	<b>\$ 3,852,076</b>	<b>\$ 3,844,284</b>	<b>\$ 4,109,098</b>	<b>\$ 4,109,098</b>	<b>\$ 4,112,343</b>	<b>\$ 3,245</b>
<b>Staffing Level FTE:</b>	<b>56.1</b>	<b>55.0</b>	<b>57.5</b>	<b>57.5</b>	<b>57.5</b>	<b>0.0</b>

	ACTUAL FY 2012	ACTUAL FY 2013	ESTIMATED FY 2014	ESTIMATED FY 2015
<b>REVENUES</b>				
Other Agency Collections (1)	14,485,360	25,334,389	25,000,000	25,000,000
Collections:				
State Sales Tax	753,608,112	785,867,460	810,000,000	845,000,000
Streamlined Sales Tax Collections (2)	1,640,529	1,878,172	2,000,000	2,200,000
Excise Tax	82,991,355	84,466,868	89,500,000	94,800,000
Telecom Excise Tax	12,895,257	13,491,578	13,750,000	14,500,000
City/Reservation Taxes	311,849,826	327,692,787	336,000,000	336,000,000
<b>Total</b>	<b>1,177,470,439</b>	<b>1,238,731,254</b>	<b>1,276,250,000</b>	<b>1,317,500,000</b>

(1) FY2013 was the first year the Department collected the 911 Surcharge and 911 Prepaid for the Department of Public Safety.

(2) Revenues from Streamlined voluntary sellers deposited into the tax relief fund.

### PERFORMANCE INDICATORS

Cities/Tribes with Sales/Use Tax	260	261	262	263
Total Active Licenses	80,130	81,047	82,000	83,000
Delinquent/Out-of-Balance Notices	148,136	153,337	150,000	149,000
Licensee Reviews *	521	189	200	250
Balance of Active Accounts Receivable (July 1)	\$5,071,237	\$5,417,568	\$5,600,000	\$5,700,000
Total Paper Returns Processed	366,028	349,350	330,000	320,000
Electronic Returns	147,518	160,678	180,000	190,000
Violations	33,439	32,776	32,000	31,000
800 Phone Bank Calls	35,558	39,135	40,000	40,000

\* Licensee reviews are an informational meeting between a Revenue Agent and a licensee during which the agents explains how tax applies to the specific business and transactions. The review is not an official audit of the business. Businesses are targeted for review if they would not normally receive an audit and it appears that the business may have issues that cannot be corrected with a compliance contact.

# REVENUE

## 0230 Motor Vehicles

### MISSION:

To ensure that motor fuel, special fuel, interstate fuel, and 3% excise tax are properly assessed and collected in accordance with Chapters 10-47B, 32-5B and 32-3A; to ensure that proper motor vehicle and boat ownership documents are submitted on a timely basis so ownership transfer and title issuance can be accomplished pursuant to Chapter 32-3 and 32-3A; to ensure dealers are licensed and operating in accordance with 32-6B, 6C, 6D, 6E 32-7A and 32-7B; to ensure that all prorate, commercial, and noncommercial vehicles are properly licensed and that all license fees have been remitted properly pursuant to 32-3, 32-5, 32-9, and 32-10; to assure proper collection of the 3% excise tax on all vehicles titled and registered in this state; to maintain proper records of collection and refund of tax on applications; to process all boat and motor vehicle registrations and certificates of title within five days of receipt; to maintain proper records through the automation of the system; to ensure prompt service on inquiries from the general public, law enforcement, financial institutions, and other government agencies; to provide for inspections of all motor vehicle, motorcycle, trailer, mobile home, boat and snowmobile dealers licensed in South Dakota; to detect any violations of South Dakota Code that apply to dealers and to affect lawful compliance with dealer laws and regulations; to approve or deny the issuance of dealer licenses to initial applicants; to ensure the collection of motor fuel taxes and commercial licensing fees in accordance with South Dakota laws; to collect and disburse taxes and fees in accordance with the International Registration Plan (IRP) and the International Fuel Tax Agreement (IFTA); to collect Unified Carrier Registration (UCR) fees and distribute to members of UCR; to collect petroleum release compensation (tank inspection) fees; to issue ethanol production payments; and, to issue refunds or grant an exemption from the 3% motor vehicle excise tax to tribal members who reside on land controlled by their tribe, track and account for dollars collected for the tribes based upon tribal agreements.

	ACTUAL FY 2012	ACTUAL FY 2013	BUDGETED FY 2014	REQUESTED FY 2015	GOVERNOR'S RECOMMENDED FY 2015	RECOMMENDED INC/(DEC) FY 2015
<b>FUNDING SOURCE:</b>						
General Funds	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Federal Funds	242,943	130,000	0	0	0	0
Other Funds	4,595,100	4,768,974	5,382,553	7,182,553	7,186,858	1,804,305
<b>Total</b>	<b>\$ 4,838,043</b>	<b>\$ 4,898,974</b>	<b>\$ 5,382,553</b>	<b>\$ 7,182,553</b>	<b>\$ 7,186,858</b>	<b>\$ 1,804,305</b>
<b>EXPENDITURE DETAIL:</b>						
Personal Services	\$ 1,985,435	\$ 1,985,520	\$ 2,126,662	\$ 2,126,662	\$ 2,126,662	\$ 0
Operating Expenses	2,852,608	2,913,454	3,255,891	5,055,891	5,060,196	1,804,305
<b>Total</b>	<b>\$ 4,838,043</b>	<b>\$ 4,898,974</b>	<b>\$ 5,382,553</b>	<b>\$ 7,182,553</b>	<b>\$ 7,186,858</b>	<b>\$ 1,804,305</b>
Staffing Level FTE:	45.5	44.7	46.0	46.0	46.0	0.0

	ACTUAL FY 2012	ACTUAL FY 2013	ESTIMATED FY 2014	ESTIMATED FY 2015
<b>REVENUES</b>				
Collections:				
Motor Vehicle Fees	115,511,832	122,597,802	130,000,000	130,000,000
Motor Vehicle Commercial Fees	18,971,110	17,962,871	19,000,000	19,000,000
Motor Fuel Taxes	153,388,242	161,903,333	155,000,000	155,000,000
<b>Total</b>	<b>287,871,184</b>	<b>302,464,006</b>	<b>304,000,000</b>	<b>304,000,000</b>

	ACTUAL FY 2012	ACTUAL FY 2013	ESTIMATED FY 2014	ESTIMATED FY 2015
<b>PERFORMANCE INDICATORS</b>				
Certificates of Title Issued/Processing (Days)	382,782/6	389,283/6.5	392,000/8	394,000/5
Personal/Dealer License Plates Renewed	19,820/3,350	21,021/3,313	22,000/3,350	24,000/3,400
Vehicles Registered - Total	1,081,516	1,402,128	1,500,000	1,500,000
Internet/Self-Service Terminal	50,192/7,192	67,152/29,494	70,000/30,000	75,000/35,000
Licensed Vehicle Dealers	1,286	1,233	1,200	1,200
IFTA Licenses	3,008	2,995	3,000	3,000
Suppliers/Out-of-State Suppliers	73	74	75	75
Importer & Exporter/Blender	348/144	309/144	310/145	310/145
Highway Contractors/Marketers	608/1,297	599/1,000	600/1,000	600/1,000
Power Units Prorated Under IRP	9,180	9,765	9,700	9,700
Prorate Trailer ID Plates Issued	1,386	1,782	1,800	1,800
Commercial Tonnage Stickers Sold	39,496	39,504	39,000	39,000
30-Day Commercial Permits Sold	3,109	3,198	3,200	3,200
Harvest Permits Sold	1,084	789	800	800
Biodiesel Producers	3	1	1	1
Ethanol Producers	17	17	17	17
Ethanol Brokers	11	10	10	10

# REVENUE

## 0240 Property and Special Taxes

### MISSION:

To provide supervision and guidance on all matters pertaining to the issuance of licenses, stamps, and permits, and the collection and disposition of alcohol and malt beverage taxes, cigarette excise tax, franchise tax, mineral tax, severance tax, alcohol beverage brand registration fees, coin-operated washer-dryer permit fees, trading stamps, conservation tax, amusement machine registration fees, bingo license fee and tax; to provide guidance and information to all eligible persons throughout the state who may qualify under the provisions of the Sales Tax Refund (10-45A) or Property Tax Refund (10-18A) for the elderly and disabled; and, to audit claims and issue proper tax refund payments to those qualifying within the time prescribed by law.

To exercise general supervision over the administration of the property assessment and tax laws of the state and all assessing officers in the performance of their duties. Provide documental assessment to sales ratios as indications of the level of assessment in each county for use in equalizing assessments, distribution of state aid to education and determination of county compliance with assessment standards. Provide technical assistance and guidance in the assessment of all classes of property and assist agricultural land evaluation using modern detailed soil surveys. Determine the market value of the companies required to be centrally assessed, calculate gross receipts and taxes payable on certain telephone and commercial wind energy companies, and rural electric associations.

	ACTUAL FY 2012	ACTUAL FY 2013	BUDGETED FY 2014	REQUESTED FY 2015	GOVERNOR'S RECOMMENDED FY 2015	RECOMMENDED INC/(DEC) FY 2015
<b>FUNDING SOURCE:</b>						
General Funds	\$ 948,476	\$ 1,069,603	\$ 1,117,223	\$ 1,154,723	\$ 1,117,713	\$ 490
Federal Funds	0	0	0	0	0	0
Other Funds	0	0	0	0	0	0
<b>Total</b>	<b>\$ 948,476</b>	<b>\$ 1,069,603</b>	<b>\$ 1,117,223</b>	<b>\$ 1,154,723</b>	<b>\$ 1,117,713</b>	<b>\$ 490</b>
<b>EXPENDITURE DETAIL:</b>						
Personal Services	\$ 784,799	\$ 809,960	\$ 857,104	\$ 857,104	\$ 857,104	\$ 0
Operating Expenses	163,677	259,643	260,119	297,619	260,609	490
<b>Total</b>	<b>\$ 948,476</b>	<b>\$ 1,069,603</b>	<b>\$ 1,117,223</b>	<b>\$ 1,154,723</b>	<b>\$ 1,117,713</b>	<b>\$ 490</b>
Staffing Level FTE:	13.7	13.7	14.0	14.0	14.0	0.0

	ACTUAL FY 2012	ACTUAL FY 2013	ESTIMATED FY 2014	ESTIMATED FY 2015
<b>REVENUES</b>				
Collections:				
Special Taxes - State Funds	124,862,218	97,296,016	100,000,000	100,000,000
Special Taxes - Local Governments	25,448,945	28,523,035	29,000,000	29,000,000
<b>Total</b>	<b>150,311,163</b>	<b>125,819,051</b>	<b>129,000,000</b>	<b>129,000,000</b>

	ACTUAL FY 2012	ACTUAL FY 2013	ESTIMATED FY 2014	ESTIMATED FY 2015
<b>PERFORMANCE INDICATORS</b>				
Tax Refund Applications Received	2,380	2,180	2,095	2,050
Applications Refunded/Amount Refunded	2,205/\$440,140	2,059/\$438,165	2,000/\$400,000	1,950/\$390,000
Bank Franchise Returns/Qtr Reports Filed	634/529	680/558	700/580	700/580
Cigarette Wholesaler and Distributor Licenses	79	79	80	80
Cigarette Retailers Registered	2,216	2,185	2,200	2,200
Cigarette Stamps	35,280,735	35,586,810	35,588,000	35,590,000
Other Tobacco Products Reports Filed	797	851	910	910
Retail Compliance Checks/Cigarette Seizures	872/103	800/391	850/350	850/350
Liquor and Beer Licenses	5,254	5,351	5,400	5,450
Levies Approved	3,900	4,000	4,000	4,000
Tax Increment Finance Districts	143	165	175	175
Assessors Certified/Attendance at Annual	168/143	170/127	170/134	170/134
Centrally Assessed Companies	142	145	145	145
Property Transfers Analyzed	38,264	44,350	45,000	45,000

# REVENUE

## 0250 Audits

### MISSION:

To conduct audits of sales/use, contractor's excise, motor fuel, interstate fuel, prorate, franchise, and severance taxes to ensure compliance and increase revenues; and, to provide on-site taxpayer education as a component of the audit function.

	ACTUAL FY 2012	ACTUAL FY 2013	BUDGETED FY 2014	REQUESTED FY 2015	GOVERNOR'S RECOMMENDED FY 2015	RECOMMENDED INC/(DEC) FY 2015
<b>FUNDING SOURCE:</b>						
General Funds	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Federal Funds	0	0	0	0	0	0
Other Funds	3,574,847	3,795,621	4,127,412	4,127,412	4,128,596	1,184
<b>Total</b>	<b>\$ 3,574,847</b>	<b>\$ 3,795,621</b>	<b>\$ 4,127,412</b>	<b>\$ 4,127,412</b>	<b>\$ 4,128,596</b>	<b>\$ 1,184</b>
<b>EXPENDITURE DETAIL:</b>						
Personal Services	\$ 3,041,837	\$ 3,237,669	\$ 3,565,150	\$ 3,565,150	\$ 3,565,150	\$ 0
Operating Expenses	533,010	557,952	562,262	562,262	563,446	1,184
<b>Total</b>	<b>\$ 3,574,847</b>	<b>\$ 3,795,621</b>	<b>\$ 4,127,412</b>	<b>\$ 4,127,412</b>	<b>\$ 4,128,596</b>	<b>\$ 1,184</b>
<b>Staffing Level FTE:</b>	<b>53.9</b>	<b>54.6</b>	<b>55.0</b>	<b>55.0</b>	<b>55.0</b>	<b>0.0</b>

	ACTUAL FY 2012	ACTUAL FY 2013	ESTIMATED FY 2014	ESTIMATED FY 2015
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### PERFORMANCE INDICATORS

Assessments/Audits: \*

Sales & Use/Excise Audits	1,672	1,927	1,935	1,950
Sales & Use/Excise Assessment	\$20,919,967	\$17,521,488	\$21,250,000	\$21,750,000
IFTA, Motor Fuel, Prorate Audits	235	272	286	300
IFTA, Motor Fuel, Prorate Assessment	\$192,329	\$57,568	\$325,000	\$350,000
Total Audits	1,907	2,199	2,221	2,250
Total Assessment	\$21,112,296	\$17,579,056	\$21,575,000	\$22,100,000

\*Number of audits completed and audit assessments are based on the level of experience of the audit staff. The audit staff consists of 40 Sales, Use & Excise Tax auditors, 5 Fuel Tax auditors and 4 audit managers. Currently 80% of the audit staff have over 4 years of experience. The level of experience has a direct affect on the number and types of audits which can be completed. Auditors with over four years of experience are capable of completing large complex audits with the potential for larger assessments.

# REVENUE

## 028 Lottery

### MISSION:

The Lottery's mission is to work cooperatively with our partner licensees to promote and ensure the integrity, fairness, security and honesty of lottery games to maximize revenues for state programs and initiatives and to ensure the Lottery remains a viable and sustainable source of revenue and entertainment for the State of South Dakota.

	ACTUAL FY 2012	ACTUAL FY 2013	BUDGETED FY 2014	REQUESTED FY 2015	GOVERNOR'S RECOMMENDED FY 2015	RECOMMENDED INC/(DEC) FY 2015
<b>FUNDING SOURCE:</b>						
General Funds	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Federal Funds	0	0	0	0	0	0
Other Funds	39,424,051	43,286,601	40,727,684	40,727,684	40,732,775	5,091
<b>Total</b>	<b>\$ 39,424,051</b>	<b>\$ 43,286,601</b>	<b>\$ 40,727,684</b>	<b>\$ 40,727,684</b>	<b>\$ 40,732,775</b>	<b>\$ 5,091</b>
<b>EXPENDITURE DETAIL:</b>						
Personal Services	\$ 1,486,338	\$ 1,570,259	\$ 1,878,445	\$ 1,878,445	\$ 1,878,445	\$ 0
Operating Expenses	37,937,713	41,716,342	38,849,239	38,849,239	38,854,330	5,091
<b>Total</b>	<b>\$ 39,424,051</b>	<b>\$ 43,286,601</b>	<b>\$ 40,727,684</b>	<b>\$ 40,727,684</b>	<b>\$ 40,732,775</b>	<b>\$ 5,091</b>
Staffing Level FTE:	28.9	29.5	31.0	31.0	31.0	0.0

# REVENUE

## 0281 Instant and On-line Operations - Info

### MISSION:

The Lottery's mission is to work cooperatively with our partner licensees to promote and ensure the integrity, fairness, security and honesty of lottery games to maximize revenues for state programs and initiatives and to ensure the Lottery remains a viable and sustainable source of revenue and entertainment for the State of South Dakota.

	ACTUAL FY 2012	ACTUAL FY 2013	BUDGETED FY 2014	REQUESTED FY 2015	GOVERNOR'S RECOMMENDED FY 2015	RECOMMENDED INC/(DEC) FY 2015
<b>FUNDING SOURCE:</b>						
General Funds	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Federal Funds	0	0	0	0	0	0
Other Funds	37,384,469	41,486,922	38,181,437	38,181,437	38,184,566	3,129
<b>Total</b>	<b>\$ 37,384,469</b>	<b>\$ 41,486,922</b>	<b>\$ 38,181,437</b>	<b>\$ 38,181,437</b>	<b>\$ 38,184,566</b>	<b>\$ 3,129</b>
<b>EXPENDITURE DETAIL:</b>						
Personal Services	\$ 1,039,911	\$ 1,063,975	\$ 1,284,555	\$ 1,284,555	\$ 1,284,555	\$ 0
Operating Expenses	36,344,559	40,422,948	36,896,882	36,896,882	36,900,011	3,129
<b>Total</b>	<b>\$ 37,384,469</b>	<b>\$ 41,486,922</b>	<b>\$ 38,181,437</b>	<b>\$ 38,181,437</b>	<b>\$ 38,184,566</b>	<b>\$ 3,129</b>
<b>Staffing Level FTE:</b>	<b>19.5</b>	<b>19.7</b>	<b>21.0</b>	<b>21.0</b>	<b>21.0</b>	<b>0.0</b>

	ACTUAL FY 2012	ACTUAL FY 2013	ESTIMATED FY 2014	ESTIMATED FY 2015
<b>REVENUES</b>				
Instant Proceeds--General Fund	6,209,332	6,200,976	6,510,000	6,830,000
On-Line Proceeds--General Fund	1,400,000	1,400,000	1,400,000	1,400,000
On-Line Proceeds--Capital Construction Fund	7,771,896	8,505,577	8,840,000	9,190,000
<b>Total</b>	<b>15,381,228</b>	<b>16,106,553</b>	<b>16,750,000</b>	<b>17,420,000</b>

	ACTUAL FY 2012	ACTUAL FY 2013	ESTIMATED FY 2014	ESTIMATED FY 2015
<b>PERFORMANCE INDICATORS</b>				
Instant Games Introduced	32	28	34	38
On-Line Games Offered	5	5	5	5
Licensed Lottery Retailers--On-Line	591	597	603	610
Licensed Lottery Retailers--Instant Only	12	12	12	12
Prizes Paid to Players	29,005,058	32,168,256	33,596,575	35,089,411
Retailer Commissions Paid	2,875,367	3,100,496	3,238,162	3,543,427
Instant Games Total Sales	24,772,392	25,189,318	26,448,784	27,771,122
On-Line Games Total Sales	28,365,084	32,039,740	33,321,330	34,654,828
<b>Total Sales</b>	<b>53,137,476</b>	<b>57,229,058</b>	<b>59,770,114</b>	<b>62,425,950</b>



# REVENUE

## 0282 Video Lottery

### MISSION:

The Lottery's mission is to work cooperatively with our partner licensees to promote and ensure the integrity, fairness, security and honesty of lottery games to maximize revenues for state programs and initiatives and to ensure the Lottery remains a viable and sustainable source of revenue and entertainment for the State of South Dakota.

	ACTUAL FY 2012	ACTUAL FY 2013	BUDGETED FY 2014	REQUESTED FY 2015	GOVERNOR'S RECOMMENDED FY 2015	RECOMMENDED INC/(DEC) FY 2015
<b>FUNDING SOURCE:</b>						
General Funds	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Federal Funds	0	0	0	0	0	0
Other Funds	2,039,582	1,799,678	2,546,247	2,546,247	2,548,209	1,962
<b>Total</b>	<b>\$ 2,039,582</b>	<b>\$ 1,799,678</b>	<b>\$ 2,546,247</b>	<b>\$ 2,546,247</b>	<b>\$ 2,548,209</b>	<b>\$ 1,962</b>
<b>EXPENDITURE DETAIL:</b>						
Personal Services	\$ 446,427	\$ 506,285	\$ 593,890	\$ 593,890	\$ 593,890	\$ 0
Operating Expenses	1,593,154	1,293,394	1,952,357	1,952,357	1,954,319	1,962
<b>Total</b>	<b>\$ 2,039,582</b>	<b>\$ 1,799,678</b>	<b>\$ 2,546,247</b>	<b>\$ 2,546,247</b>	<b>\$ 2,548,209</b>	<b>\$ 1,962</b>
<b>Staffing Level FTE:</b>	<b>9.3</b>	<b>9.8</b>	<b>10.0</b>	<b>10.0</b>	<b>10.0</b>	<b>0.0</b>

	ACTUAL FY 2012	ACTUAL FY 2013	ESTIMATED FY 2014	ESTIMATED FY 2015
<b>REVENUES</b>				
License Fees to VL Operating Fund	1,406,000	1,328,850	1,320,000	1,300,000
Additional MFG. License Fee--General Fund	225,000	135,000	105,000	105,000
Video Lottery Proceeds--Property Tax	87,282,783	91,409,517	93,050,000	94,900,000
Video Lottery Proceeds--VL Operating Fund	881,644	923,328	940,000	960,000
Miscellaneous Revenue	88,862	68,756	100,000	100,000
<b>Total</b>	<b>89,884,289</b>	<b>93,865,451</b>	<b>95,515,000</b>	<b>97,365,000</b>

	ACTUAL FY 2012	ACTUAL FY 2013	ESTIMATED FY 2014	ESTIMATED FY 2015
<b>PERFORMANCE INDICATORS</b>				
Machines Placed (12-Month Avg.)	9,128	9,126	9,150	9,150
Licensed Establishments (12-Month Avg.)	1,459	1,421	1,420	1,420
Licensed Operators	138	132	132	132
Licensed Distributors	10	8	8	8
Licensed Manufacturers	8	7	7	7

# REVENUE

## 0293 Commission on Gaming - Info

### MISSION:

The South Dakota Commission on Gaming is given statutory authority (SDCL 42-7 & 47-7B) to regulate the gaming and racing industries within the State of South Dakota. This includes the promulgation of rules, enforcement of such rules and statutes, the collection and distribution of funds derived from these industries.

	ACTUAL FY 2012	ACTUAL FY 2013	BUDGETED FY 2014	REQUESTED FY 2015	GOVERNOR'S RECOMMENDED FY 2015	RECOMMENDED INC/(DEC) FY 2015
<b>FUNDING SOURCE:</b>						
General Funds	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Federal Funds	0	0	0	0	0	0
Other Funds	10,702,212	10,656,579	10,551,246	10,551,246	10,551,956	710
<b>Total</b>	<b>\$ 10,702,212</b>	<b>\$ 10,656,579</b>	<b>\$ 10,551,246</b>	<b>\$ 10,551,246</b>	<b>\$ 10,551,956</b>	<b>\$ 710</b>
<b>EXPENDITURE DETAIL:</b>						
Personal Services	\$ 769,303	\$ 803,566	\$ 946,606	\$ 946,606	\$ 946,606	\$ 0
Operating Expenses	9,932,909	9,853,013	9,604,640	9,604,640	9,605,350	710
<b>Total</b>	<b>\$ 10,702,212</b>	<b>\$ 10,656,579</b>	<b>\$ 10,551,246</b>	<b>\$ 10,551,246</b>	<b>\$ 10,551,956</b>	<b>\$ 710</b>
<b>Staffing Level FTE:</b>	<b>13.5</b>	<b>13.9</b>	<b>16.0</b>	<b>16.0</b>	<b>16.0</b>	<b>0.0</b>

	ACTUAL FY 2012	ACTUAL FY 2013	ESTIMATED FY 2014	ESTIMATED FY 2015
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### REVENUES

<b>Gaming Fund:</b>				
Device Fee	7,334,000	7,288,000	6,680,000	6,700,000
Gross Revenue Tax	9,181,798	9,305,309	9,200,000	9,200,000
City Slot Tax	266,818	257,648	276,500	276,500
Application Fee	105,915	69,600	80,000	80,000
License Fee	128,455	130,000	120,000	120,000
Device Testing Fee	29,895	30,444	12,000	12,000
Penalties	14,750	6,050	6,000	6,000
Interest	67,390	45,807	50,000	50,000
<b>Racing Revenues:</b>				
<b>Dogs:</b>				
Commission	23,339	18,113	13,500	13,500
Licenses and Fines	3,560	3,660	3,500	3,500
Revolving Fund	78,219	70,999	53,000	53,000
Bred Fund	37,059	31,334	23,500	23,500
<b>Horses:</b>				
Commission	37,780	47,766	36,000	36,000
Licenses and Fines	48,545	51,210	38,400	38,400
Revolving Fund	292,228	221,336	166,000	166,000
Bred Fund	106,757	92,036	69,000	69,000
Interest	14,709	13,473	10,000	10,000
<b>Total</b>	<b>17,771,217</b>	<b>17,682,785</b>	<b>16,837,400</b>	<b>16,857,400</b>

### PERFORMANCE INDICATORS

<b>Licenses Issued:</b>				
Manufacturers/Distributors	14	15	16	16
Operators/Retailers	29/188	20/149	20/155	20/155
Support/Key Employees	1,450	1,445	1,450	1,450
Device Licenses	3,667	3,644	3,340	3,340
Gaming Distributions	\$15,804,536	\$15,732,720	\$15,475,000	\$15,475,000