

**Actual Revenue FY2017 vs. Actual Revenue FY2018
JANUARY FY2018 Comparison**

	Actual JANUARY FY2017	Actual JANUARY FY2018	DOLLAR CHANGE	PERCENT CHANGE
ONGOING RECEIPTS				
Net Sales and Use Tax (excl. cost of admin)	89,769,782	94,744,414	4,974,632	5.5%
Lottery	8,590,600	8,645,725	55,125	0.6%
Net Contractor's Excise Tax	9,901,828	11,014,035	1,112,207	11.2%
Insurance Company Tax	15,590,562	15,618,730	28,169	0.2%
Unclaimed Property Receipts	(2,045,000)	(675,000)	1,370,000	-67.0%
Licenses, Permits, and Fees	21,421,920	22,547,997	1,126,077	5.3%
Tobacco Taxes	1,563,829	0	(1,563,829)	-100.0%
Trust Funds	0	0	0	
Net Transfers In (excluding one-time)	511,505	394,299	(117,206)	-22.9%
Alcohol Beverage Tax	1,921,170	2,263,653	342,483	17.8%
Bank Franchise Tax	542,717	1,639,596	1,096,880	202.1%
Charges for Goods and Services	1,524,756	1,694,256	169,500	11.1%
Telecommunications Tax	443,687	378,806	(64,881)	-14.6%
Severance Taxes	1,954,863	1,942,546	(12,317)	
Sale-Leaseback/CRP	0	0	0	
Investment Income and Interest	15,003	6,047	(8,956)	-59.7%
Alcohol Beverage 2% Wholesale Tax	185,101	187,920	2,818	1.5%
SUBTOTAL (ONGOING RECEIPTS)	\$ 151,892,322	\$ 160,403,023	8,510,701	5.6%

NOTES

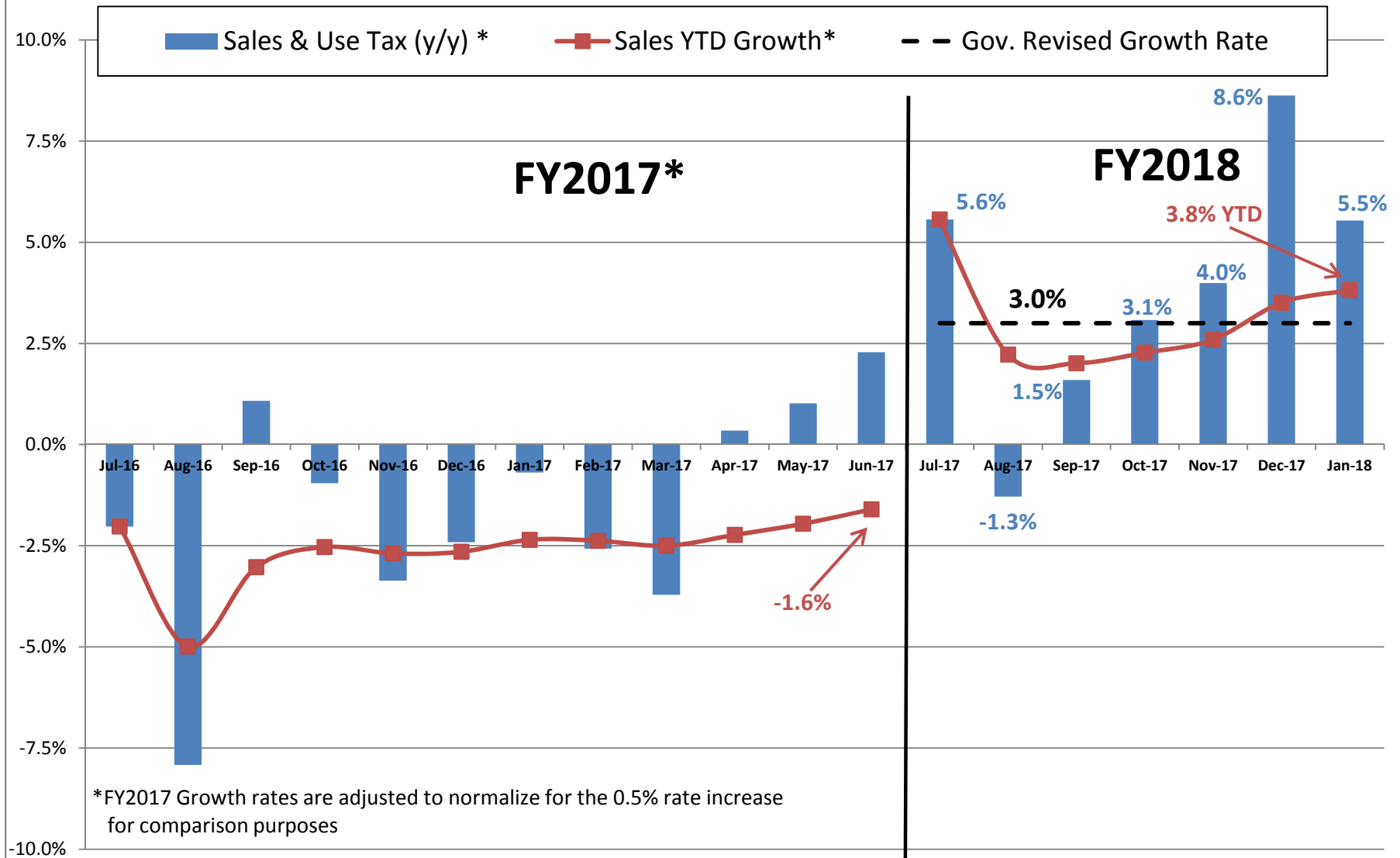
**Actual Revenue FY2017 vs. Actual Revenue FY2018
Year-To-Date Through JANUARY FY2018**

	Actual YTD FY2017	Actual YTD FY2018	DOLLAR CHANGE	YTD GROWTH OVER FY2017	FY2018 GROWTH NEEDED FOR GOV. REVISED FY18
ONGOING RECEIPTS					
Net Sales and Use Tax (excl. cost of admin)	\$ 586,828,482	\$ 609,240,996	22,412,514	3.8%	3.0%
Lottery	60,804,935	63,103,330	2,298,395	3.8%	3.2%
Net Contractor's Excise Tax	75,681,974	73,010,453	(2,671,521)	-3.5%	-3.8%
Insurance Company Tax	56,862,282	57,793,152	930,870	1.6%	4.3%
Unclaimed Property Receipts *	54,917,477	43,428,000	(11,489,477)	-20.9%	9.5%
Licenses, Permits, and Fees	35,208,630	37,156,147	1,947,517	5.5%	3.0%
Tobacco Taxes	31,563,829	30,000,000	(1,563,829)	-5.0%	-2.4%
Trust Funds	23,212,976	24,592,581	1,379,605	5.9%	5.2%
Net Transfers In (excluding one-time)	11,966,384	12,878,665	912,281	7.6%	0.4%
Alcohol Beverage Tax	4,380,219	4,565,236	185,017	4.2%	1.6%
Bank Franchise Tax	2,129,101	3,116,743	987,642	46.4%	-21.3%
Charges for Goods and Services	8,481,021	9,625,573	1,144,552	13.5%	10.3%
Telecommunications Tax	2,757,075	2,417,527	(339,548)	-12.3%	-12.0%
Severance Taxes	6,949,184	5,160,487	(1,788,697)	-25.7%	-27.4%
Sale-Leaseback/CRP	4,138,575	0	(4,138,575)		-100.0%
Investment Income and Interest	6,174,054	5,857,627	(316,427)	-5.1%	-5.0%
Alcohol Beverage 2% Wholesale Tax	1,226,323	1,353,117	126,794	10.3%	4.0%
SUBTOTAL (ONGOING RECEIPTS)	\$ 973,282,522	\$ 983,299,635	10,017,112	1.0%	1.9%
ONE-TIME RECEIPTS					
One-time Unclaimed Property (stock sales)	7,527,523	0	(7,527,523)	100.0%	
Obligated Cash Carried Forward	14,069,144	7,943,412	(6,125,732)	-43.5%	
SUBTOTAL (ONE-TIME RECEIPTS)	\$ 21,596,668	\$ 7,943,412	(13,653,256)	-63.2%	
GRAND TOTAL	\$ 994,879,190	\$ 991,243,047	(3,636,143)	-0.4%	

NOTES

* The decrease in unclaimed property is due to timing of collections.
Additional unclaimed property is expected to be escheated to the state in the first quarter of calendar year 2018.

Recent Growth Rates in State Sales and Use Tax



Original Legislative Adopted FY2018 Estimate (Feb. 2017) vs. Actual Revenues JANUARY FY2018 Comparison

	Leg Adopted JANUARY FY2018	Actual JANUARY FY2018	DOLLAR CHANGE	MTD % Chg. Actual/Adopt Comparison
ONGOING RECEIPTS				
Net Sales and Use Tax (excl. cost of admin)	93,328,112	94,744,414	1,416,301	1.5%
Lottery	8,767,382	8,645,725	(121,657)	-1.4%
Net Contractor's Excise Tax	10,853,960	11,014,035	160,075	1.5%
Insurance Company Tax	15,761,180	15,618,730	(142,450)	-0.9%
Unclaimed Property Receipts *	(1,767,620)	(675,000)	1,092,620	-61.8%
Licenses, Permits, and Fees	20,954,180	22,547,997	1,593,816	7.6%
Tobacco Taxes	695,475	0	(695,475)	-100.0%
Trust Funds	0	0	0	
Net Transfers In (excluding one-time)	853,889	394,299	(459,590)	-53.8%
Alcohol Beverage Tax	2,111,641	2,263,653	152,012	7.2%
Bank Franchise Tax	516,126	1,639,596	1,123,471	
Charges for Goods and Services	1,578,884	1,694,256	115,372	7.3%
Telecommunications Tax	468,101	378,806	(89,295)	-19.1%
Severance Taxes	268,614	1,942,546	1,673,932	623.2%
Sale-Leaseback/CRP	0	0	0	
Investment Income and Interest	12,369	6,047	(6,322)	-51.1%
Alcohol Beverage 2% Wholesale Tax	201,992	187,920	(14,073)	-7.0%
SUBTOTAL (ONGOING RECEIPTS)	\$ 154,604,286	\$ 160,403,023	5,798,737	3.8%

NOTES

**Original Legislative Adopted FY2018 Estimate (Feb. 2017) vs. Actual Revenues
Year-To-Date Through JANUARY FY2018**

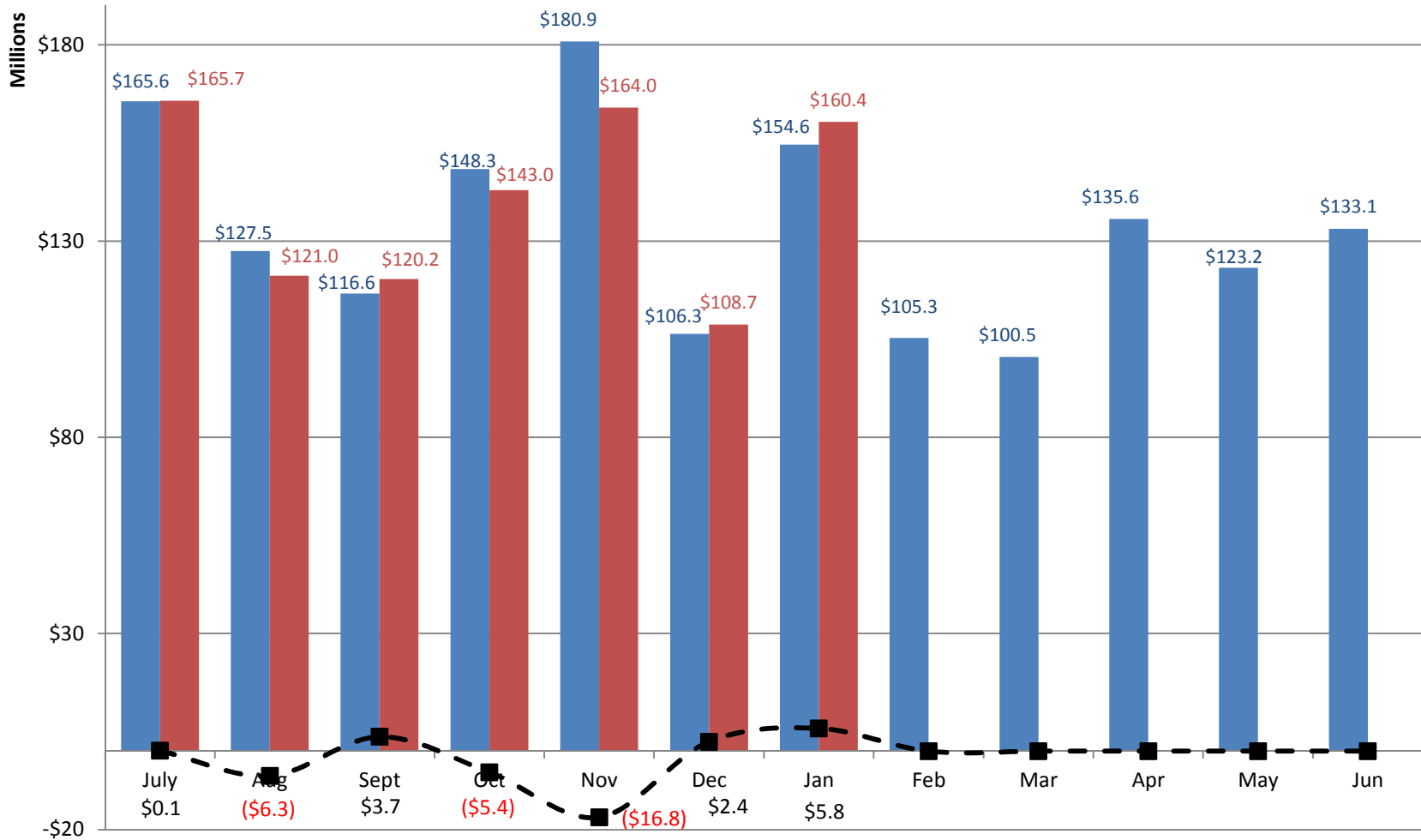
	Leg Adopted YTD FY2018	Actual YTD FY2018	DOLLAR CHANGE	YTD % Chg. Actual/Adopt Comparison
ONGOING RECEIPTS				
Net Sales and Use Tax (excl. cost of admin)	609,740,118	609,240,996	(499,122)	-0.1%
Lottery	63,341,832	63,103,330	(238,502)	-0.4%
Net Contractor's Excise Tax	77,141,129	73,010,453	(4,130,675)	-5.4%
Insurance Company Tax	58,764,708	57,793,152	(971,556)	-1.7%
Unclaimed Property Receipts *	58,995,126	43,428,000	(15,567,126)	-26.4%
Licenses, Permits, and Fees	35,129,929	37,156,147	2,026,218	5.8%
Tobacco Taxes	30,695,475	30,000,000	(695,475)	-2.3%
Trust Funds	24,592,581	24,592,581	(0)	0.0%
Net Transfers In (excluding one-time)	14,129,863	12,878,665	(1,251,198)	-8.9%
Alcohol Beverage Tax	4,273,072	4,565,236	292,164	6.8%
Bank Franchise Tax	2,054,302	3,116,743	1,062,441	51.7%
Charges for Goods and Services	8,782,093	9,625,573	843,480	9.6%
Telecommunications Tax	2,657,394	2,417,527	(239,867)	-9.0%
Severance Taxes	3,159,600	5,160,487	2,000,887	63.3%
Sale-Leaseback/CRP	0	0	0	
Investment Income and Interest	5,090,191	5,857,627	767,436	15.1%
Alcohol Beverage 2% Wholesale Tax	1,289,332	1,353,117	63,785	4.9%
SUBTOTAL (ONGOING RECEIPTS)	\$ 999,836,745	\$ 983,299,635	(16,537,111)	-1.7%
ONE-TIME RECEIPTS				
Obligated Cash Carried Forward	0	7,943,412	7,943,412	100.0%
SUBTOTAL (ONE-TIME RECEIPTS)	\$ 0	\$ 7,943,412	7,943,412	100.0%
GRAND TOTAL	\$ 999,836,745	\$ 991,243,047	(8,593,699)	-0.9%

NOTES

* The decrease in unclaimed property is due to timing of collections.
Additional unclaimed property is expected to be escheated to the state in the first quarter of calendar year 2018.

Original Adopted FY2018 vs. Actual FY2018 Receipts

■ Adopted FY2018 Receipts
 ■ Actual FY2018 Receipts
 -■- Actual vs. Adopted



Through 7 months, total actual ongoing receipts were \$16.5 million lower than the adopted estimate.

**Governor Revised FY2018 Estimate (December 2017) vs. Actual Revenues
JANUARY FY2018 Comparison**

	Gov. Revised JANUARY FY2018	Actual JANUARY FY2018	DOLLAR CHANGE	MTD % Chg. Actual/Revised Comparison	ACHIEVED % CHG OVER FY17
ONGOING RECEIPTS					
Net Sales and Use Tax (excl. cost of admin)	91,887,361	94,744,414	2,857,053	3.1%	5.5%
Lottery	8,916,125	8,645,725	(270,400)	-3.0%	0.6%
Net Contractor's Excise Tax	9,984,775	11,014,035	1,029,260	10.3%	11.2%
Insurance Company Tax	14,129,710	15,618,730	1,489,020	10.5%	0.2%
Unclaimed Property Receipts *	(2,114,305)	(675,000)	1,439,305	-68.1%	-67.0%
Licenses, Permits, and Fees	21,946,226	22,547,997	601,771	2.7%	5.3%
Tobacco Taxes	611,463	0	(611,463)	-100.0%	-100.0%
Trust Funds	0	0	0		0.0%
Net Transfers In (excluding one-time)	421,204	394,299	(26,905)	-6.4%	-22.9%
Alcohol Beverage Tax	1,964,884	2,263,653	298,769	15.2%	17.8%
Bank Franchise Tax	497,927	1,639,596	1,141,669	229.3%	202.1%
Charges for Goods and Services	1,650,769	1,694,256	43,487	2.6%	11.1%
Telecommunications Tax	402,268	378,806	(23,462)	-5.8%	-14.6%
Severance Taxes	230,385	1,942,546	1,712,161	743.2%	0.0%
Investment Income and Interest	15,003	6,047	(8,956)	-59.7%	-59.7%
Alcohol Beverage 2% Wholesale Tax	180,321	187,920	7,599	4.2%	1.5%
SUBTOTAL (ONGOING RECEIPTS)	\$ 150,724,116	\$ 160,403,023	9,678,907	6.4%	5.6%

Notes:

**Governor Revised FY2018 Estimate (December 2017) vs. Actual Revenues
Year-To-Date Through JANUARY FY2018**

	Gov. Revised YTD FY2018	Actual YTD FY2018	DOLLAR CHANGE	YTD % Chg. Actual/Revised Comparison	YTD ACTUAL % CHG OVER FY17	FY2018 GROWTH NEEDED FOR Gov. Rev. FY2018
ONGOING RECEIPTS						
Net Sales and Use Tax (excl. cost of admin)	601,628,815	609,240,996	7,612,181	1.3%	3.8%	3.0%
Lottery	62,927,383	63,103,330	175,947	0.3%	3.8%	3.2%
Net Contractor's Excise Tax	72,224,608	73,010,453	785,846	1.1%	-3.5%	-3.8%
Insurance Company Tax	56,179,156	57,793,152	1,613,996	2.9%	1.6%	4.3%
Unclaimed Property Receipts *	39,019,773	43,428,000	4,408,227	11.3%	-20.9%	9.5%
Licenses, Permits, and Fees	36,403,845	37,156,147	752,302	2.1%	5.5%	3.0%
Tobacco Taxes	30,611,463	30,000,000	(611,463)	-2.0%	-5.0%	-2.4%
Trust Funds	24,592,581	24,592,581	0	0.0%	5.9%	5.2%
Net Transfers In (excluding one-time)	12,710,093	12,878,665	168,572	1.3%	7.6%	0.4%
Alcohol Beverage Tax	4,270,655	4,565,236	294,582	6.9%	4.2%	1.6%
Bank Franchise Tax	1,984,905	3,116,743	1,131,838	57.0%	46.4%	-21.3%
Charges for Goods and Services	9,501,278	9,625,573	124,295	1.3%	13.5%	10.3%
Telecommunications Tax	2,386,790	2,417,527	30,738	1.3%	-12.3%	-12.0%
Severance Taxes	3,521,842	5,160,487	1,638,645	46.5%	-25.7%	-27.4%
Investment Income and Interest	5,869,344	5,857,627	(11,717)	-0.2%	-5.1%	-5.0%
Alcohol Beverage 2% Wholesale Tax	1,220,137	1,353,117	132,980	10.9%	10.3%	4.0%
SUBTOTAL (ONGOING RECEIPTS)	\$ 965,052,667	\$ 983,299,635	18,246,968	1.9%	1.0%	1.9%
ONE-TIME RECEIPTS						
Obligated Cash Carried Forward	7,943,412	7,943,412	0	0.0%		
SUBTOTAL (ONE-TIME RECEIPTS)	\$ 7,943,412	\$ 7,943,412	0	0.0%		
GRAND TOTAL	\$ 972,996,079	\$ 991,243,047	18,246,968	1.88%		

Notes:

* Timing of unclaimed property receipts were adjusted for the Governor's revised FY2018 estimate to reflect property that is expected to escheat to the state in the first quarter of calendar year 2018.