

**Actual Revenue FY2016 vs. Actual Revenue FY2017  
JANUARY FY2017 Comparison**

	<b>Actual JANUARY FY2016</b>	<b>Actual JANUARY FY2017</b>	<b>DOLLAR CHANGE</b>	<b>PERCENT CHANGE</b>
<b>ONGOING RECEIPTS</b>				
Net Sales and Use Tax (excl. cost of admin) *	80,570,997	89,769,782	9,198,785	11.4%
Lottery	8,530,911	8,590,600	59,689	0.7%
Net Contractor's Excise Tax	10,369,767	9,901,828	(467,939)	-4.5%
Insurance Company Tax	13,567,361	15,590,562	2,023,201	14.9%
Unclaimed Property Receipts	(2,170,000)	(2,045,000)	125,000	-5.8%
Licenses, Permits, and Fees	20,225,632	21,421,920	1,196,288	5.9%
Tobacco Taxes	3,953,067	1,563,829	(2,389,238)	-60.4%
Trust Funds	0	0	0	
Net Transfers In (excluding one-time)	451,144	511,505	60,361	13.4%
Alcohol Beverage Tax	2,855,216	1,921,170	(934,046)	-32.7%
Bank Franchise Tax	804,906	542,717	(262,190)	-32.6%
Charges for Goods and Services	1,124,517	1,524,756	400,238	35.6%
Telecommunications Tax	493,268	443,687	(49,581)	-10.1%
Severance Taxes	0	1,954,863	1,954,863	#DIV/0!
Sale-Leaseback/CRP	0	0	0	
Investment Income and Interest **	2	15,003	15,001	714341.9%
Alcohol Beverage 2% Wholesale Tax	168,660	185,101	16,442	9.7%
<b>SUBTOTAL (ONGOING RECEIPTS)</b>	<b>\$ 140,945,446</b>	<b>\$ 151,892,322</b>	<b>10,946,876</b>	<b>7.8%</b>

**Notes:**

\* FY2017 Sales and Use Tax receipts are at a 4.5% rate, while FY2016 is at a 4.0% rate.

**Actual Revenue FY2016 vs. Actual Revenue FY2017  
Year-To-Date Through JANUARY FY2017**

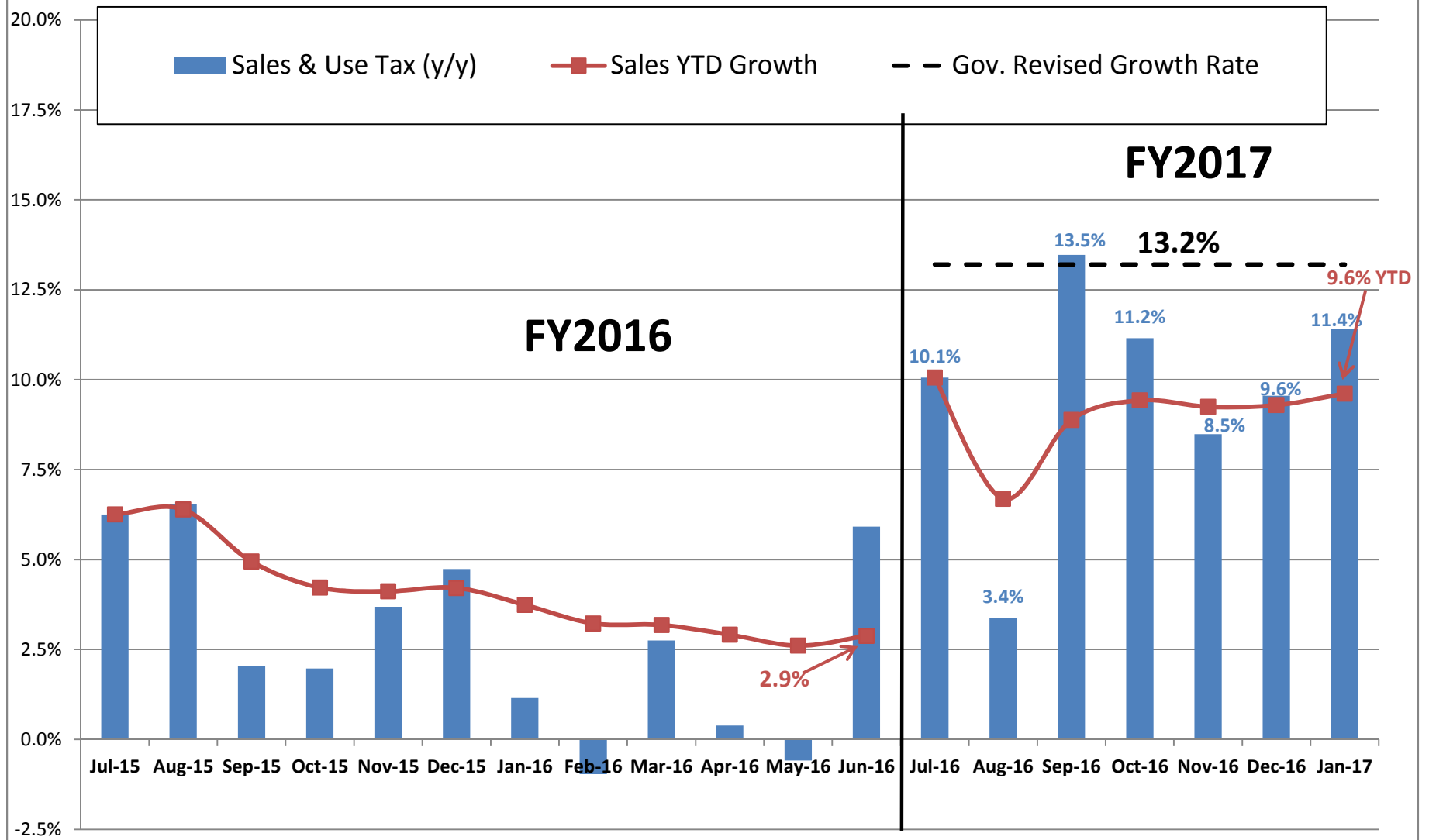
	<b>Actual YTD FY2016</b>	<b>Actual YTD FY2017</b>	<b>DOLLAR CHANGE</b>	<b>YTD GROWTH OVER FY2016</b>	<b>FY2017 GROWTH NEEDED FOR REVISED FY2017</b>
<b>ONGOING RECEIPTS</b>					
Net Sales and Use Tax (excl. cost of admin) *	\$ 535,362,709	\$ 586,828,482	51,465,773	9.6%	13.2%
Lottery	59,864,962	60,804,935	939,974	1.6%	2.7%
Net Contractor's Excise Tax	69,713,987	75,681,974	5,967,987	8.6%	7.8%
Insurance Company Tax	51,469,974	56,862,282	5,392,308	10.5%	4.3%
Unclaimed Property Receipts	61,475,000	54,917,477	(6,557,523)	-10.7%	-3.9%
Licenses, Permits, and Fees	32,887,430	35,208,630	2,321,200	7.1%	13.2%
Tobacco Taxes	33,953,067	31,563,829	(2,389,238)	-7.0%	-4.6%
Trust Funds	21,710,865	23,212,976	1,502,112	6.9%	6.1%
Net Transfers In (excluding one-time)	11,695,041	11,966,384	271,343	2.3%	3.6%
Alcohol Beverage Tax	6,206,985	4,380,219	(1,826,765)	-29.4%	-31.5%
Bank Franchise Tax **	7,429,280	2,129,101	(5,300,179)	-71.3%	8.7%
Charges for Goods and Services	6,176,194	8,481,021	2,304,827	37.3%	30.5%
Telecommunications Tax	3,080,036	2,757,075	(322,960)	-10.5%	-10.0%
Severance Taxes	2,748,409	6,949,184	4,200,775	152.8%	-13.4%
Sale-Leaseback/CRP	4,515,363	4,138,575	(376,788)		-11.3%
Investment Income and Interest	5,385,158	6,174,054	788,896	14.6%	12.9%
Alcohol Beverage 2% Wholesale Tax	945,432	1,226,323	280,892	29.7%	10.5%
<b>SUBTOTAL (ONGOING RECEIPTS)</b>	<b>\$ 914,619,889</b>	<b>\$ 973,282,522</b>	<b>\$ 58,662,634</b>	<b>6.4%</b>	<b>9.3%</b>
<b>ONE-TIME RECEIPTS</b>					
One-time Unclaimed Property (stock sales)	0	7,527,523	7,527,523		
Obligated Cash Carried Forward	21,535,148	14,069,144	(7,466,004)	-34.7%	
<b>SUBTOTAL (ONE-TIME RECEIPTS)</b>	<b>\$ 21,535,148</b>	<b>\$ 21,596,668</b>	<b>61,520</b>	<b>0.3%</b>	
<b>GRAND TOTAL</b>	<b>\$ 936,155,037</b>	<b>\$ 994,879,190</b>	<b>58,724,153</b>	<b>6.3%</b>	

**Notes:**

\* FY2017 Sales and Use Tax receipts are at a 4.5% rate, while FY2016 is at a 4.0% rate.

\*\* Decrease in Bank Franchise tax is due to the change from quarterly estimated payments to annual payments, which started in FY2017.

# Recent Growth Rates in State Sales and Use Tax



**Original Legislative Adopted FY2017 Estimate (Feb. 2016) vs. Actual Revenues  
JANUARY FY2017 Comparison**

	<b>Leg Adopted JANUARY FY2017</b>	<b>Actual JANUARY FY2017</b>	<b>DOLLAR CHANGE</b>	<b>MTD % Chg. Actual/Adopt Comparison</b>	<b>ACHIEVED % CHG OVER FY16</b>
<b>ONGOING RECEIPTS</b>					
Net Sales and Use Tax (excl. cost of admin)	95,194,308	89,769,782	(5,424,526)	-5.7%	11.4%
Lottery	8,524,291	8,590,600	66,309	0.8%	0.7%
Net Contractor's Excise Tax	10,631,798	9,901,828	(729,970)	-6.9%	-4.5%
Insurance Company Tax	14,124,918	15,590,562	1,465,644	10.4%	14.9%
Unclaimed Property Receipts	(1,594,680)	(2,045,000)	(450,320)	28.2%	-5.8%
Licenses, Permits, and Fees	22,229,524	21,421,920	(807,605)	-3.6%	5.9%
Tobacco Taxes	1,595,619	1,563,829	(31,790)	-2.0%	-60.4%
Trust Funds	0	0	0		0.0%
Net Transfers In (excluding one-time)	913,302	511,505	(401,797)	-44.0%	13.4%
Alcohol Beverage Tax	2,033,760	1,921,170	(112,590)	-5.5%	-32.7%
Bank Franchise Tax	0	542,717	542,717		-32.6%
Charges for Goods and Services	1,338,145	1,524,756	186,610	13.9%	35.6%
Telecommunications Tax	527,927	443,687	(84,240)	-16.0%	-10.1%
Severance Taxes	54,682	1,954,863	1,900,181	3475.0%	#DIV/0!
Sale-Leaseback/CRP	0	0	0		0.0%
Investment Income and Interest	0	15,003	15,003		714341.9%
Alcohol Beverage 2% Wholesale Tax	181,062	185,101	4,039	2.2%	9.7%
<b>SUBTOTAL (ONGOING RECEIPTS)</b>	<b>\$ 155,754,657</b>	<b>\$ 151,892,322</b>	<b>(3,862,335)</b>	<b>-2.5%</b>	<b>7.8%</b>

Notes:

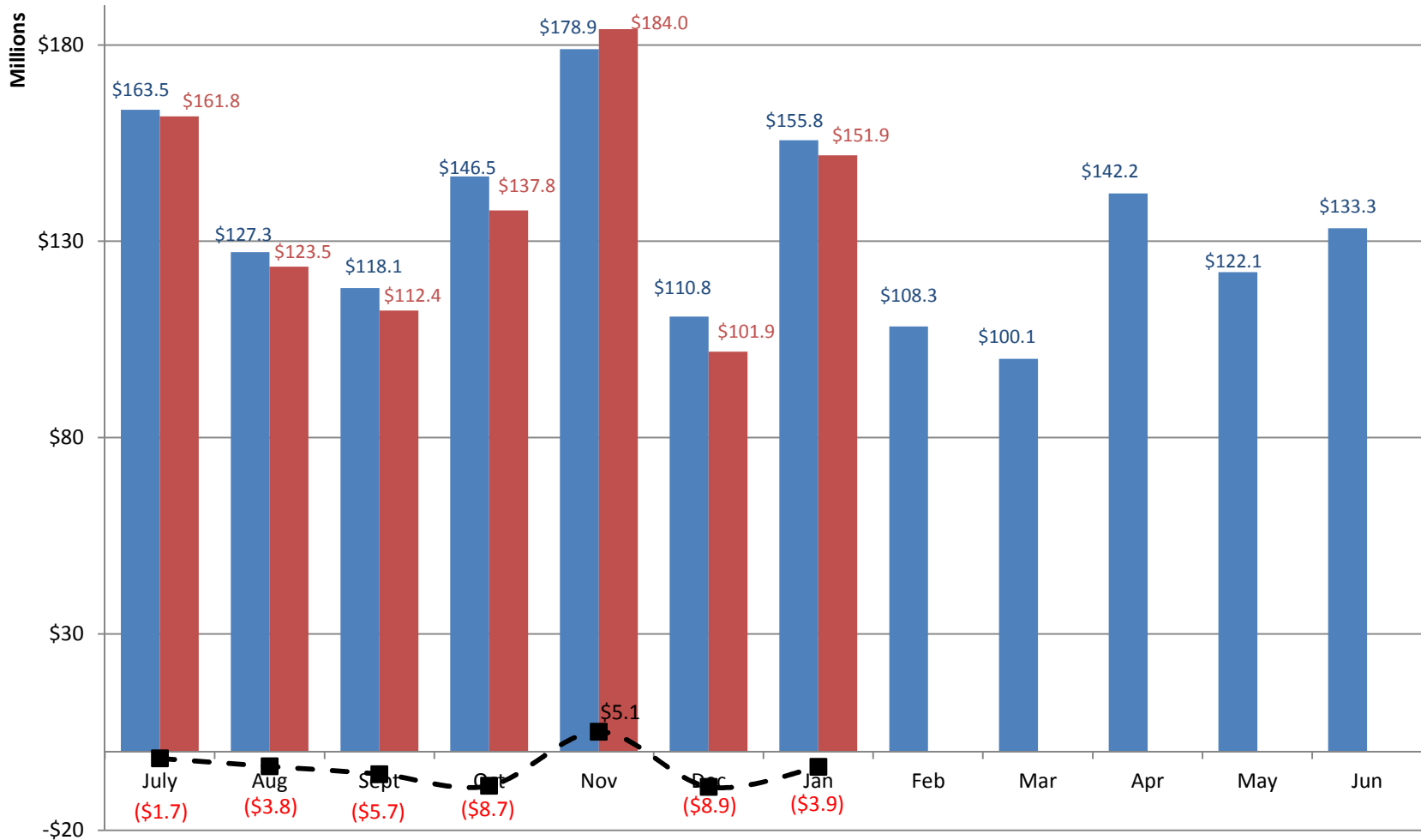
**Original Legislative Adopted FY2017 Estimate (Feb. 2016) vs. Actual Revenues  
Year-To-Date Through JANUARY FY2017**

	<b>Leg Adopted YTD FY2017</b>	<b>Actual YTD FY2017</b>	<b>DOLLAR CHANGE</b>	<b>YTD % Chg. Actual/Adopt Comparison</b>	<b>YTD ACTUAL % CHG OVER FY16</b>
<b>ONGOING RECEIPTS</b>					
Net Sales and Use Tax (excl. cost of admin)	620,731,998	586,828,482	(33,903,515)	-5.5%	9.6%
Lottery	60,618,779	60,804,935	186,156	0.3%	1.6%
Net Contractor's Excise Tax	74,733,759	75,681,974	948,215	1.3%	8.6%
Insurance Company Tax	53,174,037	56,862,282	3,688,246	6.9%	10.5%
Unclaimed Property Receipts	59,889,465	54,917,477	(4,971,988)	-8.3%	-10.7%
Licenses, Permits, and Fees	36,658,905	35,208,630	(1,450,275)	-4.0%	7.1%
Tobacco Taxes	31,595,619	31,563,829	(31,790)	-0.1%	-7.0%
Trust Funds	23,212,976	23,212,976	0	0.0%	6.9%
Net Transfers In (excluding one-time)	12,656,544	11,966,384	(690,159)	-5.5%	2.3%
Alcohol Beverage Tax	4,093,495	4,380,219	286,724	7.0%	-29.4%
Bank Franchise Tax	0	2,129,101	2,129,101		-71.3%
Charges for Goods and Services	8,296,003	8,481,021	185,018	2.2%	37.3%
Telecommunications Tax	3,014,768	2,757,075	(257,693)	-8.5%	-10.5%
Severance Taxes	2,068,773	6,949,184	4,880,410	235.9%	152.8%
Sale-Leaseback/CRP	4,138,575	4,138,575	0		
Investment Income and Interest	4,819,500	6,174,054	1,354,554	28.1%	14.6%
Alcohol Beverage 2% Wholesale Tax	1,159,098	1,226,323	67,225	5.8%	29.7%
<b>SUBTOTAL (ONGOING RECEIPTS)</b>	<b>\$ 1,000,862,293</b>	<b>\$ 973,282,522</b>	<b>(27,579,771)</b>	<b>-2.8%</b>	<b>6.4%</b>
<b>ONE-TIME RECEIPTS</b>					
One-time Unclaimed Property (stock sales)	0	7,527,523	7,527,523	100.0%	
Obligated Cash Carried Forward	0	14,069,144	14,069,144	100.0%	
<b>SUBTOTAL (ONE-TIME RECEIPTS)</b>	<b>\$ 0</b>	<b>\$ 21,596,668</b>	<b>21,596,668</b>	<b>100.0%</b>	
<b>GRAND TOTAL</b>	<b>\$ 1,000,862,293</b>	<b>\$ 994,879,190</b>	<b>\$ (5,983,103)</b>	<b>-0.6%</b>	

Notes:

# Original Adopted FY2017 vs. Actual FY2017 Receipts

■ Adopted FY2017 Receipts    
 ■ Actual FY2017 Receipts    
 -■- Actual vs. Adopted



Through 7 months, total actual ongoing receipts were lower than the original adopted estimate by \$27.6 million.

**Governor Revised FY2017 Estimate (December 2016) vs. Actual Revenues  
JANUARY FY2017 Comparison**

	<b>Gov. Revised JANUARY FY2017</b>	<b>Actual JANUARY FY2017</b>	<b>DOLLAR CHANGE</b>	<b>MTD % Chg. Actual/Revised Comparison</b>	<b>ACHIEVED % CHG OVER FY16</b>
<b>ONGOING RECEIPTS</b>					
Net Sales and Use Tax (excl. cost of admin)	92,719,876	89,769,782	(2,950,094)	-3.2%	11.4%
Lottery	8,738,839	8,590,600	(148,239)	-1.7%	0.7%
Net Contractor's Excise Tax	10,369,767	9,901,828	(467,939)	-4.5%	-4.5%
Insurance Company Tax	15,170,689	15,590,562	419,873	2.8%	14.9%
Unclaimed Property Receipts	(1,607,973)	(2,045,000)	(437,027)	27.2%	-5.8%
Licenses, Permits, and Fees	21,224,831	21,421,920	197,089	0.9%	5.9%
Tobacco Taxes	1,413,474	1,563,829	150,355	10.6%	-60.4%
Trust Funds	0	0	0		0.0%
Net Transfers In (excluding one-time)	1,150,372	511,505	(638,867)	0.0%	13.4%
Alcohol Beverage Tax	1,924,480	1,921,170	(3,310)	-0.2%	-32.7%
Bank Franchise Tax	0	542,717	542,717		-32.6%
Charges for Goods and Services	1,309,968	1,524,756	214,788	16.4%	35.6%
Telecommunications Tax	450,781	443,687	(7,094)	-1.6%	-10.1%
Severance Taxes	80,175	1,954,863	1,874,688	2338.2%	#DIV/0!
Sale-Leaseback/CRP	0	0	0		
Investment Income and Interest	0	15,003	15,003		714341.9%
Alcohol Beverage 2% Wholesale Tax	177,995	185,101	7,106	4.0%	9.7%
<b>SUBTOTAL (ONGOING RECEIPTS)</b>	<b>\$ 153,123,274</b>	<b>\$ 151,892,322</b>	<b>(\$1,230,952)</b>	<b>-0.8%</b>	<b>7.8%</b>

**Notes:**

**Governor Revised FY2017 Estimate (December 2016) vs. Actual Revenues  
Year-To-Date Through JANUARY FY2017**

	<b>Gov. Revised YTD FY2017</b>	<b>Actual YTD FY2017</b>	<b>DOLLAR CHANGE</b>	<b>YTD % Chg. Actual/Revised Comparison</b>	<b>YTD ACTUAL % CHG OVER FY16</b>	<b>FY2017 GROWTH NEEDED FOR Gov. Rev. FY2017</b>
<b>ONGOING RECEIPTS</b>						
Net Sales and Use Tax	596,065,755	586,828,482	(9,237,273)	-1.5%	9.6%	13.2%
Lottery	61,791,495	60,804,935	(986,559)	-1.6%	1.6%	2.7%
Net Contractor's Excise Tax	76,649,847	75,681,974	(967,874)	-1.3%	8.6%	7.8%
Insurance Company Tax	54,849,551	56,862,282	2,012,731	3.7%	10.5%	4.3%
Unclaimed Property Receipts *	58,921,943	54,917,477	(4,004,466)	-6.8%	-10.7%	-3.9%
Licenses, Permits, and Fees	34,967,938	35,208,630	240,692	0.7%	7.1%	13.2%
Tobacco Taxes	31,413,474	31,563,829	150,355	0.5%	-7.0%	-4.6%
Trust Funds	23,212,976	23,212,976	0	0.0%	6.9%	6.1%
Net Transfers In (excluding one-time)	13,098,054	11,966,384	(1,131,669)	-8.6%	2.3%	3.6%
Alcohol Beverage Tax	4,356,692	4,380,219	23,527	0.5%	-29.4%	-31.5%
Bank Franchise Tax	519,401	2,129,101	1,609,700	309.9%	-71.3%	8.7%
Charges for Goods and Services	7,860,298	8,481,021	620,722	7.9%	37.3%	30.5%
Telecommunications Tax	2,712,989	2,757,075	44,086	1.6%		-10.0%
Severance Taxes	2,426,256	6,949,184	4,522,928	186.4%	152.8%	-13.4%
Sale-Leaseback/CRP	4,138,575	4,138,575	0		0.0%	-11.3%
Investment Income and Interest	6,087,718	6,174,054	86,336	1.4%	14.6%	12.9%
Alcohol Beverage 2% Wholesale Tax	1,223,910	1,226,323	2,414	0.2%	29.7%	10.5%
<b>SUBTOTAL (ONGOING RECEIPTS)</b>	<b>\$ 980,296,872</b>	<b>\$ 973,282,522</b>	<b>(\$7,014,350)</b>	<b>-0.7%</b>	<b>6.4%</b>	<b>9.3%</b>
<b>ONE-TIME RECEIPTS</b>						
One-time Unclaimed Property (stock sales)	\$ 7,527,523	\$ 7,527,523	0	0.0%		
Obligated Cash Carried Forward	14,069,144	14,069,144	0	0.0%		
<b>SUBTOTAL (ONE-TIME RECEIPTS)</b>	<b>\$ 21,596,668</b>	<b>\$ 21,596,668</b>	<b>0</b>	<b>0.0%</b>		
<b>GRAND TOTAL</b>	<b>\$ 1,001,893,540</b>	<b>\$ 994,879,190</b>	<b>(\$7,014,350)</b>	<b>-0.7%</b>		

**Notes:**

\* Decrease in unclaimed property is due to several large claim payments during December.