

# SECRETARY OF STATE

## 31 SECRETARY OF STATE

**Mission:**

Provide leadership for the taxpayers of South Dakota in business services, elections, and administrative services through superior customer service and efficiency.

	ACTUAL FY 2016	ACTUAL FY 2017	BUDGETED FY 2018	REQUESTED FY 2019	GOVERNOR'S RECOMMENDED FY 2019	RECOMMENDED INC/(DEC) FY 2019
<b>FUNDING SOURCE:</b>						
General Funds	\$ 965,040	\$ 1,174,284	\$ 1,055,184	\$ 1,031,560	\$ 1,031,560	(\$ 23,624 )
Federal Funds	510,386	591,889	1,300,197	1,288,810	1,288,810	( 11,387 )
Other Funds	692,132	720,783	674,867	665,042	665,042	( 9,825 )
<b>Total</b>	<b>\$ 2,167,559</b>	<b>\$ 2,486,956</b>	<b>\$ 3,030,248</b>	<b>\$ 2,985,412</b>	<b>\$ 2,985,412</b>	<b>(\$ 44,836 )</b>
<b>EXPENDITURE DETAIL:</b>						
Personal Services	\$ 1,039,484	\$ 1,063,555	\$ 1,077,139	\$ 1,095,443	\$ 1,095,443	\$ 18,304
Operating Expenses	1,128,075	1,423,401	1,953,109	1,889,969	1,889,969	( 63,140 )
<b>Total</b>	<b>\$ 2,167,559</b>	<b>\$ 2,486,956</b>	<b>\$ 3,030,248</b>	<b>\$ 2,985,412</b>	<b>\$ 2,985,412</b>	<b>(\$ 44,836 )</b>
Staffing Level FTE:	16.1	15.3	15.6	15.6	15.6	0.0

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	ACTUAL FY 2016	ACTUAL FY 2017	ESTIMATED FY 2018	ESTIMATED FY 2019
<b>REVENUES</b>				
Annual Report Late Filing (GF)			343,400	336,000
Apostilles / Authentications (GF)			25,560	25,000
Photocopies (GF)	58,676	75,382	10,000	10,000
Domestic Corporations (GF)	3,089,507	3,268,559	2,853,620	2,900,000
Foreign Corporations (GF)	2,047,874	1,989,255	2,015,380	1,800,000
Lobbyists (GF)	25,285	23,680	24,000	24,000
Miscellaneous (GF)	6,899	5,834	4,500	4,500
Notaries Public (GF)	104,979	100,320	99,000	99,000
Paper Filing Fee (GF)		35,170	30,000	40,000
Pistol Permits - Regular (GF)	209,497	187,143	151,200	151,200
Trademark Registrations (GF)	52,785	55,340	52,000	53,000
Uniformed Commercial Code (GF)	885,539	866,589	850,000	850,000
Voter Registration Lists (FF)	61,732	65,030	50,000	50,000
Amended Annual Reports (OF)		7,575	5,500	7,500
Annual Subscriber Fees (OF)	222,616	224,971	255,450	225,000
Database Downloads (OF)	39,050	147,160	70,000	130,000
Delivery Fees (OF)		3,570	3,000	3,000
Domestic AR Filing Fee (OF)	65,968	50,652	75,000	52,000
Expedite Filing Fee (OF)		59,050	10,000	40,000
Fictitious Business Name (OF)	32,021	35,780	31,100	34,000
Foreign AR Filing Fee (OF)		17,178	16,500	16,500
Pistol Permits - Enhanced (OF)	28,750	100,061	90,000	90,000
Pistol Permits- Gold Card (OF)		942	1,800	1,800
Pistol Permits - Replacement Fee (OF)			400	400
Return Check Fee (OF)		240	240	240
Uniformed Commercial Code Filing Fee (OF)	205,907	121,125	200,000	120,000
<b>Total</b>	<b>7,137,085</b>	<b>7,809,566</b>	<b>7,259,690</b>	<b>7,062,140</b>

At the direction of BFM, in FY 2017 all revenue accounts were restructured to provide detailed revenue information by subobject.

In FY 2017 Apostille and Authentication general fund revenue was broken out into a separate revenue type.

### PERFORMANCE INDICATORS

#### DOMESTIC/FOREIGN:

Corporations in File	28,503/12,601	24,200/11,523	29,000/12,150	24,500/11,500
Limited Partnerships in File	2,393/563	2,402/548	2,420/570	2,400/550
Limited Liability Companies in File	33,070/5,848	29,020/5,663	29,900/5,250	30,000/5,900
Limited Liability Partnerships in File	938/105	775/93	940/100	800/95
New Corporations	1,055/755	1,021/739	1,400/870	1,000/740
New Limited Partnerships	83/22	78/19	60/20	65/20

	ACTUAL FY 2016	ACTUAL FY 2017	ESTIMATED FY 2018	ESTIMATED FY 2019
<b>PERFORMANCE INDICATORS</b>				
New Limited Liability Companies	4,534/773	5,106/752	4,500/725	5,200/750
New Limited Liability Partnerships	40/10	55/15	65/10	50/10
Corporations Annual Reports	66,375	66,634	69,500	69,500
UCC Subscribers	834	568	600	560
UCC & EFS	51,498	54,282	58,000	55,000
Trademark Registration	392	369	416	375
Pistol Permits - Regular	26,401	27,655	21,600	21,600
Pistol Permits - Enhanced	575	1,912	1,800	1,800
Pistol Permits - Gold Card	0	169	300	300
Notary Commissions	3,380	3,327	3,300	3,300
Voter Registration List	240	129	50	110
PAC and Ballot Question Finance Report	269	167	350	170
Candidate Campaign Finance Report	262	261	300	275
Statewide Initiative and Referendum Petitions	10	20	8	10