02 REVENUE

MISSION:

To provide the revenue necessary for the support of state and local government programs through the fair and consistent application of the tax laws and through a comprehensive program of education that explains the responsibilities and rights of taxpayers; to operate the state lottery established in SDCL 42-7A in a secure, efficient, and profitable manner; to provide for the safety and well-being of consumers and the general public by regulating the gaming, and racing industries.

LEGAL CITATION: SDCL 10-1; SDCL 32; SDCL 42-7A; SDCL 47-7B.

| | | ACTUAL FY 2013 | ACTUAL FY 2014 | | BUDGETED FY 2015 | | REQUESTED FY 2016 | F | GOVERNOR'S RECOMMENDED FY 2016 | RI | ECOMMENDED INC/(DEC) FY 2016 |
|---------------------|----|-------------------|-------------------|----|---------------------|----|----------------------|----|--------------------------------------|----|------------------------------------|
| FUNDING SOURCE: | | | | | | | | | | | |
| General Funds | \$ | 1,069,603 | \$ 1,163,362 | \$ | 1,168,401 | \$ | 1,228,995 | \$ | 1,228,995 | \$ | 60,594 |
| Federal Funds | | 130,000 | 153,142 | | 0 | | 0 | | 0 | | 0 |
| Other Funds | | 69,294,052 | 69,575,189 | | 71,102,760 | | 72,487,321 | | 72,409,885 | | 1,307,125 |
| Total | \$ | 70,493,655 | \$ 70,891,693 | \$ | 72,271,161 | \$ | 73,716,316 | \$ | 73,638,880 | \$ | 1,367,719 |
| EXPENDITURE DETAI | L: | | | _ | | _ | | _ | | | |
| Personal Services | \$ | 12,894,449 | \$ 14,066,290 | \$ | 15,464,267 | \$ | 15,564,639 | \$ | 15,524,861 | \$ | 60,594 |
| Operating Expenses | | 57,599,206 | 56,825,404 | | 56,806,894 | | 58,151,677 | | 58,114,019 | | 1,307,125 |
| Total | \$ | 70,493,655 | \$ 70,891,693 | \$ | 72,271,161 | \$ | 73,716,316 | \$ | 73,638,880 | \$ | 1,367,719 |
| Staffing Level FTE: | | 235.5 | 237.3 | | 247.5 | | 248.5 | | 248.5 | | 1.0 |

0210 Secretariat

MISSION:

To provide the revenue necessary for the support of state and local government programs through the fair and consistent application of the tax laws and through a comprehensive program of education that explains the responsibilities and rights of the taxpayers; to establish and implement policy decisions that affect the management of the department; to ensure the department's fiscal responsibility by utilizing all appropriate monies in an efficient and accountable manner; to account for and distribute revenues according to SDCL; to maximize automated systems, while minimizing administrative costs; to provide research and technology assistance; to provide legal assistance to the department; to actively investigate and prosecute violations of the criminal statutes of the revenue code.

| | | ACTUAL FY 2013 | ACTUAL FY 2014 | BUDGETED FY 2015 | | REQUESTED FY 2016 | | GOVERNOR'S RECOMMENDED FY 2016 | RI | ECOMMENDED INC/(DEC) FY 2016 |
|---------------------|--------|-------------------|-------------------|---------------------|-----------|----------------------|------|--------------------------------------|----|------------------------------------|
| FUNDING SOURCE: | | | | | | | | | | |
| General Funds | \$ | 0 | \$ 0 | \$ C | \$ | 0 | \$ | 0 | \$ | 0 |
| Federal Funds | | 0 | 0 | C |) | 0 |) | 0 | | 0 |
| Other Funds | | 2,941,994 | 3,207,248 | 3,558,148 | } | 3,602,584 | | 3,558,148 | | 0 |
| Total | \$ | 2,941,994 | \$ 3,207,248 | \$ 3,558,148 | \$ | 3,602,584 | . \$ | 3,558,148 | \$ | 0 |
| EXPENDITURE DETAI | L: | | | | | | _ ` | | | |
| Personal Services | \$ | 1,517,245 | \$ 1,756,124 | \$ 2,012,749 | \$ | 2,052,527 | \$ | 2,012,749 | \$ | 0 |
| Operating Expenses | | 1,424,749 | 1,451,124 | 1,545,399 | | 1,550,057 | _ | 1,545,399 | | 0 |
| Total | \$ | 2,941,994 | \$ 3,207,248 | \$ 3,558,148 | \$ = = | 3,602,584 | = \$ | 3,558,148 | \$ | 0 |
| Staffing Level FTE: | | 24.2 | 27.0 | 28.0 | | 28.0 | | 28.0 | | 0.0 |

| | 4071141 | 4071141 | 507114.755 | 50TU4.TED |
|--|---------------|---------------|---------------|---------------|
| | ACTUAL | ACTUAL | ESTIMATED | ESTIMATED |
| _ | FY 2013 | FY 2014 | FY 2015 | FY 2016 |
| REVENUES | | | | |
| Sales, Use and CET Electronic Filing | 857,682,647 | 980,812,602 | 1,000,000,000 | 1,020,000,000 |
| Motor Fuel Electronic Filing Collections (1) | 131,414,524 | 164,307,978 | 170,000,000 | 175,000,000 |
| Remittance Center Collections | | | | |
| Department Collections | 576,487,966 | 465,319,798 | 465,000,000 | 465,000,000 |
| Other State Agency Collections | 183,603,875 | 195,580,444 | 200,000,000 | 210,000,000 |
| Total | 1,749,189,012 | 1,806,020,822 | 1,835,000,000 | 1,870,000,000 |
| PERFORMANCE INDICATORS | | | | |
| Legal Staff: | | | | |
| Department Cases Opened | 364 | 405 | 385 | 400 |
| ISB Investigations | 184 | 230 | 200 | 220 |
| Remittance Center: | | | | |
| Department Documents Processed | 417,892 | 363,517 | 350,000 | 335,000 |
| Other Department Documents Processed | 48,311 | 46,895 | 46,500 | 46,250 |
| ENewletters | 67,181 | 59,607 | 65,000 | 65,000 |
| BUSINESS EDUCATION (Held/Attended) | | | | |
| Contractor's Excise Tax Seminar | 9/110 | 11/118 | 10/125 | 10/135 |
| Sales Tax Seminar | 12/176 | 12/144 | 12/155 | 12/165 |
| Border States Contractors' Excise Tax | 3/30 | 4/52 | 4/55 | 4/55 |
| Border States Sales Tax Seminar | 3/39 | 4/92 | 4/90 | 4/90 |
| Special Interest Group Presentation | 21/440 | 23/742 | 25/500 | 25/500 |

0220 Business Tax

MISSION:

To process sales, use, and contractors' excise tax payments; to ensure compliance with sales and use tax and contractor's excise tax laws through the efficient utilization of personnel; to administer municipal and special jurisdiction sales and use taxes, along with municipal excise tax enacted pursuant to SDCL 10-52; to maintain an efficient and reconcilable sales and excise tax accounts receivable system; to provide collection services on taxpayer accounts; and, to promote sales tax equity on a national basis through simplification of sales tax laws and administration.

| | | ACTUAL FY 2013 | ACTUAL FY 2014 | BUDGETED FY 2015 | | REQUESTED FY 2016 | | GOVERNOR'S RECOMMENDED FY 2016 | RI | ECOMMENDED INC/(DEC) FY 2016 |
|---------------------|-----|-------------------|-------------------|---------------------|----|----------------------|------|--------------------------------------|----|------------------------------------|
| FUNDING SOURCE: | | | | | | | | | | |
| General Funds | \$ | 0 | \$ 0 | \$ 0 | \$ | 0 | \$ | 0 | \$ | 0 |
| Federal Funds | | 0 | 0 | 0 |) | 0 |) | 0 | | 0 |
| Other Funds | | 3,844,284 | 3,940,082 | 4,319,774 | | 4,319,774 | ļ | 4,319,774 | | 0 |
| Total | \$ | 3,844,284 | \$ 3,940,082 | \$ 4,319,774 | \$ | 4,319,774 | . \$ | 4,319,774 | \$ | 0 |
| EXPENDITURE DETA | IL: | | | | | | _ : | | | |
| Personal Services | \$ | 2,970,230 | \$ 3,105,749 | \$ 3,445,825 | \$ | 3,445,825 | \$ | 3,445,825 | \$ | 0 |
| Operating Expenses | | 874,054 | 834,333 | 873,949 | | 873,949 | | 873,949 | | 0 |
| Total | \$ | 3,844,284 | \$ 3,940,082 | \$ 4,319,774 | \$ | 4,319,774 | \$ | 4,319,774 | \$ | 0 |
| Staffing Level FTE: | | 55.0 | 54.3 | 57.5 | | 57.5 | | 57.5 | | 0.0 |

| | ACTUAL FY 2013 | ACTUAL FY 2014 | ESTIMATED FY 2015 | ESTIMATED FY 2016 |
|---------------------------------------|-------------------|-------------------|----------------------|----------------------|
| REVENUES | | | | |
| Other Agency Collections | 25,334,389 | 27,110,129 | 29,500,000 | 31,500,000 |
| Collections: State Sales Tax | 785.867.460 | 828,248,625 | 845.000.000 | 875,000,000 |
| Streamlined Sales Tax Collections (1) | 1,878,172 | 2.125.764 | 2.450.000 | 2,690,000 |
| Excise Tax | 84,466,868 | 90,409,495 | 94,900,000 | 99,900,000 |
| Telecom Excise Tax | 13,491,578 | 11,161,595 | 11,100,000 | 11,500,000 |
| City/Reservation Taxes | 327,692,787 | 342,275,149 | 357,500,000 | 365,000,000 |
| Total | 1,238,731,254 | 1,301,330,757 | 1,340,450,000 | 1,385,590,000 |

⁽¹⁾ Revenues from Streamlined voluntary sellers deposited into the tax relief fund.

| PERFORMANCE INDICATORS | | | | |
|------------------------------------|-------------|-------------|-------------|-------------|
| Taxing Units | 261 | 263 | 263 | 263 |
| Total Active Licenses | 81,047 | 80,236 | 81,000 | 81,000 |
| Delinquent/Out-of-Balance Notices | 153,337 | 150,536 | 149,000 | 149,000 |
| Licensee Reviews * | 189 | 150 | 160 | 160 |
| Balance of Active Accounts | \$5,417,568 | \$5,665,193 | \$5,700,000 | \$5,700,000 |
| Receivable (July 1) | | | | |
| Total Paper Returns Processed | 349,350 | 328,889 | 308,800 | 304,000 |
| Electronic Returns | 160,678 | 215,405 | 235,000 | 240,000 |
| Violations | 32,776 | 28,687 | 28,000 | 27,500 |
| 800 Phone Bank Calls | 39,135 | 34,745 | 36,000 | 36,000 |
| Collection Allowance Deductions ** | 0 | \$1,934,745 | \$4,500,000 | \$4,500,000 |

^{*} Licensee reviews are an informational meeting between a Revenue Agent and a licensee during which the agents explains how tax applies to the specific business and transactions. The review is not an official audit of the business. Businesses are targeted for review if they would not normally receive an audit and it appears that the business may have issues that cannot be corrected with a compliance contact.

^{**} First collection allowance deductions were taken on the returns filed in January 2014.

0230 Motor Vehicles

MISSION:

To assess, collect and distribute motor fuel, special fuel and interstate fuel taxes according to SDCL 10-47B;to collect excise tax on vehicles titled in South Dakota according to SDCL 32-3A or 32-5B; to title vehicles and maintain record of all vehicle ownership transactions in South Dakota; to provide oversight for the assessment and collection of licensing and registration fees for vehicles titled in South Dakota; to license and collect licensing fees on prorate, commercial, non-commercial vehicles operating in South Dakota; and, to ensure all motor vehicle dealers operating in South Dakota are licensed and in compliance with laws and regulations.

| | | ACTUAL FY 2013 | ACTUAL FY 2014 | | BUDGETED FY 2015 | REQUESTED FY 2016 | I | GOVERNOR'S RECOMMENDED FY 2016 | RI | ECOMMENDED INC/(DEC) FY 2016 |
|---------------------|----|-------------------|-------------------|----|---------------------|----------------------|----|--------------------------------------|----|------------------------------------|
| FUNDING SOURCE: | | | | | | | | | | |
| General Funds | \$ | 0 | \$ 0 | \$ | 0 | \$ 0 | \$ | 0 | \$ | 0 |
| Federal Funds | | 130,000 | 153,142 | | 0 | 0 | | 0 | | 0 |
| Other Funds | | 4,768,974 | 5,196,534 | | 7,357,597 | 8,675,597 | | 8,642,597 | | 1,285,000 |
| Total | \$ | 4,898,974 | \$ 5,349,676 | \$ | 7,357,597 | \$ 8,675,597 | \$ | 8,642,597 | \$ | 1,285,000 |
| EXPENDITURE DETAIL | L: | | | _ | | | | | | |
| Personal Services | \$ | 1,985,520 | \$ 2,160,517 | \$ | 2,270,315 | \$ 2,270,315 | \$ | 2,270,315 | \$ | 0 |
| Operating Expenses | | 2,913,454 | 3,189,159 | | 5,087,282 | 6,405,282 | | 6,372,282 | | 1,285,000 |
| Total | \$ | 4,898,974 | \$ 5,349,676 | \$ | 7,357,597 | \$ 8,675,597 | \$ | 8,642,597 | \$ | 1,285,000 |
| Staffing Level FTE: | | 44.7 | 44.2 | | 46.0 | 46.0 | | 46.0 | | 0.0 |

| | ACTUAL | ACTUAL | ESTIMATED | ESTIMATED |
|---------------------------------------|---------------|---------------|---------------|------------------|
| | FY 2013 | FY 2014 | FY 2015 | FY 2016 |
| REVENUES | | | | |
| Collections: | | | | |
| Motor Vehicle Fees | 122,597,802 | 136,038,589 | 139,500,000 | 139,500,000 |
| Motor Vehicle Commercial Fees | 17,962,871 | 19,432,938 | 19,000,000 | 19,000,000 |
| Motor Fuel Taxes | 161,903,333 | 156,739,412 | 155,000,000 | 155,000,000 |
| Total | 302,464,006 | 312,210,939 | 313,500,000 | 313,500,000 |
| PERFORMANCE INDICATORS | | | | |
| Certificates of Title Issued | 389,283 | 390,074 | 394,000 | 398,000 |
| Specialty Plates Issued and Renewed | 42,868 | 45,551 | 46,000 | 48,000 |
| Vehicles Registered - Total | 1,402,128 | 1,258,147 | 1,350,000 | 1,500,000 |
| Internet/Self-Service Terminal | 67,152/29,494 | 63,162/44,087 | 75,000/45,000 | 80,000/47,000 |
| Licensed Vehicle Dealers | 1,233 | 1,298 | 1,300 | 1,350 |
| IFTA Licenses | 2,995 | 2,977 | 2,985 | 3,000 |
| Prorate Power Units/Trailers Licensed | 11,547 | 11,742 | 11,800 | 12,000 |
| Fuel Suppliers | 74 | 74 | 75 | 75 |
| Fuel Importer & Exporter | 309 | 318 | 320 | 320 |
| Fuel Blender | 144 | 139 | 145 | 145 |
| Highway Contractors License | 599 | 577 | 580 | 580 |
| Highway Marketers License | 1,000 | 1,352 | 1,300 | 1,300 |
| Biodiesel Producers | 1 | 2 | 2 | 2 |
| Ethanol Producers | 17 | 16 | 16 | 16 |
| Ethanol Brokers | 10 | 13 | 13 | 13 |

0240 Property and Special Taxes

MISSION:

To provide supervision and guidance on all matters pertaining to the issuance of licenses, stamps, and permits, and the collection and disposition of alcohol and malt beverage taxes, cigarette excise tax, franchise tax, mineral tax, severance tax, alcohol beverage brand registration fees, coin-operated washer-dryer permit fees, trading stamps, conservation tax, amusement machine registration fees, bingo license fee and tax; to provide guidance and information to all eligible persons throughout the state who may qualify under the provisions of the Sales Tax Refund (SDCL 10-45A) or Property Tax Refund (SDCL 10-18A) for the elderly and disabled; and, to audit claims and issue proper tax refund payments to those qualifying within the time prescribed by law.

To exercise general supervision over the administration of the property assessment and tax laws of the state and all assessing officers in the performance of their duties. Provide documental assessment to sales ratios as indications of the level of assessment in each county for use in equalizing assessments, distribution of state aid to education and determination of county compliance with assessment standards. Provide technical assistance and guidance in the assessment of all classes of property and assist agricultural land evaluation using modern detailed soil surveys. Determine the market value of the companies required to be centrally assessed, calculate gross receipts and taxes payable on certain telephone and commercial wind energy companies, and rural electric associations.

| | | ACTUAL FY 2013 | ACTUAL FY 2014 | BUDGETED FY 2015 | REQUESTED FY 2016 | i | GOVERNOR'S RECOMMENDED FY 2016 | RI | ECOMMENDED INC/(DEC) FY 2016 |
|---------------------|----|-------------------|-------------------|---------------------|----------------------|----|--------------------------------------|----|------------------------------------|
| FUNDING SOURCE: | | | | | | | | | |
| General Funds | \$ | 1,069,603 | \$ 1,163,362 | \$ 1,168,401 | \$ 1,228,995 | \$ | 1,228,995 | \$ | 60,594 |
| Federal Funds | | 0 | 0 | 0 | 0 | | 0 | | 0 |
| Other Funds | | 0 | 0 | 0 | 0 | | 0 | | 0 |
| Total | \$ | 1,069,603 | \$ 1,163,362 | \$ 1,168,401 | \$ 1,228,995 | \$ | 1,228,995 | \$ | 60,594 |
| EXPENDITURE DETAI | L: | | | | | | | | |
| Personal Services | \$ | 809,960 | \$ 881,738 | \$ 906,855 | \$ 967,449 | \$ | 967,449 | \$ | 60,594 |
| Operating Expenses | | 259,643 | 281,624 | 261,546 | 261,546 | | 261,546 | | 0 |
| Total | \$ | 1,069,603 | \$ 1,163,362 | \$ 1,168,401 | \$ 1,228,995 | \$ | 1,228,995 | \$ | 60,594 |
| Staffing Level FTE: | | 13.7 | 13.9 | 14.0 | 15.0 | | 15.0 | | 1.0 |

| | ACTUAL FY 2013 | ACTUAL FY 2014 | ESTIMATED FY 2015 | ESTIMATED FY 2016 |
|---|-------------------|-------------------|----------------------|----------------------|
| | | | | |
| REVENUES | | | | |
| Collections: | | | | |
| Special Taxes - State Funds | 97,296,016 | 89,281,612 | 89,000,000 | 89,000,000 |
| Special Taxes - Local Governments | 28,523,035 | 23,425,943 | 22,750,000 | 22,750,000 |
| Total | 125,819,051 | 112,707,555 | 111,750,000 | 111,750,000 |
| PERFORMANCE INDICATORS | | | | |
| Tax Refund Applications Received | 2,180 | 2,095 | 2,190 | 2,100 |
| Applications Refunded/Amount Refunded | 2,059/\$438,165 | 1,973/\$426,371 | 2,050/\$450,000 | 2,050/\$450,000 |
| Bank Franchise Returns/Qtr Reports Filed | 680/558 | 731/603 | 700/580 | 700/580 |
| Cigarette Wholesaler and Distributor Licenses | 79 | 78 | 80 | 80 |
| Cigarette Retailers Registered | 2,185 | 2,145 | 2,200 | 2,150 |
| Cigarette Stamps | 35,586,810 | 35,758,580 | 35,750,000 | 35,700,000 |
| Other Tobacco Products Reports Filed | 851 | 899 | 910 | 920 |
| Retail Compliance Checks/Cigarette Seizures | 800/391 | 780/44 | 800/100 | 800/60 |
| Liquor and Beer Licenses | 5,351 | 5,294 | 5,350 | 5,700 |
| Levies Approved | 4,000 | 3,656 | 4,000 | 4,000 |
| Tax Increment Finance Districts | 165 | 157 | 170 | 175 |
| Assessors Certified/Attendance at Annual | 170/127 | 174/133 | 175/134 | 175/135 |
| Centrally Assessed Companies | 145 | 142 | 145 | 145 |
| Property Transfers Analyzed | 44,350 | 43,485 | 45,000 | 45,000 |

0250 Audits

MISSION:

To detect and resolve reporting errors and omissions made by taxpayers and correct reporting habits for future returns.

The Audit Division is responsible for selecting and performing audits on behalf of the Department of Revenue. The primary purpose of the audit function is to verify the gross receipts, deductions, and use tax reported on tax returns, ensure required record-keeping is in place, and work with auditees to ensure understanding of the tax laws.

The Audit Division conducts audits for the following taxes administered by the department:

- * Sales and Use Tax
- * Contractors Excise Tax
- * Motor Fuel Tax
- * International Fuel Tax Agreement (IFTA)
- * International Registration Plan (IRP)

Audits are conducted all over the United States with a major emphasis placed on auditing companies headquartered outside of South Dakota. Auditors provide on-site education as part of the audit process to increase future compliance with the tax requirements.

| | | ACTUAL FY 2013 | ACTUAL FY 2014 | BUDGETED FY 2015 | | REQUESTED FY 2016 | | GOVERNOR'S RECOMMENDED FY 2016 | RI | ECOMMENDED INC/(DEC) FY 2016 |
|---------------------|----|-------------------|-------------------|---------------------|------|----------------------|----|--------------------------------------|----|------------------------------------|
| FUNDING SOURCE: | | | | | | | | | | |
| General Funds | \$ | 0 | \$ 0 | \$ (| \$ | 0 | \$ | 0 | \$ | 0 |
| Federal Funds | | 0 | 0 | (|) | 0 |) | 0 | | 0 |
| Other Funds | | 3,795,621 | 4,116,061 | 4,402,128 | 3 | 4,424,253 | | 4,424,253 | | 22,125 |
| Total | \$ | 3,795,621 | \$ 4,116,061 | \$ 4,402,128 | 3 \$ | 4,424,253 | \$ | 4,424,253 | \$ | 22,125 |
| EXPENDITURE DETAI | L: | | | | | | | | | |
| Personal Services | \$ | 3,237,669 | \$ 3,552,975 | \$ 3,835,365 | \$ | 3,835,365 | \$ | 3,835,365 | \$ | 0 |
| Operating Expenses | | 557,952 | 563,087 | 566,763 | 3 | 588,888 | | 588,888 | | 22,125 |
| Total | \$ | 3,795,621 | \$ 4,116,061 | \$ 4,402,128 | \$ | 4,424,253 | \$ | 4,424,253 | \$ | 22,125 |
| Staffing Level FTE: | | 54.6 | 54.3 | 55.0 | | 55.0 | | 55.0 | | 0.0 |

| | ACTUAL FY 2013 | ACTUAL FY 2014 | ESTIMATED FY 2015 | ESTIMATED FY 2016 |
|--------------------------------------|-------------------|-------------------|----------------------|----------------------|
| PERFORMANCE INDICATORS | | | | |
| Assessments/Audits: * | | | | |
| Sales & Use/Excise Audits | 1,927 | 1,853 | 1,950 | 1,925 |
| Sales & Use/Excise Assessment | \$17,521,488 | \$20,551,954 | \$20,000,000 | \$20,500,000 |
| IFTA, Motor Fuel, Prorate Audts | 272 | 267 | 300 | 300 |
| IFTA, Motor Fuel, Prorate Assessment | \$57,568 | \$398,372 | \$350,000 | \$500,000 |
| Total Audits | 2,199 | 2,120 | 2,250 | 2,225 |
| Total Assessment | \$17,579,056 | \$20,949,966 | \$22,100,000 | \$23,300,000 |

^{*}Number of audits completed and audit assessments are based on the level of experience of the audit staff. The audit staff consists of 40 Sales, Use & Excise TAx auditors, 5 Fuel Tax auditors and 4 audit managers. Currently 71% of the audit staff have over 4 years of experience. The level of experience has a direct affect on the number and types of audits which can be completed. Auditors with over four years of experience are capable of completing large complex audits with the potential for larger assessments.

028 Lottery

MISSION:

The Lottery's mission is to work cooperatively with our partner licensees to promote and ensure the integrity, fairness, security and honesty of lottery games to maximize revenues for state programs and initiatives and to ensure the Lottery remains a viable and sustainable source of revenue and entertainment for the State of South Dakota.

| | | ACTUAL FY 2013 | ACTUAL FY 2014 | BUDGETED FY 2015 | | REQUESTED FY 2016 | | GOVERNOR'S RECOMMENDED FY 2016 | RI | ECOMMENDED INC/(DEC) FY 2016 |
|---------------------|----|-------------------|-------------------|---------------------|-----------|----------------------|-----------|--------------------------------------|----|------------------------------------|
| FUNDING SOURCE: | | | | | | | | | | |
| General Funds | \$ | 0 | \$ 0 | \$ 0 | \$ | 0 | \$ | 0 | \$ | 0 |
| Federal Funds | | 0 | 0 | 0 |) | 0 | | 0 | | 0 |
| Other Funds | | 43,286,601 | 42,832,176 | 40,855,689 |) | 40,855,689 | | 40,855,689 | | 0 |
| Total | \$ | 43,286,601 | \$ 42,832,176 | \$ 40,855,689 | \$ | 40,855,689 | \$ | 40,855,689 | \$ | 0 |
| EXPENDITURE DETAI | L: | | | | | | | | | |
| Personal Services | \$ | 1,570,259 | \$ 1,790,366 | \$ 1,990,383 | \$ | 1,990,383 | \$ | 1,990,383 | \$ | 0 |
| Operating Expenses | | 41,716,342 | 41,041,810 | 38,865,306 | | 38,865,306 | | 38,865,306 | | 0 |
| Total | \$ | 43,286,601 | \$ 42,832,176 | \$ 40,855,689 | \$ | 40,855,689 | \$ | 40,855,689 | \$ | 0 |
| Staffing Level FTE: | | 29.5 | 30.5 | 31.0 | | 31.0 | | 31.0 | | 0.0 |

0281 Instant and On-line Operations - Info

MISSION:

The Lottery's mission is to work cooperatively with our partner licensees to promote and ensure the integrity, fairness, security and honesty of lottery games to maximize revenues for state programs and initiatives and to ensure the Lottery remains a viable and sustainable source of revenue and entertainment for the State of South Dakota.

| | | ACTUAL FY 2013 | ACTUAL FY 2014 | BUDGETED FY 2015 | | REQUESTED FY 2016 | ı | GOVERNOR'S RECOMMENDED FY 2016 | RI | ECOMMENDED INC/(DEC) FY 2016 |
|--------------------------|----|-------------------|-------------------|---------------------|-------|----------------------|----|--------------------------------------|----|------------------------------------|
| FUNDING SOURCE: | | | | | | | | | | |
| General Funds | \$ | 0 | \$ 0 | \$ 0 | \$ | 0 | \$ | 0 | \$ | 0 |
| Federal Funds | | 0 | 0 | 0 |) | 0 | | 0 | | 0 |
| Other Funds | | 41,486,922 | 40,936,852 | 38,271,255 | ; | 38,271,255 | | 38,271,255 | | 0 |
| Total | \$ | 41,486,922 | \$ 40,936,852 | \$ 38,271,255 | \$ | 38,271,255 | \$ | 38,271,255 | \$ | 0 |
| EXPENDITURE DETAI | L: | | | | | | | | | |
| Personal Services | \$ | 1,063,975 | \$ 1,207,655 | \$ 1,362,082 | \$ | 1,362,082 | \$ | 1,362,082 | \$ | 0 |
| Operating Expenses | | 40,422,948 | 39,729,197 | 36,909,173 | | 36,909,173 | | 36,909,173 | | 0 |
| Total | \$ | 41,486,922 | \$ 40,936,852 | \$ 38,271,255 | \$ | 38,271,255 | \$ | 38,271,255 | \$ | 0 |
| Staffing Level FTE: | | 19.7 | 20.3 | 21.0 | | 21.0 | | 21.0 | | 0.0 |

| | ACTUAL FY 2013 | ACTUAL FY 2014 | ESTIMATED FY 2015 | ESTIMATED FY 2016 |
|---|-------------------|-------------------|----------------------|----------------------|
| REVENUES | | | | |
| Instant ProceedsGeneral Fund | 6,200,976 | 4,821,600 | 5,300,000 | 5,700,000 |
| On-Line ProceedsGeneral Fund | 1,400,000 | 1,400,000 | 1,400,000 | 1,400,000 |
| On-Line ProceedsCapital Construction Fund | 8,505,577 | 8,487,780 | 8,500,000 | 8,500,000 |
| Total | 16,106,553 | 14,709,380 | 15,200,000 | 15,600,000 |
| PERFORMANCE INDICATORS | | | | |
| Instant Games Introduced | 28 | 33 | 24 | 26 |
| On-Line Games Offered | 5 | 5 | 6 | 6 |
| Licensed Lottery RetailersOn-Line | 597 | 600 | 604 | 608 |
| Licensed Lottery RetailersInstant Only | 12 | 12 | 12 | 12 |
| Prizes Paid to Players | 32,168,256 | 31,971,732 | 31,558,947 | 31,558,947 |
| Retailer Commissions Paid | 3,100,496 | 3,001,556 | 3,054,455 | 3,054,455 |
| Instant Games Total Sales | 25,189,318 | 25,587,633 | 26,355,262 | 26,355,262 |
| On-Line Games Total Sales | 32,039,740 | 29,031,566 | 30,000,000 | 30,000,000 |
| Total Sales | 57,229,058 | 54,619,199 | 56,355,262 | 56,355,262 |

0282 Video Lottery

MISSION:

The Lottery's mission is to work cooperatively with our partner licensees to promote and ensure the integrity, fairness, security and honesty of lottery games to maximize revenues for state programs and initiatives and to ensure the Lottery remains a viable and sustainable source of revenue and entertainment for the State of South Dakota.

| | | ACTUAL FY 2013 | ACTUAL FY 2014 | BUDGETED FY 2015 | | REQUESTED FY 2016 | ١ | GOVERNOR'S RECOMMENDED FY 2016 | RI | ECOMMENDED INC/(DEC) FY 2016 |
|---------------------|----|-------------------|-------------------|---------------------|----|----------------------|----|--------------------------------------|----|------------------------------------|
| FUNDING SOURCE: | | | | | | | | | | |
| General Funds | \$ | 0 | \$ 0 | \$ C | \$ | 0 | \$ | 0 | \$ | 0 |
| Federal Funds | | 0 | 0 | C |) | 0 | | 0 | | 0 |
| Other Funds | | 1,799,678 | 1,895,323 | 2,584,434 | | 2,584,434 | | 2,584,434 | | 0 |
| Total | \$ | 1,799,678 | \$ 1,895,323 | \$ 2,584,434 | \$ | 2,584,434 | \$ | 2,584,434 | \$ | 0 |
| EXPENDITURE DETAI | L: | | | | | | | | | |
| Personal Services | \$ | 506,285 | \$ 582,711 | \$ 628,301 | \$ | 628,301 | \$ | 628,301 | \$ | 0 |
| Operating Expenses | | 1,293,394 | 1,312,612 | 1,956,133 | | 1,956,133 | | 1,956,133 | | 0 |
| Total | \$ | 1,799,678 | \$ 1,895,323 | \$ 2,584,434 | \$ | 2,584,434 | \$ | 2,584,434 | \$ | 0 |
| Staffing Level FTE: | | 9.8 | 10.2 | 10.0 | | 10.0 | | 10.0 | | 0.0 |

| | ACTUAL | ACTUAL | ESTIMATED | ESTIMATED |
|---|------------|------------|------------|-------------|
| | FY 2013 | FY 2014 | FY 2015 | FY 2016 |
| REVENUES | | | | |
| License Fees to VL Operating Fund | 1,328,850 | 1,310,110 | 1,320,000 | 1,320,000 |
| Additional MFG. License FeeGeneral Fund | 135,000 | 75,000 | 90,000 | 90,000 |
| Video Lottery Proceeds | 91,409,517 | 91,612,448 | 95,276,946 | 98,611,639 |
| Video Lottery ProceedsVL Operating Fund | 923,328 | 925,378 | 962,393 | 996,077 |
| Miscellaneous Revenue | 68,756 | 53,244 | 60,000 | 60,000 |
| Total | 93,865,451 | 93,976,180 | 97,709,339 | 101,077,716 |
| PERFORMANCE INDICATORS | | | | |
| Machines Placed (12-Month Avg.) | 9,126 | 8,977 | 9,050 | 9,050 |
| Licensed Establishments (12-Month Avg.) | 1,421 | 1,384 | 1,392 | 1,392 |
| Licensed Operators | 132 | 128 | 128 | 128 |
| Licensed Distributors | 8 | 8 | 8 | 8 |
| Licensed Manufacturers | 7 | 5 | 6 | 6 |

0293 Commission on Gaming - Info

MISSION:

The South Dakota Commission on Gaming is given statutory authority (SDCL 42-7 & 47-7B) to regulate the gaming and racing industries within the State of South Dakota. This includes the promulgation of rules, enforcement of such rules and statutes, the collection and distribution of funds derived from these industries.

| | | ACTUAL FY 2013 | ACTUAL FY 2014 | BUDGETED FY 2015 | | REQUESTED FY 2016 | GOVERNOR'S ECOMMENDED FY 2016 | RI | ECOMMENDED INC/(DEC) FY 2016 |
|---------------------|--------|-------------------|-------------------|---------------------|----|----------------------|-------------------------------------|----|------------------------------------|
| FUNDING SOURCE: | | | | | | | | | |
| General Funds | \$ | 0 | \$ 0 | \$ 0 | \$ | 0 | \$ 0 | \$ | 0 |
| Federal Funds | | 0 | 0 | 0 |) | 0 | 0 | | 0 |
| Other Funds | | 10,656,579 | 10,283,089 | 10,609,424 | | 10,609,424 | 10,609,424 | | 0 |
| Total | \$ | 10,656,579 | \$ 10,283,089 | \$ 10,609,424 | \$ | 10,609,424 | \$ 10,609,424 | \$ | 0 |
| EXPENDITURE DETAI | L: | | | | | | | | |
| Personal Services | \$ | 803,566 | \$ 818,822 | \$ 1,002,775 | \$ | 1,002,775 | \$ 1,002,775 | \$ | 0 |
| Operating Expenses | | 9,853,013 | 9,464,267 | 9,606,649 | | 9,606,649 | 9,606,649 | | 0 |
| Total | \$ | 10,656,579 | \$ 10,283,089 | \$ 10,609,424 | \$ | 10,609,424 | \$ 10,609,424 | \$ | 0 |
| Staffing Level FTE: | | 13.9 | 13.2 | 16.0 | | 16.0 | 16.0 | | 0.0 |

| | ACTUAL FY 2013 | ACTUAL FY 2014 | ESTIMATED FY 2015 | ESTIMATED FY 2016 |
|----------------------------|-------------------|-------------------|----------------------|----------------------|
| REVENUES | | | | |
| Gaming Fund: | | | | |
| Device Fee | 7,288,000 | 6,812,000 | 6,598,000 | 6,600,000 |
| Gross Revenue Tax | 9,305,309 | 8,885,345 | 8,900,000 | 8,900,000 |
| City Slot Tax | 257,648 | 257,648 | 257,648 | 257,648 |
| Application Fee | 69,600 | 73,840 | 70,000 | 70,000 |
| License Fee | 130,000 | 94,410 | 100,000 | 100,000 |
| Device Testing Fee | 30,444 | 24,255 | 24,000 | 24,000 |
| Penalties | 6,050 | 3,000 | 31,000 | 6,000 |
| Interest | 45,807 | 28,849 | 30,000 | 30,000 |
| Racing Revenues: | | | | |
| Dogs: | | | | |
| Commission | 18,113 | 14,006 | 11,200 | 11,200 |
| Licenses and Fines | 3,660 | 3,630 | 3,500 | 3,500 |
| Revolving Fund | 70,999 | 69,106 | 55,300 | 55,300 |
| Bred Fund | 31,334 | 27,781 | 22,000 | 22,000 |
| Horses: | | | | |
| Commission | 47,766 | 45,053 | 36,000 | 36,000 |
| Licenses and Fines | 51,210 | 52,610 | 45,000 | 45,000 |
| Revolving Fund | 221,336 | 168,967 | 135,200 | 135,200 |
| Bred Fund | 92,036 | 80,265 | 64,200 | 64,200 |
| Interest | 13,473 | 8,183 | 8,000 | 8,000 |
| Total | 17,682,785 | 16,648,948 | 16,391,048 | 16,368,048 |
| PERFORMANCE INDICATORS | | | | |
| Licenses Issued: | | | | |
| Manufacturers/Distributors | 15 | 15 | 15 | 15 |
| Operators/Retailers | 20/149 | 21/152 | 20/146 | 20/146 |
| Support/Key Employees | 1,445 | 1,390 | 1,400 | 1,400 |
| Device Licenses | 3,644 | 3,406 | 3,299 | 3,300 |
| Gaming Distributions | \$15,717,621 | \$14,964,885 | \$14,820,000 | \$14,820,000 |