

**Actual Revenue FY2017 vs. Actual Revenue FY2018
NOVEMBER FY2018 Comparison**

	Actual NOVEMBER FY2017	Actual NOVEMBER FY2018	DOLLAR CHANGE	PERCENT CHANGE
ONGOING RECEIPTS				
Net Sales and Use Tax (excl. cost of admin)	79,114,521	82,273,625	3,159,104	4.0%
Lottery	9,895,151	9,068,448	(826,703)	-8.4%
Net Contractor's Excise Tax	10,656,762	9,898,667	(758,094)	-7.1%
Insurance Company Tax	5,112,966	2,990,037	(2,122,929)	-41.5%
Unclaimed Property Receipts *	66,870,000	49,693,000	(17,177,000)	-25.7%
Licenses, Permits, and Fees	890,364	1,190,765	300,401	33.7%
Tobacco Taxes	5,110,517	5,252,222	141,705	2.8%
Trust Funds	0	0	0	
Net Transfers In (excluding one-time)	713,665	1,266,588	552,923	77.5%
Alcohol Beverage Tax	32,715	1,646	(31,069)	-95.0%
Bank Franchise Tax	(31,040)	337,521	368,560	-1187.4%
Charges for Goods and Services	1,376,655	1,240,649	(136,006)	-9.9%
Telecommunications Tax	476,226	427,622	(48,604)	-10.2%
Severance Taxes	3,608,595	154,201	(3,454,394)	
Sale-Leaseback/CRP	0	0	0	
Investment Income and Interest	14,088	55,976	41,888	297.3%
Alcohol Beverage 2% Wholesale Tax	152,490	154,433	1,943	1.3%
SUBTOTAL (ONGOING RECEIPTS)	\$ 183,993,678	\$ 164,005,403	(19,988,275)	-10.9%

NOTES

* The decrease in unclaimed property is due to timing of collections.
Additional unclaimed property is expected to be escheated to the state in the first quarter of calendar year 2018.

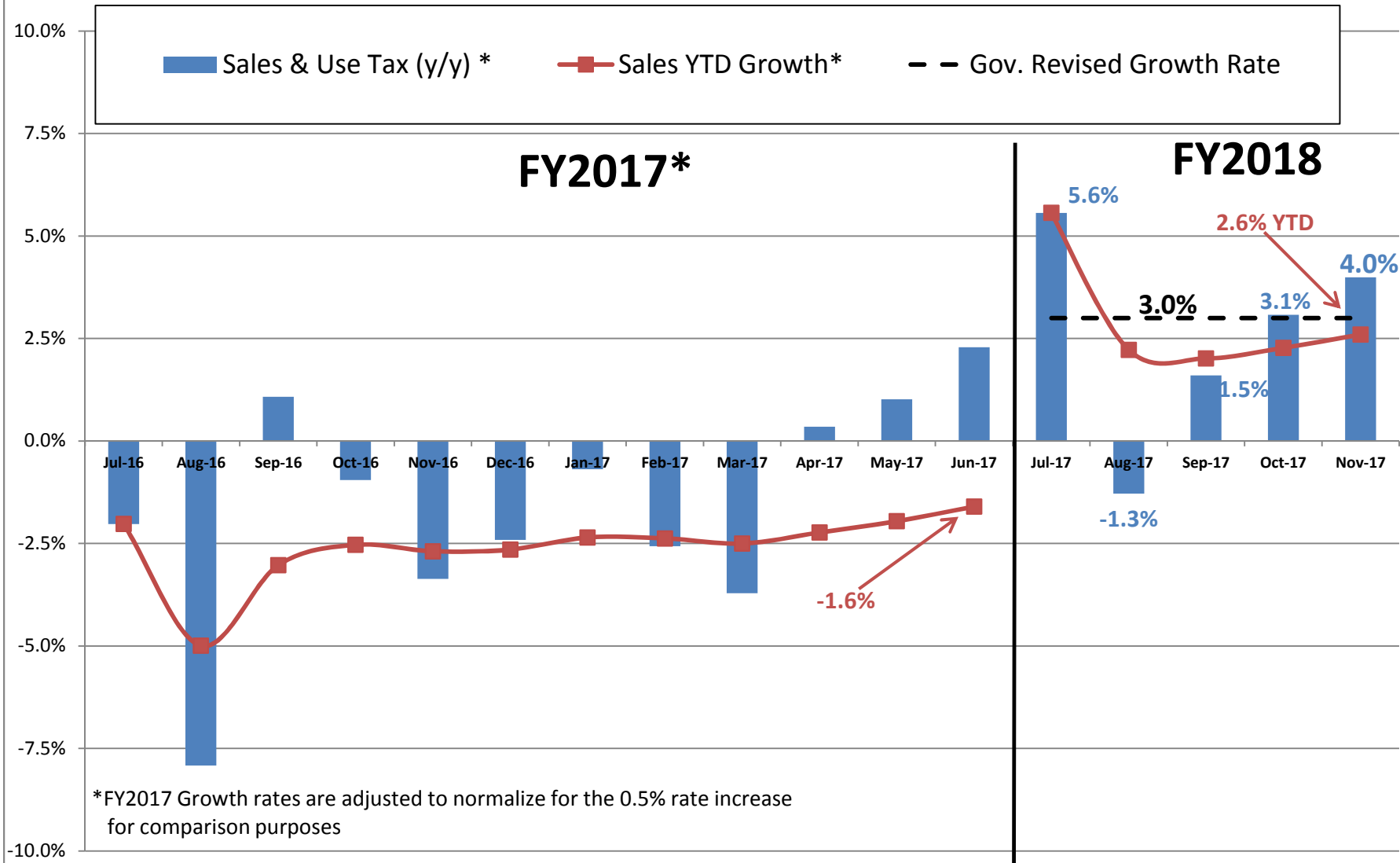
**Actual Revenue FY2017 vs. Actual Revenue FY2018
Year-To-Date Through NOVEMBER FY2018**

	Actual YTD FY2017	Actual YTD FY2018	DOLLAR CHANGE	YTD GROWTH OVER FY2017	FY2018 GROWTH NEEDED FOR GOV. REVISED FY18
ONGOING RECEIPTS					
Net Sales and Use Tax (excl. cost of admin)	\$ 421,783,694	\$ 432,726,563	10,942,868	2.6%	3.0%
Lottery	43,984,422	45,273,202	1,288,780	2.9%	3.2%
Net Contractor's Excise Tax	57,119,542	52,984,471	(4,135,070)	-7.2%	-3.8%
Insurance Company Tax	39,668,652	39,479,217	(189,435)	-0.5%	4.3%
Unclaimed Property Receipts *	60,537,477	45,873,000	(14,664,477)	-24.2%	9.5%
Licenses, Permits, and Fees	12,636,305	13,579,868	943,563	7.5%	3.0%
Tobacco Taxes	27,562,230	26,589,254	(972,976)	-3.5%	-2.4%
Trust Funds	23,212,976	24,592,581	1,379,605	5.9%	5.2%
Net Transfers In (excluding one-time)	10,364,627	11,989,653	1,625,026	15.7%	0.4%
Alcohol Beverage Tax	2,459,167	2,301,433	(157,734)	-6.4%	1.6%
Bank Franchise Tax	488,361	817,093	328,732	67.3%	-21.3%
Charges for Goods and Services	5,857,849	6,411,534	553,686	9.5%	10.3%
Telecommunications Tax	1,865,083	1,642,922	(222,161)	-11.9%	-12.0%
Severance Taxes	4,993,996	3,215,163	(1,778,833)	-35.6%	-27.4%
Sale-Leaseback/CRP	0	0	0		-100.0%
Investment Income and Interest	6,101,806	5,845,038	(256,768)	-4.2%	-5.0%
Alcohol Beverage 2% Wholesale Tax	862,765	857,794	(4,971)	-0.6%	4.0%
SUBTOTAL (ONGOING RECEIPTS)	\$ 719,498,952	\$ 714,178,786	(5,320,166)	-0.7%	1.9%
ONE-TIME RECEIPTS					
One-time Unclaimed Property (stock sales)	7,527,523	0	(7,527,523)	100.0%	
Obligated Cash Carried Forward	14,069,144	7,943,412	(6,125,732)	-43.5%	
SUBTOTAL (ONE-TIME RECEIPTS)	\$ 21,596,668	\$ 7,943,412	(13,653,256)	-63.2%	
GRAND TOTAL	\$ 741,095,620	\$ 722,122,198	(18,973,422)	-2.6%	

NOTES

* The decrease in unclaimed property is due to timing of collections.
Additional unclaimed property is expected to be escheated to the state in the first quarter of calendar year 2018.

Recent Growth Rates in State Sales and Use Tax



Original Legislative Adopted FY2018 Estimate (Feb. 2017) vs. Actual Revenues NOVEMBER FY2018 Comparison

	Leg Adopted NOVEMBER FY2018	Actual NOVEMBER FY2018	DOLLAR CHANGE	MTD % Chg. Actual/Adopt Comparison
ONGOING RECEIPTS				
Net Sales and Use Tax (excl. cost of admin)	83,431,469	82,273,625	(1,157,844)	-1.4%
Lottery	9,267,936	9,068,448	(199,488)	-2.2%
Net Contractor's Excise Tax	11,510,014	9,898,667	(1,611,347)	-14.0%
Insurance Company Tax	4,244,582	2,990,037	(1,254,544)	-29.6%
Unclaimed Property Receipts *	64,051,339	49,693,000	(14,358,339)	-22.4%
Licenses, Permits, and Fees	805,464	1,190,765	385,301	47.8%
Tobacco Taxes	4,693,972	5,252,222	558,250	11.9%
Trust Funds	0	0	0	
Net Transfers In (excluding one-time)	788,819	1,266,588	477,770	60.6%
Alcohol Beverage Tax	2,997	1,646	(1,350)	-45.1%
Bank Franchise Tax	0	337,521	337,521	
Charges for Goods and Services	1,425,526	1,240,649	(184,877)	-13.0%
Telecommunications Tax	469,747	427,622	(42,125)	-9.0%
Severance Taxes	5,471	154,201	148,730	2718.4%
Sale-Leaseback/CRP	0	0	0	
Investment Income and Interest	11,615	55,976	44,361	381.9%
Alcohol Beverage 2% Wholesale Tax	143,825	154,433	10,608	7.4%
SUBTOTAL (ONGOING RECEIPTS)	\$ 180,852,776	\$ 164,005,403	(16,847,373)	-9.3%

NOTES

- * The decrease in unclaimed property is due to timing of collections.
Additional unclaimed property is expected to be escheated to the state in the first quarter of calendar year 2018.

**Original Legislative Adopted FY2018 Estimate (Feb. 2017) vs. Actual Revenues
Year-To-Date Through OCTOBER FY2018**

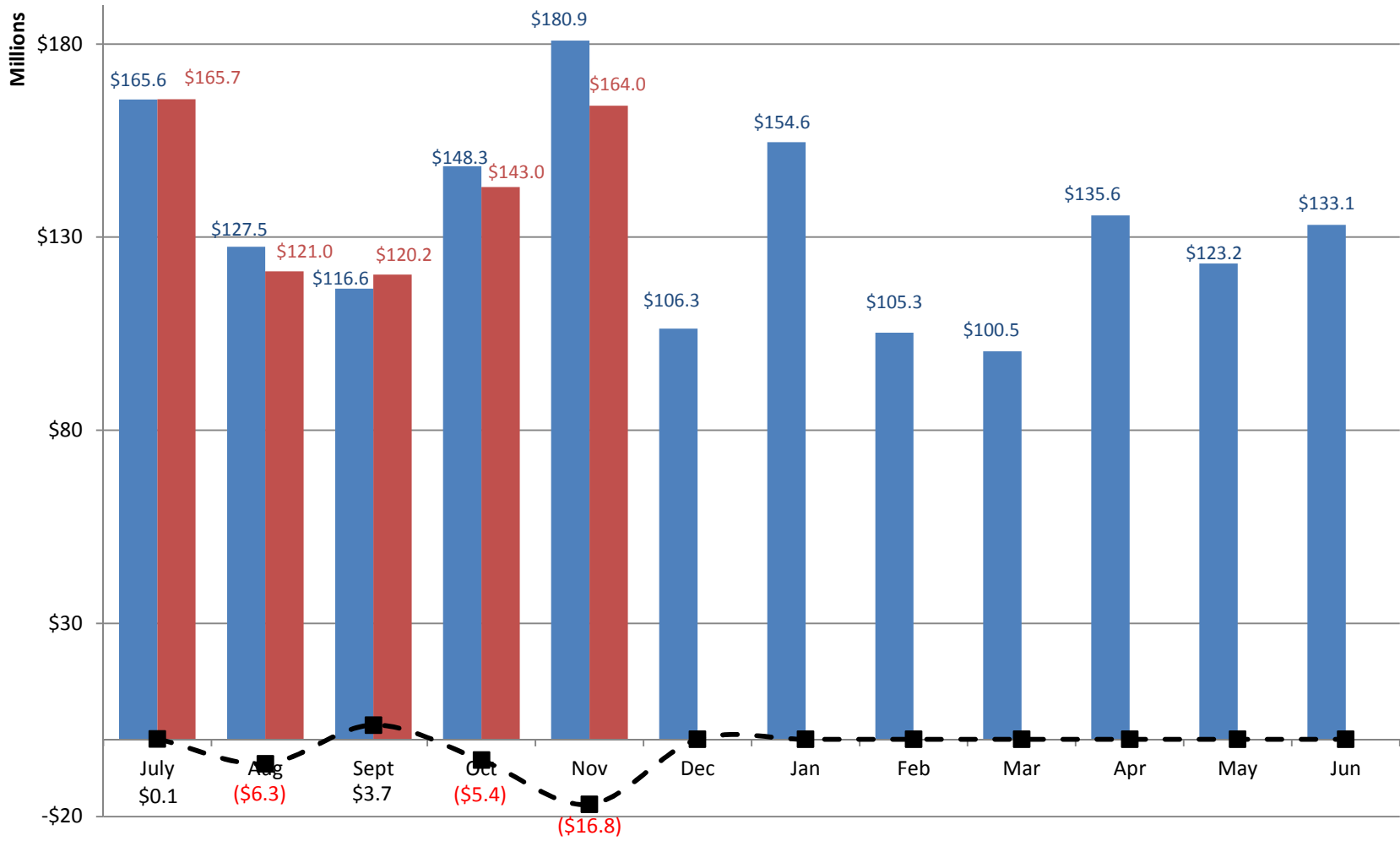
	Leg Adopted YTD FY2018	Actual YTD FY2018	DOLLAR CHANGE	YTD % Chg. Actual/Adopt Comparison
ONGOING RECEIPTS				
Net Sales and Use Tax (excl. cost of admin)	437,472,164	432,726,563	(4,745,601)	-1.1%
Lottery	45,988,242	45,273,202	(715,040)	-1.6%
Net Contractor's Excise Tax	56,683,607	52,984,471	(3,699,136)	-6.5%
Insurance Company Tax	41,399,904	39,479,217	(1,920,687)	-4.6%
Unclaimed Property Receipts *	61,974,926	45,873,000	(16,101,926)	-26.0%
Licenses, Permits, and Fees	13,006,199	13,579,868	573,668	4.4%
Tobacco Taxes	26,451,735	26,589,254	137,519	0.5%
Trust Funds	24,592,581	24,592,581	(0)	0.0%
Net Transfers In (excluding one-time)	12,173,540	11,989,653	(183,887)	-1.5%
Alcohol Beverage Tax	2,157,997	2,301,433	143,436	6.6%
Bank Franchise Tax	493,952	817,093	323,141	65.4%
Charges for Goods and Services	6,065,799	6,411,534	345,735	5.7%
Telecommunications Tax	1,763,933	1,642,922	(121,011)	-6.9%
Severance Taxes	2,811,562	3,215,163	403,601	14.4%
Sale-Leaseback/CRP	0	0	0	
Investment Income and Interest	5,030,627	5,845,038	814,411	16.2%
Alcohol Beverage 2% Wholesale Tax	854,272	857,794	3,522	0.4%
SUBTOTAL (ONGOING RECEIPTS)	\$ 738,921,040	\$ 714,178,786	(24,742,254)	-3.3%
ONE-TIME RECEIPTS				
Obligated Cash Carried Forward	0	7,943,412	7,943,412	100.0%
SUBTOTAL (ONE-TIME RECEIPTS)	\$ 0	\$ 7,943,412	7,943,412	100.0%
GRAND TOTAL	\$ 738,921,040	\$ 722,122,198	(16,798,842)	-2.3%

NOTES

- * The decrease in unclaimed property is due to timing of collections.
Additional unclaimed property is expected to be escheated to the state in the first quarter of calendar year 2018.

Original Adopted FY2018 vs. Actual FY2018 Receipts

■ Adopted FY2018 Receipts
 ■ Actual FY2018 Receipts
 -■- Actual vs. Adopted



Through 5 months, total actual ongoing receipts were \$24.7 million lower than the adopted estimate.

**Governor Revised FY2018 Estimate (December 2017) vs. Actual Revenues
NOVEMBER FY2018 Comparison**

	Gov. Revised NOVEMBER FY2018	Actual NOVEMBER FY2018	DOLLAR CHANGE	MTD % Chg. Actual/Revised Comparison	ACHIEVED % CHG OVER FY17
ONGOING RECEIPTS					
Net Sales and Use Tax (excl. cost of admin)	81,890,252	82,273,625	383,373	0.5%	4.0%
Lottery	9,133,938	9,068,448	(65,490)	-0.7%	-8.4%
Net Contractor's Excise Tax	10,391,092	9,898,667	(492,425)	-4.7%	-7.1%
Insurance Company Tax	4,035,598	2,990,037	(1,045,561)	-25.9%	-41.5%
Unclaimed Property Receipts *	48,650,235	49,693,000	1,042,765	2.1%	-25.7%
Licenses, Permits, and Fees	843,597	1,190,765	347,168	41.2%	33.7%
Tobacco Taxes	5,426,077	5,252,222	(173,855)	-3.2%	2.8%
Trust Funds	0	0	0		0.0%
Net Transfers In (excluding one-time)	656,555	1,266,588	610,033	92.9%	77.5%
Alcohol Beverage Tax	2,789	1,646	(1,143)	-41.0%	-95.0%
Bank Franchise Tax	0	337,521	337,521		-1187.4%
Charges for Goods and Services	1,490,429	1,240,649	(249,780)	-16.8%	-9.9%
Telecommunications Tax	403,683	427,622	23,939	5.9%	-10.2%
Severance Taxes	162,374	154,201	(8,173)	-5.0%	0.0%
Investment Income and Interest	50,279	55,976	5,697	11.3%	297.3%
Alcohol Beverage 2% Wholesale Tax	128,394	154,433	26,039	20.3%	1.3%
SUBTOTAL (ONGOING RECEIPTS)	\$ 163,265,292	\$ 164,005,403	740,111	0.5%	-10.9%

Notes:

* Timing of unclaimed property receipts were adjusted for the Governor's revised FY2018 estimate to reflect property that is expected to escheat to the state in the first quarter of calendar year 2018.

**Governor Revised FY2018 Estimate (December 2017) vs. Actual Revenues
Year-To-Date Through NOVEMBER FY2018**

	Gov. Revised YTD FY2018	Actual YTD FY2018	DOLLAR CHANGE	YTD % Chg. Actual/Revised Comparison	YTD ACTUAL % CHG OVER FY17	FY2018 GROWTH NEEDED FOR Gov. Rev. FY2018
ONGOING RECEIPTS						
Net Sales and Use Tax (excl. cost of admin)	432,343,190	432,726,563	383,373	0.1%	2.6%	3.0%
Lottery	45,338,692	45,273,202	(65,490)	-0.1%	2.9%	3.2%
Net Contractor's Excise Tax	53,476,896	52,984,471	(492,425)	-0.9%	-7.2%	-3.8%
Insurance Company Tax	40,524,778	39,479,217	(1,045,561)	-2.6%	-0.5%	4.3%
Unclaimed Property Receipts *	44,830,235	45,873,000	1,042,765	2.3%	-24.2%	9.5%
Licenses, Permits, and Fees	13,232,699	13,579,868	347,168	2.6%	7.5%	3.0%
Tobacco Taxes	26,763,109	26,589,254	(173,855)	-0.6%	-3.5%	-2.4%
Trust Funds	24,592,581	24,592,581	0	0.0%	5.9%	5.2%
Net Transfers In (excluding one-time)	11,379,619	11,989,653	610,033	5.4%	15.7%	0.4%
Alcohol Beverage Tax	2,302,576	2,301,433	(1,143)	0.0%	-6.4%	1.6%
Bank Franchise Tax	479,572	817,093	337,521	70.4%	67.3%	-21.3%
Charges for Goods and Services	6,661,314	6,411,534	(249,780)	-3.7%	9.5%	10.3%
Telecommunications Tax	1,618,983	1,642,922	23,939	1.5%	-11.9%	-12.0%
Severance Taxes	3,223,336	3,215,163	(8,173)	-0.3%	-35.6%	-27.4%
Investment Income and Interest	5,839,341	5,845,038	5,697	0.1%	-4.2%	-5.0%
Alcohol Beverage 2% Wholesale Tax	831,755	857,794	26,039	3.1%	-0.6%	4.0%
SUBTOTAL (ONGOING RECEIPTS)	\$ 713,438,675	\$ 714,178,786	740,111	0.1%	-0.7%	1.9%
ONE-TIME RECEIPTS						
Obligated Cash Carried Forward	7,943,412	7,943,412	0	0.0%		
SUBTOTAL (ONE-TIME RECEIPTS)	\$ 7,943,412	\$ 7,943,412	0	0.0%		
GRAND TOTAL	\$ 721,382,087	\$ 722,122,198	740,111	0.10%		

Notes:

* Timing of unclaimed property receipts were adjusted for the Governor's revised FY2018 estimate to reflect property that is expected to escheat to the state in the first quarter of calendar year 2018.