Actual Revenue FY2018 vs. Actual Revenue FY2019 JANUARY FY2019 Comparison

| | Actual JANUARY FY2018 | Actual JANUARY FY2019 | DOLLAR CHANGE | PERCENT CHANGE |
|---|-----------------------------|-----------------------------|------------------|-------------------|
| ONGOING RECEIPTS | | | | |
| Net Sales and Use Tax (excl. cost of admin) | 94,744,414 | 95,476,369 | 731,955 | 0.8% |
| Lottery | 8,645,725 | 9,300,171 | 654,446 | 7.6% |
| Net Contractor's Excise Tax | 11,014,035 | 12,611,723 | 1,597,688 | 14.5% |
| Insurance Company Tax | 15,618,730 | 12,908,749 | (2,709,981) | -17.4% |
| Unclaimed Property Receipts | (675,000) | 625,927 | 1,300,927 | -192.7% |
| Licenses, Permits, and Fees * | 22,547,997 | 410,231 | (22, 137, 766) | -98.2% |
| Tobacco Taxes | 0 | 1,270,898 | 1,270,898 | #DIV/0! |
| Trust Funds | 0 | 0 | 0 | 100.0% |
| Net Transfers In (excluding one-time) | 394,299 | 632,140 | 237,841 | 60.3% |
| Alcohol Beverage Tax | 2,263,653 | 2,026,071 | (237,582) | -10.5% |
| Bank Franchise Tax | 1,639,596 | 1,338,658 | (300,939) | -18.4% |
| Charges for Goods and Services | 1,694,256 | 1,324,841 | (369,414) | -21.8% |
| Telecommunications Tax | 378,806 | 407,646 | 28,839 | 0.0% |
| Severance Taxes | 1,942,546 | 10,543 | (1,932,003) | 0.0% |
| Investment Income and Interest | 6,047 | 101,040 | 94,993 | 1570.8% |
| Alcohol Beverage 2% Wholesale Tax | 187,920 | 216,113 | 28,193 | 15.0% |
| SUBTOTAL (ONGOING RECEIPTS) | \$ 160,403,023 | \$ 138,661,118 | (21,741,905) | -13.6% |

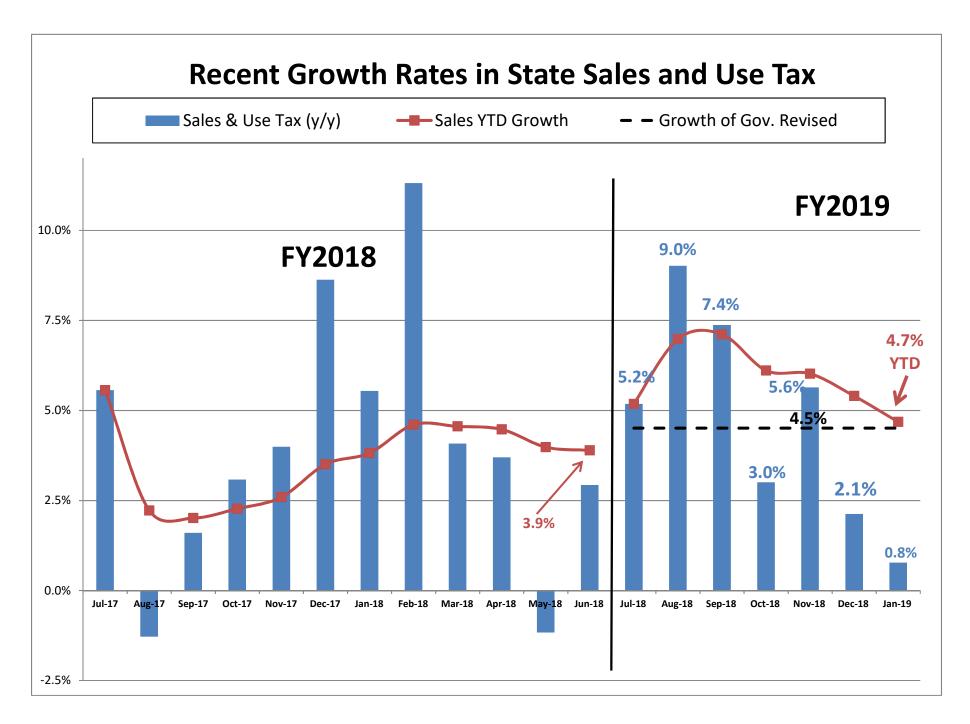
^{*} Decrease in Licenses, Permits, and Fees is due to timing of receipts.

Actual Revenue FY2018 vs. Actual Revenue FY2019 Year-To-Date Through JANUARY FY2019

| | Actual YTD FY2018 | Actual YTD FY2019 | DOLLAR CHANGE | YTD GROWTH OVER FY2018 | FY2019 GROWTH NEEDED FOR GOV. REVISED FY19 |
|---|-------------------------|-------------------------|------------------|---------------------------|--|
| ONGOING RECEIPTS | | | | | |
| Net Sales and Use Tax (excl. cost of admin) | \$ 609,240,996 | \$ 637,765,560 | 28,524,564 | 4.7% | 4.5% |
| Lottery | 63,103,330 | 66,219,287 | 3,115,957 | 4.9% | 3.9% |
| Net Contractor's Excise Tax | 73,010,453 | 78,906,178 | 5,895,724 | 8.1% | 5.1% |
| Insurance Company Tax | 57,793,152 | 54,700,522 | (3,092,630) | -5.4% | 0.1% |
| Unclaimed Property Receipts * | 43,428,000 | 56,020,927 | 12,592,927 | 29.0% | -18.6% |
| Licenses, Permits, and Fees ** | 37,156,147 | 24,029,156 | (13,126,991) | -35.3% | 2.3% |
| Tobacco Taxes | 30,000,000 | 30,093,083 | 93,083 | 0.3% | -3.2% |
| Trust Funds | 24,592,581 | 25,845,079 | 1,252,498 | 5.1% | 4.1% |
| Net Transfers In (excluding one-time) | 12,878,665 | 13,606,816 | 728,151 | 5.7% | -0.2% |
| Alcohol Beverage Tax | 4,565,236 | 4,232,918 | (332,318) | -7.3% | 2.6% |
| Bank Franchise Tax | 3,116,743 | 3,682,095 | 565,352 | 18.1% | 4.0% |
| Charges for Goods and Services | 9,625,573 | 8,603,221 | (1,022,352) | -10.6% | 2.0% |
| Telecommunications Tax | 2,417,527 | 2,614,737 | 197,210 | 8.2% | 6.4% |
| Severance Taxes | 5,160,487 | 2,766,074 | (2,394,413) | -46.4% | -26.0% |
| Investment Income and Interest | 5,857,627 | 5,982,298 | 124,671 | 2.1% | -2.2% |
| Alcohol Beverage 2% Wholesale Tax | 1,353,117 | 1,341,266 | (11,851) | -0.9% | 4.7% |
| SUBTOTAL (ONGOING RECEIPTS) | \$ 983,299,635 | \$ 1,016,409,215 | 33,109,581 | 3.4% | 2.9% |
| ONE-TIME RECEIPTS | | | | | |
| Obligated Cash Carried Forward | 7,943,412 | 16,898,828 | 8,955,416 | 112.7% | |
| SUBTOTAL (ONE-TIME RECEIPTS) | \$ 7,943,412 | \$ 16,898,828 | 8,955,416 | 112.7% | |
| GRAND TOTAL | \$ 991,243,047 | \$ 1,033,308,043 | 42,064,997 | 4.2% | |

^{*} Increase in unclaimed property in FY2019 is due to timing of receipts. Approximately \$20.4 million of unclaimed property remittance was delayed in FY2018.

^{**} Decrease in Licenses, Permits, and Fees is due to timing of receipts.



Original Legislative Adopted FY2019 Estimate (Feb. 2018) vs. Actual Revenues JANUARY FY2019 Comparison

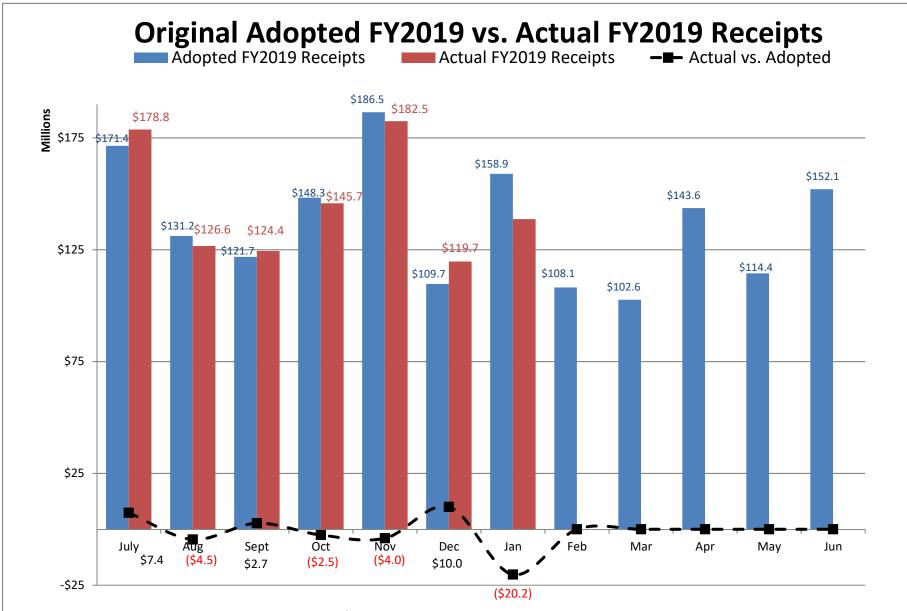
| | Leg Adopted JANUARY FY2019 | Actual JANUARY FY2019 | DOLLAR CHANGE | MTD % Chg. Actual/Adopt Comparison | |
|---|----------------------------------|-----------------------------|------------------|--|--|
| ONGOING RECEIPTS | | | | | |
| Net Sales and Use Tax (excl. cost of admin) | 97,444,083 | 95,476,369 | (1,967,715) | -2.0% | |
| Lottery | 9,137,975 | 9,300,171 | 162,195 | 1.8% | |
| Net Contractor's Excise Tax | 11,047,147 | 12,611,723 | 1,564,576 | 14.2% | |
| Insurance Company Tax | 15,278,300 | 12,908,749 | (2,369,551) | -15.5% | |
| Unclaimed Property Receipts | (1,589,927) | 625,927 | 2,215,854 | -139.4% | |
| Licenses, Permits, and Fees * | 20,387,001 | 410,231 | (19,976,770) | -98.0% | |
| Tobacco Taxes | 242,494 | 1,270,898 | 1,028,404 | 424.1% | |
| Trust Funds | 0 | 0 | 0 | | |
| Net Transfers In (excluding one-time) | 722,791 | 632,140 | (90,650) | -12.5% | |
| Alcohol Beverage Tax | 2,190,286 | 2,026,071 | (164,215) | -7.5% | |
| Bank Franchise Tax | 1,189,774 | 1,338,658 | 148,884 | 12.5% | |
| Charges for Goods and Services | 1,728,611 | 1,324,841 | (403,769) | -23.4% | |
| Telecommunications Tax | 365,018 | 407,646 | 42,628 | 11.7% | |
| Severance Taxes | 546,558 | 10,543 | (536,015) | -98.1% | |
| Investment Income and Interest | 10,255 | 101,040 | 90,785 | 885.3% | |
| Alcohol Beverage 2% Wholesale Tax | 204,982 | 216,113 | 11,131 | 5.4% | |
| SUBTOTAL (ONGOING RECEIPTS) | \$ 158,905,347 | \$ 138,661,118 | (20,244,228) | -12.7% | |

^{*} Decrease in Licenses, Permits, and Fees is due to timing of receipts.

Original Legislative Adopted FY2019 Estimate (Feb. 2018) vs. Actual Revenues Year-To-Date Through JANUARY FY2019

| | Leg Adopted YTD FY2019 | Actual YTD FY2019 | DOLLAR CHANGE | YTD % Chg. Actual/Adopt Comparison |
|---|--------------------------------|-------------------------|------------------|--|
| ONGOING RECEIPTS | | | | |
| Net Sales and Use Tax (excl. cost of admin) | 634,150,848 | 637,765,560 | 3,614,712 | 0.6% |
| Lottery | 65,248,115 | 66,219,287 | 971,172 | 1.5% |
| Net Contractor's Excise Tax | 77,102,036 | 78,906,178 | 1,804,141 | 2.3% |
| Insurance Company Tax | 57,002,792 | 54,700,522 | (2,302,270) | -4.0% |
| Unclaimed Property Receipts | 58,115,108 | 56,020,927 | (2,094,181) | -3.6% |
| Licenses, Permits, and Fees * | 35,129,249 | 24,029,156 | (11,100,093) | -31.6% |
| Tobacco Taxes | 30,242,494 | 30,093,083 | (149,411) | -0.5% |
| Trust Funds | 25,845,079 | 25,845,079 | (0) | 0.0% |
| Net Transfers In (excluding one-time) | 14,335,758 | 13,606,816 | (728,942) | -5.1% |
| Alcohol Beverage Tax | 4,423,787 | 4,232,918 | (190,869) | -4.3% |
| Bank Franchise Tax | 2,818,864 | 3,682,095 | 863,231 | 30.6% |
| Charges for Goods and Services | 9,723,250 | 8,603,221 | (1,120,029) | -11.5% |
| Telecommunications Tax | 2,184,999 | 2,614,737 | 429,738 | 19.7% |
| Severance Taxes | 4,120,170 | 2,766,074 | (1,354,097) | -32.9% |
| Investment Income and Interest | 5,861,119 | 5,982,298 | 121,180 | 2.1% |
| Alcohol Beverage 2% Wholesale Tax | 1,332,479 | 1,341,266 | 8,787 | 0.7% |
| SUBTOTAL (ONGOING RECEIPTS) | \$ 1,027,636,149 | \$ 1,016,409,215 | (11,226,934) | -1.1% |
| ONE-TIME RECEIPTS | | | | |
| Obligated Cash Carried Forward | 0 | 16,898,828 | 16,898,828 | 100.0% |
| SUBTOTAL (ONE-TIME RECEIPTS) | \$ 0 | \$ 16,898,828 | 16,898,828 | 100.0% |
| ODAND TOTAL | ** ** ** ** ** ** ** ** | <u> </u> | | 0.00/ |
| GRAND TOTAL | \$ 1,027,636,149 | \$ 1,033,308,043 | 5,671,894 | 0.6% |

^{*} Decrease in Licenses, Permits, and Fees is due to timing of receipts.



Through 7 months, total actual ongoing receipts were \$11.2 million less than the adopted estimate, but much of the decrease is due to timing of receipts through the Licenses, Permits, and Fees category.