# Actual Revenue FY2015 vs. Actual Revenue FY2016 SEPTEMBER FY2016 Comparison

|   | Actual<br>SEPTEMBER<br>FY2015 | Actual<br>SEPTEMBER<br>FY2016 | DOLLAR<br>CHANGE | PERCENT<br>CHANGE |
|---|-------------------------------|-------------------------------|------------------|-------------------|
| ONGOING RECEIPTS                            |                               |                               |                  |                   |
| Net Sales and Use Tax (excl. cost of admin) | 75,461,855                    | 76,995,195                    | 1,533,339        | 2.0%              |
| Lottery *                                   | 0                             | 8,267,503                     | 8,267,503        |                   |
| Net Contractor's Excise Tax                 | 9,544,361                     | 9,980,134                     | 435,772          | 4.6%              |
| Insurance Company Tax                       | 232,870                       | 279,667                       | 46,797           | 20.1%             |
| Unclaimed Property Receipts                 | (2,310,000)                   | (915,000)                     | 1,395,000        | -60.4%            |
| Licenses, Permits, and Fees                 | 655,261                       | 625,455                       | (29,806)         | -4.5%             |
| Tobacco Taxes                               | 6,098,404                     | 5,610,207                     | (488,197)        | -8.0%             |
| Trust Funds                                 | (10,000)                      | 0                             |                  |                   |
| Net Transfers In (excluding one-time)       | 958,048                       | 814,197                       | (143,851)        | -15.0%            |
| Alcohol Beverage Tax                        | 2,315                         | 1,491                         | (824)            | -35.6%            |
| Bank Franchise Tax                          | 781,613                       | 931,269                       | 149,656          | 19.1%             |
| Charges for Goods and Services              | 490,591                       | 871,298                       | 380,707          | 77.6%             |
| Telecommunications Tax *                    | 0                             | 516,091                       | 516,091          |                   |
| Severance Taxes                             | 461,870                       | 4,440                         | (457,431)        | -99.0%            |
| Sale-Leaseback/CRP                          | 0                             | 0                             | 0                |                   |
| Investment Income and Interest              | 754,281                       | 5,331,236                     | 4,576,955        | 606.8%            |
| Alcohol Beverage 2% Wholesale Tax           | 80,278                        | 228,247                       | 147,970          | 184.3%            |
| Property Tax Reduction Fund *               | 8,554,094                     | N/A                           | (8,554,094)      |                   |
| SUBTOTAL (ONGOING RECEIPTS)                 | \$ 101,755,840                | \$ 109,541,428                | 7,785,588        | 7.7%              |

<sup>\*</sup> Due to the repeal of the Property Tax Reduction fund in FY2016, video lottery receipts are now included in the Lottery category, while the state's share of the telecommunications tax is included in a separate category.

### Actual Revenue FY2015 vs. Actual Revenue FY2016 Year-To-Date Through SEPTEMBER FY2016

|   | Actual<br>YTD<br>FY2015 | Actual<br>YTD<br>FY2016 | DOLLAR<br>CHANGE | YTD GROWTH<br>OVER FY2015 | FY2016 GROWTH<br>NEEDED FOR<br>Adopted FY2016 |
|---|-------------------------|-------------------------|------------------|---------------------------|---|
| ONGOING RECEIPTS                            |                         |                         |                  |                           |   |
| Net Sales and Use Tax (excl. cost of admin) | \$ 227,178,553          | \$ 238,414,210          | 11,235,656       | 4.9%                      | 3.9%  |
| Lottery *                                   | 15,000                  | 24,472,912              | 24,457,912       | 163052.7%                 | 1453.8%                                       |
| Net Contractor's Excise Tax                 | 28,196,400              | 30,236,082              | 2,039,681        | 7.2%                      | 0.9%  |
| Insurance Company Tax                       | 17,494,907              | 18,187,978              | 693,071          | 4.0%                      | 1.3%  |
| Unclaimed Property Receipts                 | (2,852,000)             | (2,110,000)             | 742,000          | -26.0%                    | 7.7%  |
| Licenses, Permits, and Fees                 | 2,298,707               | 2,052,291               | (246,416)        | -10.7%                    | -0.6%   |
| Tobacco Taxes                               | 16,730,324              | 19,637,899              | 2,907,575        | 17.4%                     | 76.4%   |
| Trust Funds                                 | 20,022,705              | 21,710,865              | 1,688,160        | 8.4%                      | 7.8%  |
| Net Transfers In (excluding one-time)       | 7,984,894               | 8,685,003               | 700,109          | 8.8%                      | -43.3%  |
| Alcohol Beverage Tax                        | 24,333                  | 30,427                  | 6,093            | 25.0%                     | 6.1%  |
| Bank Franchise Tax                          | 2,449,219               | 3,043,140               | 593,921          | 24.2%                     | 26.5%   |
| Charges for Goods and Services              | 2,152,020               | 2,458,366               | 306,346          | 14.2%                     | -5.5%   |
| Telecommunications Tax *                    | 0                       | 1,036,826               | 1,036,826        |                           | N/A   |
| Severance Taxes                             | 1,659,690               | 719,196                 | (940,494)        | -56.7%                    | 8.7%  |
| Sale-Leaseback/CRP                          | 0                       | 0                       | 0                |                           | -10.9%  |
| Investment Income and Interest              | 754,294                 | 5,331,237               | 4,576,943        | 606.8%                    | 463.0%  |
| Alcohol Beverage 2% Wholesale Tax           | 456,380                 | 467,009                 | 10,629           | 2.3%                      | 2.5%  |
| Property Tax Reduction Fund *               | 24,338,531              | N/A                     | (24,338,531)     |                           | N/A   |
| SUBTOTAL (ONGOING RECEIPTS)                 | \$ 348,903,958          | \$ 374,373,439          | \$ 25,469,480    | 7.3%                      | 3.7%  |
| ONE TIME DECEIDTS                           |                         |                         |                  |                           |   |
| ONE-TIME RECEIPTS                           | 0.404.000               | 0                       | (0.404.000)      | 400.00/                   |   |
| Transfer from SD Building Authority         | 2,191,292               | 0                       | (2,191,292)      | 100.0%                    |   |
| Obligated Cash Carried Forward              | 9,876,349               | 21,535,148              | 11,658,799       | 118.0%                    |   |
| SUBTOTAL (ONE-TIME RECEIPTS)                | \$ 12,067,641           | \$ 21,535,148           | 9,467,506        | 78.5%                     |   |
| GRAND TOTAL                                 | \$ 360,971,599          | \$ 395,908,586          | \$ 34,936,987    | 9.7%                      |   |

<sup>\*</sup> Due to the repeal of the Property Tax Reduction fund in FY2016, video lottery receipts are now included in the Lottery category, while the state's share of the telecommunications tax is included in a separate category.

# Original Legislative Adopted FY2016 Estimate (March 2015) vs. Actual Revenues SEPTEMBER FY2016 Comparison

|   | Leg Adopted<br>SEPTEMBER<br>FY2016 | Actual<br>SEPTEMBER<br>FY2016 | DOLLAR<br>CHANGE | MTD % Chg.<br>Actual/Adopt<br>Comparison | ACHIEVED<br>% CHG<br>OVER FY15 |
|---|------------------------------------|-------------------------------|------------------|--|--------------------------------|
| ONGOING RECEIPTS                            |                                    |                               |                  |  |                                |
| Net Sales and Use Tax (excl. cost of admin) | 79,062,159                         | 76,995,195                    | (2,066,964)      | -2.6%                                    | 2.0%                           |
| Lottery *                                   | 8,523,912                          | 8,267,503                     | (256,409)        | -3.0%                                    | 0.0%                           |
| Net Contractor's Excise Tax                 | 10,565,360                         | 9,980,134                     | (585,227)        | -5.5%                                    | 4.6%                           |
| Insurance Company Tax                       | 143,600                            | 279,667                       | 136,067          | 94.8%                                    | 20.1%                          |
| Unclaimed Property Receipts                 | (736,218)                          | (915,000)                     | (178,782)        | 24.3%                                    | -60.4%                         |
| Licenses, Permits, and Fees                 | 582,122                            | 625,455                       | 43,333           | 7.4%                                     | -4.5%                          |
| Tobacco Taxes                               | 4,895,856                          | 5,610,207                     | 714,351          | 14.6%                                    | -8.0%                          |
| Trust Funds                                 | 0                                  | 0                             | 0                |  |                                |
| Net Transfers In (excluding one-time)       | 527,022                            | 814,197                       | 287,175          | 54.5%                                    | -15.0%                         |
| Alcohol Beverage Tax                        | 327                                | 1,491                         | 1,163            | 355.3%                                   | -35.6%                         |
| Bank Franchise Tax                          | 551,232                            | 931,269                       | 380,037          | 68.9%                                    | 19.1%                          |
| Charges for Goods and Services              | 743,799                            | 871,298                       | 127,498          | 17.1%                                    | 77.6%                          |
| Telecommunications Tax *                    | 539,233                            | 516,091                       | (23,143)         | -4.3%                                    |                                |
| Severance Taxes                             | 52,377                             | 4,440                         | (47,937)         | -91.5%                                   | -99.0%                         |
| Sale-Leaseback/CRP                          | 0                                  | 0                             | 0                |  |                                |
| Investment Income and Interest              | 4,868,382                          | 5,331,236                     | 462,854          | 9.5%                                     | 606.8%                         |
| Alcohol Beverage 2% Wholesale Tax           | 134,900                            | 228,247                       | 93,348           | 69.2%                                    | 184.3%                         |
| Property Tax Reduction Fund *               | N/A                                | N/A                           |                  |  |                                |
| SUBTOTAL (ONGOING RECEIPTS)                 | \$ 110,454,062                     | \$ 109,541,428                | (912,634)        | -0.8%                                    | 7.7%                           |

<sup>\*</sup> Due to the repeal of the Property Tax Reduction fund in FY2016, video lottery receipts are now included in the Lottery category, while the state's share of the telecommunications tax is included in a separate category.

### Original Legislative Adopted FY2016 Estimate (March 2015) vs. Actual Revenues Year-To-Date Through SEPTEMBER FY2016

|   | Leg Adopted<br>YTD<br>FY2016 | Actual<br>YTD<br>FY2016 | DOLLAR<br>CHANGE | YTD % Chg.<br>Actual/Adopt<br>Comparison | YTD ACTUAL<br>% CHG<br>OVER FY15 |
|---|------------------------------|-------------------------|------------------|--|----------------------------------|
| ONGOING RECEIPTS                            |                              |                         |                  |  |                                  |
| Net Sales and Use Tax (excl. cost of admin) | 235,408,659                  | 238,414,210             | 3,005,551        | 1.3%                                     | 4.9%                             |
| Lottery *                                   | 24,821,176                   | 24,472,912              | (348,264)        | -1.4%                                    | 163052.7%                        |
| Net Contractor's Excise Tax                 | 30,038,320                   | 30,236,082              | 197,762          | 0.7%                                     | 7.2%                             |
| Insurance Company Tax                       | 17,700,853                   | 18,187,978              | 487,125          | 2.8%                                     | 4.0%                             |
| Unclaimed Property Receipts                 | (1,460,318)                  | (2,110,000)             | (649,682)        | 44.5%                                    | -26.0%                           |
| Licenses, Permits, and Fees                 | 1,933,711                    | 2,052,291               | 118,580          | 6.1%                                     | -10.7%                           |
| Tobacco Taxes                               | 15,871,769                   | 19,637,899              | 3,766,130        | 23.7%                                    | 17.4%                            |
| Trust Funds                                 | 21,710,865                   | 21,710,865              | 0                | 0.0%                                     | 8.4%                             |
| Net Transfers In (excluding one-time)       | 8,452,219                    | 8,685,003               | 232,784          | 2.8%                                     | 8.8%                             |
| Alcohol Beverage Tax                        | 6,340                        | 30,427                  | 24,087           | 379.9%                                   | 25.0%                            |
| Bank Franchise Tax                          | 2,550,022                    | 3,043,140               | 493,119          | 19.3%                                    | 24.2%                            |
| Charges for Goods and Services              | 2,353,012                    | 2,458,366               | 105,354          | 4.5%                                     | 14.2%                            |
| Telecommunications Tax *                    | 1,063,762                    | 1,036,826               | (26,936)         | -2.5%                                    |                                  |
| Severance Taxes                             | 1,449,456                    | 719,196                 | (730,260)        | -50.4%                                   | -56.7%                           |
| Sale-Leaseback/CRP                          | 0                            | 0                       | 0                |  |                                  |
| Investment Income and Interest              | 4,868,382                    | 5,331,237               | 462,855          | 9.5%                                     | 606.8%                           |
| Alcohol Beverage 2% Wholesale Tax           | 443,724                      | 467,009                 | 23,286           | 5.2%                                     | 2.3%                             |
| Property Tax Reduction Fund *               | N/A                          | N/A                     |                  |  |                                  |
| SUBTOTAL (ONGOING RECEIPTS)                 | \$ 367,211,950               | \$ 374,373,439          | 7,161,488        | 2.0%                                     | 7.3%                             |
| ONE-TIME RECEIPTS                           |                              |                         |                  |  |                                  |
| Obligated Cash Carried Forward              | 0                            | 21,535,148              | 21,535,148       | 100.0%                                   |                                  |
| SUBTOTAL (ONE-TIME RECEIPTS)                | \$ -                         | \$ 21,535,148           | 21,535,148       | 100.0%                                   |                                  |
| GRAND TOTAL                                 | \$ 367,211,950               | \$ 395,908,586          | \$ 28,696,636    | 7.8%                                     |                                  |

<sup>\*</sup> Due to the repeal of the Property Tax Reduction fund in FY2016, video lottery receipts are now included in the Lottery category, while the state's share of the telecommunications tax is included in a separate category.

