

# SECRETARY OF STATE

## 31 SECRETARY OF STATE

### Mission:

Provide leadership for the taxpayers of South Dakota in business services, elections, and administrative services through superior customer service and efficiency.

	ACTUAL FY 2015	ACTUAL FY 2016	BUDGETED FY 2017	REQUESTED FY 2018	GOVERNOR'S RECOMMENDED FY 2018	RECOMMENDED INC/(DEC) FY 2018
<b>FUNDING SOURCE:</b>						
General Funds	\$ 1,237,554	\$ 965,040	\$ 1,276,508	\$ 1,262,656	\$ 1,253,706	(\$ 22,802 )
Federal Funds	1,057,785	510,386	2,010,946	1,956,310	1,955,960	( 54,986 )
Other Funds	430,129	692,132	495,477	489,719	474,019	( 21,458 )
Total	<u>\$ 2,725,468</u>	<u>\$ 2,167,559</u>	<u>\$ 3,782,931</u>	<u>\$ 3,708,685</u>	<u>\$ 3,683,685</u>	<u>(\$ 99,246 )</u>
<b>EXPENDITURE DETAIL:</b>						
Personal Services	\$ 1,028,600	\$ 1,039,484	\$ 1,115,419	\$ 1,075,811	\$ 1,075,811	(\$ 39,608 )
Operating Expenses	1,696,868	1,128,075	2,667,512	2,632,874	2,607,874	( 59,638 )
Total	<u>\$ 2,725,468</u>	<u>\$ 2,167,559</u>	<u>\$ 3,782,931</u>	<u>\$ 3,708,685</u>	<u>\$ 3,683,685</u>	<u>(\$ 99,246 )</u>
Staffing Level FTE:	15.5	16.1	15.6	15.6	15.6	0.0

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	ACTUAL FY 2015	ACTUAL FY 2016	ESTIMATED FY 2017	ESTIMATED FY 2018
<b>REVENUES</b>				
Pistol Permits - Regular (GF)	171,844	209,497	175,000	175,000
Domestic Corporations (GF)	3,337,551	3,089,507	2,872,874	2,853,620
Foreign Corporations (GF)	2,111,471	2,047,874	2,040,492	2,015,380
Trademark Registrations (GF)	59,857	52,785	58,272	52,000
Uniformed Commercial Code (GF)	996,628	885,539	1,111,008	850,000
Notaries Public / Apostilles (GF)	99,432	104,979	105,000	102,000
Photocopies (GF)	154,280	58,676	11,100	10,000
Business Name Registration (GF)	33,730			
Lobbyists (GF)	24,120	25,285	25,500	25,500
Late Filing Fee (GF)			336,000	336,000
Paper Filing Fee (GF)			25,000	30,000
Miscellaneous (GF)	9,819	6,899	4,200	4,500
Voter Registration Lists (FF)	49,310	61,732	50,000	50,000
Domestic/Foreign AR Filing Fee (OF)	72,711	65,968	76,500	75,000
Uniformed Commercial Code Filing Fee (OF)	291,240	205,907	200,000	200,000
Business Name Registration (OF)		32,021	26,853	31,100
Pistol Permits - Enhanced (OF)		28,750	60,000	60,000
Subscribers (DFF) (OF)	146,160	222,616	255,450	255,450
Database Downloads (OF)	12,600	39,050	70,000	70,000
Corp/UCC Expedite/Fax/Email Fee (OF)			26,000	10,000
Amended Annual Reports (OF)			5,700	5,500
<b>Total</b>	<b>7,570,753</b>	<b>7,137,085</b>	<b>7,534,949</b>	<b>7,211,050</b>

Business Name Registration, beginning in FY 2016 the revenue was moved from general funds to other funds.

Photocopies, for FY 2015 and 2016 revenue includes expedited fees. For FY 2017 and 2018 expedited fees are moved to other funds.

### PERFORMANCE INDICATORS

<b>DOMESTIC/FOREIGN:</b>				
Corporations in File	27,679/12,350	28,450/12,100	29,300/12,300	29,000/12,150
Limited Partnerships in File	2,329/561	2,380/570	2,440/580	2,420/570
Limited Liability Companies in File	29,269/5,299	29,690/5,250	30,200/5,300	29,900/5,250
Limited Liability Partnerships in File	918/97	935/100	950/105	940/100
New Corporations	1,307/740	1,400/870	1,500/925	1,400/870
New Limited Partnerships	89/32	65/30	65/30	60/20
New Limited Liability Companies	4,519/734	4,500/725	4,600/750	4,500/725
New Limited Liability Partnerships	64/7	65/10	65/10	65/10
Corporations Annual Reports	70,555	73,000	76,500	75,000
Dakota Fast File Registrants	725	760	600	600
UCC & EFS	55,889	60,000	65,000	58,000

	ACTUAL FY 2015	ACTUAL FY 2016	ESTIMATED FY 2017	ESTIMATED FY 2018
<b>PERFORMANCE INDICATORS</b>				
Trademark Registration	413	422	425	416
Pistol Permits - Regular	20,902	26,401	25,000	25,000
Pistol Permits - Enhanced	0	575	1,200	1,200
Notary Commissions	3,496	3,500	3,500	3,400
Voter Registration List	56	238	56	50
PAC and Ballot Question Finance Report	349	269	350	350
Candidate Campaign Finance Report	866	262	300	300
Statewide Initiative and Referendum Petitions	2	10	2	8