Actual Revenue FY2017 vs. Actual Revenue FY2018 JULY FY2018 Comparison

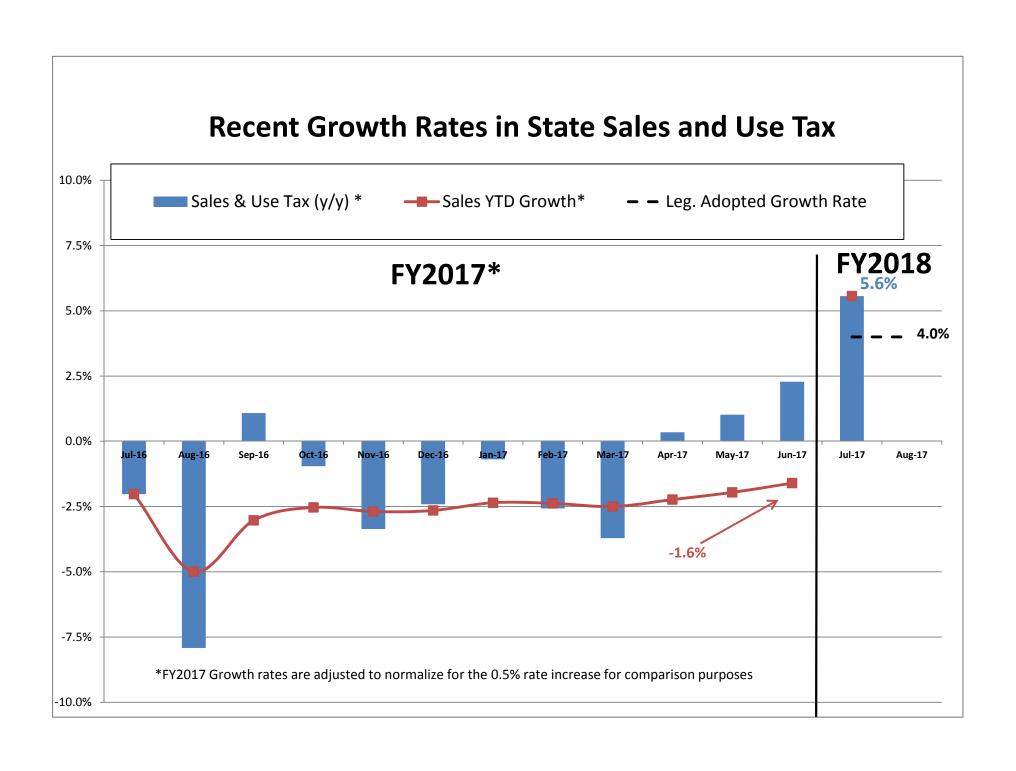
| | Actual JULY FY2017 | Actual JULY FY2018 | DOLLAR CHANGE | PERCENT CHANGE |
|---|--------------------------|--------------------------|------------------|-------------------|
| ONGOING RECEIPTS | | | | |
| Net Sales and Use Tax (excl. cost of admin) | 88,190,117 | 93,097,652 | 4,907,534 | 5.6% |
| Lottery | 8,359,330 | 8,646,541 | 287,210 | 3.4% |
| Net Contractor's Excise Tax | 11,588,179 | 10,240,436 | (1,347,743) | -11.6% |
| Insurance Company Tax | 14,908,293 | 14,941,762 | 33,469 | 0.2% |
| Unclaimed Property Receipts | (1,650,000) | (2,100,000) | (450,000) | 27.3% |
| Licenses, Permits, and Fees | 734,696 | 693,858 | (40,838) | -5.6% |
| Tobacco Taxes | 7,222,607 | 5,811,116 | (1,411,492) | -19.5% |
| Trust Funds | 23,212,976 | 24,592,581 | 1,379,605 | 5.9% |
| Net Transfers In (excluding one-time) | 6,276,760 | 7,920,345 | 1,643,585 | 26.2% |
| Alcohol Beverage Tax | 831,176 | 10,931 | (820,244) | -98.7% |
| Bank Franchise Tax * | 16,783 | (459,208) | (475,991) | -2836.2% |
| Charges for Goods and Services | 839,163 | 1,012,127 | 172,965 | 20.6% |
| Telecommunications Tax | 0 | 0 | 0 | |
| Severance Taxes | 1,101,245 | 1,101,000 | (246) | 0.0% |
| Sale-Leaseback/CRP | 0 | 0 | 0 | |
| Investment Income and Interest | 9,283 | 10,077 | 794 | 8.6% |
| Alcohol Beverage 2% Wholesale Tax | 158,766 | 201,449 | 42,682 | 26.9% |
| SUBTOTAL (ONGOING RECEIPTS) | \$ 161,799,373 | \$ 165,720,665 | 3,921,292 | 2.4% |

^{*} Negative amount in Bank Franchise Tax was an accounting error that will be corrected in August activity.

Actual Revenue FY2017 vs. Actual Revenue FY2018 Year-To-Date Through JULY FY2018

| | Actual | | Actual | | | | FY2017 GROWTH |
|---|--------|------------|-------------------|----|-------------|-------------|-----------------|
| | | /TD | YTD | | OOLLAR | YTD GROWTH | NEEDED FOR LEG. |
| | FY | 2017 | FY2018 | | CHANGE | OVER FY2017 | ADOPTED FY18 |
| ONGOING RECEIPTS | | | | | | | |
| Net Sales and Use Tax (excl. cost of admin) | \$ 88 | 3,190,117 | \$ 93,097,652 | | 4,907,534 | 5.6% | 4.0% |
| Lottery | 8 | 3,359,330 | 8,646,541 | | 287,210 | 3.4% | 3.1% |
| Net Contractor's Excise Tax | 1 | 1,588,179 | 10,240,436 | | (1,347,743) | -11.6% | 3.5% |
| Insurance Company Tax | 14 | 4,908,293 | 14,941,762 | | 33,469 | 0.2% | 11.7% |
| Unclaimed Property Receipts | (| 1,650,000) | (2,100,000) | | (450,000) | 27.3% | 15.9% |
| Licenses, Permits, and Fees | | 734,696 | 693,858 | | (40,838) | -5.6% | -1.1% |
| Tobacco Taxes | - | 7,222,607 | 5,811,116 | | (1,411,492) | -19.5% | -3.1% |
| Trust Funds | 23 | 3,212,976 | 24,592,581 | | 1,379,605 | 5.9% | 5.0% |
| Net Transfers In (excluding one-time) | (| 5,276,760 | 7,920,345 | | 1,643,585 | 26.2% | -4.1% |
| Alcohol Beverage Tax | | 831,176 | 10,931 | | (820,244) | -98.7% | 5.0% |
| Bank Franchise Tax * | | 16,783 | (459,208) | | (475,991) | -2836.2% | -25.5% |
| Charges for Goods and Services | | 839,163 | 1,012,127 | | 172,965 | 20.6% | 3.5% |
| Telecommunications Tax | | 0 | 0 | | 0 | | 0.2% |
| Severance Taxes | • | 1,101,245 | 1,101,000 | | (246) | 0.0% | -35.0% |
| Sale-Leaseback/CRP | | 0 | 0 | | 0 | | -100.0% |
| Investment Income and Interest | | 9,283 | 10,077 | | 794 | 8.6% | -17.6% |
| Alcohol Beverage 2% Wholesale Tax | | 158,766 | 201,449 | | 42,682 | 26.9% | 12.6% |
| SUBTOTAL (ONGOING RECEIPTS) | \$ 16° | 1,799,373 | \$ 165,720,665 | \$ | 3,921,292 | 2.4% | 3.2% |
| ONE-TIME RECEIPTS | | | | | | | |
| Obligated Cash Carried Forward | 14 | 1,069,144 | 7,943,412 | | (6,125,732) | -43.5% | |
| SUBTOTAL (ONE-TIME RECEIPTS) | \$ 14 | 1,069,144 | \$ 7,943,412 | | (6,125,732) | -43.5% | |
| GRAND TOTAL | \$ 179 | 5,868,518 | \$ 173,664,077 | | (2,204,440) | -1.3% | |
| GRAND TOTAL | \$ 17 | 5,868,518 | \$ 173,664,077 | | (2,204,440) | -1.3% | |

^{*} Negative amount in Bank Franchise Tax was an accounting error that will be corrected in August activity.



Original Legislative Adopted FY2018 Estimate (Feb. 2017) vs. Actual Revenues JULY FY2018 Comparison

| | Leg Adopted JULY FY2018 | Actual JULY FY2018 | DOLLAR CHANGE | MTD % Chg. Actual/Adopt Comparison |
|---|-------------------------------|--------------------------|------------------|--|
| ONGOING RECEIPTS | | | | |
| Net Sales and Use Tax (excl. cost of admin) | 89,776,677 | 93,097,652 | 3,320,975 | 3.7% |
| Lottery | 8,441,957 | 8,646,541 | 204,583 | 2.4% |
| Net Contractor's Excise Tax | 10,706,262 | 10,240,436 | (465,826) | -4.4% |
| Insurance Company Tax | 16,916,069 | 14,941,762 | (1,974,307) | -11.7% |
| Unclaimed Property Receipts | (832,318) | (2,100,000) | (1,267,682) | 152.3% |
| Licenses, Permits, and Fees | 763,925 | 693,858 | (70,067) | -9.2% |
| Tobacco Taxes | 6,128,528 | 5,811,116 | (317,412) | -5.2% |
| Trust Funds | 24,592,581 | 24,592,581 | (0) | 0.0% |
| Net Transfers In (excluding one-time) | 7,617,390 | 7,920,345 | 302,955 | 4.0% |
| Alcohol Beverage Tax | 10,217 | 10,931 | 714 | 7.0% |
| Bank Franchise Tax * | 15,960 | (459,208) | (475,168) | -2977.2% |
| Charges for Goods and Services | 868,953 | 1,012,127 | 143,175 | 16.5% |
| Telecommunications Tax | 0 | 0 | 0 | |
| Severance Taxes | 419,374 | 1,101,000 | 681,626 | 162.5% |
| Sale-Leaseback/CRP | 0 | 0 | 0 | |
| Investment Income and Interest | 7,653 | 10,077 | 2,424 | 31.7% |
| Alcohol Beverage 2% Wholesale Tax | 167,225 | 201,449 | 34,224 | 20.5% |
| SUBTOTAL (ONGOING RECEIPTS) | \$ 165,600,454 | \$ 165,720,665 | 120,212 | 0.1% |

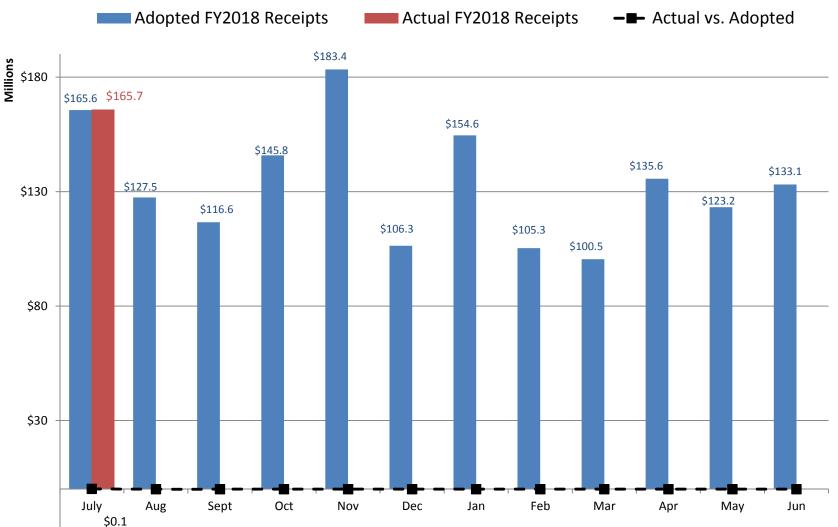
^{*} Negative amount in Bank Franchise Tax was an accounting error that will be corrected in August activity.

Original Legislative Adopted FY2018 Estimate (Feb. 2017) vs. Actual Revenues Year-To-Date Through JULY FY2018

| | Le | eg Adopted YTD FY2018 | Actual YTD FY2018 | DOLLAR CHANGE | YTD % Chg. Actual/Adopt Comparison |
|---|----|-----------------------------|-------------------------|------------------|--|
| ONGOING RECEIPTS | | | | | |
| Net Sales and Use Tax (excl. cost of admin) | | 89,776,677 | 93,097,652 | 3,320,975 | 3.7% |
| Lottery | | 8,441,957 | 8,646,541 | 204,583 | 2.4% |
| Net Contractor's Excise Tax | | 10,706,262 | 10,240,436 | (465,826) | -4.4% |
| Insurance Company Tax | | 16,916,069 | 14,941,762 | (1,974,307) | -11.7% |
| Unclaimed Property Receipts | | (832,318) | (2,100,000) | (1,267,682) | 152.3% |
| Licenses, Permits, and Fees | | 763,925 | 693,858 | (70,067) | -9.2% |
| Tobacco Taxes | | 6,128,528 | 5,811,116 | (317,412) | -5.2% |
| Trust Funds | | 24,592,581 | 24,592,581 | (0) | 0.0% |
| Net Transfers In (excluding one-time) | | 7,617,390 | 7,920,345 | 302,955 | 4.0% |
| Alcohol Beverage Tax | | 10,217 | 10,931 | 714 | 7.0% |
| Bank Franchise Tax * | | 15,960 | (459,208) | (475,168) | -2977.2% |
| Charges for Goods and Services | | 868,953 | 1,012,127 | 143,175 | 16.5% |
| Telecommunications Tax | | 0 | 0 | 0 | |
| Severance Taxes | | 419,374 | 1,101,000 | 681,626 | 162.5% |
| Sale-Leaseback/CRP | | 0 | 0 | 0 | |
| Investment Income and Interest | | 7,653 | 10,077 | 2,424 | 31.7% |
| Alcohol Beverage 2% Wholesale Tax | | 167,225 | 201,449 | 34,224 | 20.5% |
| SUBTOTAL (ONGOING RECEIPTS) | \$ | 165,600,454 | \$ 165,720,665 | 120,212 | 0.1% |
| ONE-TIME RECEIPTS | | | | | |
| Obligated Cash Carried Forward | | 0 | 7,943,412 | 7,943,412 | 100.0% |
| SUBTOTAL (ONE-TIME RECEIPTS) | \$ | 0 | \$ 7,943,412 | 7,943,412 | 100.0% |
| | | | | | |
| GRAND TOTAL | \$ | 165,600,454 | \$ 173,664,077 | 8,063,624 | 4.9% |

^{*} Negative amount in Bank Franchise Tax was an accounting error that will be corrected in August activity.





Through 1 month, total actual ongoing receipts were \$0.1 million higher than the adopted estimate.

-\$20