REVENUE SUSTAINABILITY

SUSTAINABILITY
- Revenue Projections
- Conservative Management
- Planning for the Future

SOUTH DAKOTA FISCAL RESPONSIBILITY
- Balanced Budget Without Gimmicks
- AAA Credit Rating
- Investment and Pension Systems that are the Envy of the Nation

GDP
- US Nominal GDP grew 10.0% in CY2021
- US Real GDP grew 5.7% in CY2021
- 10-year average (2011-2020) less than 2%
  - COVID Aftermath

INFLATION
- Nearly $3 Increase in average Debit Card Purchases
  - 7% overall inflation
- 29.3% increase in energy index & 6.3% in food index
  - Personal Savings Rates Declining
- US Personal Income Growth Projected at 1.3% for 2022
  - Under-employment (Restaurants)

SOUTH DAKOTA CHALLENGES
- Drought Concerns & Turbulent Commodity Prices
  - Fertilizer & Pesticide Supply Chain Issues
- Medicaid Expansion Proposals (~$50M in Ongoing General Funds)
- Prison System Construction Needs (~$600M)
- Unreliable Unclaimed Property Revenue
  - Impact of COVID on Healthcare

FEDERAL POLICY
- Stimulus in the Economy Fading
- Fed Asset Purchases Tapering
- Fed Interest Rate Hikes (many) on the Horizon

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