

**Actual Revenue FY2019 vs. Actual Revenue FY2020
NOVEMBER FY2020 Comparison**

	Actual November FY2019	Actual November FY2020	DOLLAR CHANGE	PERCENT CHANGE
ONGOING RECEIPTS				
Net Sales and Use Tax (excl. cost of admin)	86,913,099	91,508,841	4,595,742	5.3%
Lottery	10,595,982	10,070,857	(525,125)	-5.0%
Net Contractor's Excise Tax	11,227,048	12,945,393	1,718,345	15.3%
Insurance Company Tax *	4,118,623	11,763,446	7,644,823	185.6%
Unclaimed Property Receipts	60,950,000	62,988,167	2,038,167	3.3%
Licenses, Permits, and Fees	892,228	852,793	(39,435)	-4.4%
Tobacco Taxes	4,731,900	3,525,818	(1,206,082)	-25.5%
Trust Funds	0	0	0	
Net Transfers In (excluding one-time)	759,042	940,682	181,640	23.9%
Alcohol Beverage Tax	14,154	12,227	(1,927)	-13.6%
Bank Franchise Tax	388,751	590,747	201,996	52.0%
Charges for Goods and Services	1,042,437	1,410,436	367,999	35.3%
Telecommunications Tax	471,648	432,769	(38,879)	-8.2%
Severance Taxes	171,144	164,600	(6,544)	-3.8%
Investment Income and Interest	52,750	53,045	295	0.6%
Alcohol Beverage 2% Wholesale Tax	144,887	198,114	53,227	36.7%
SUBTOTAL (ONGOING RECEIPTS)	\$ 182,473,693	\$ 197,457,933	14,984,240	8.2%

NOTES:

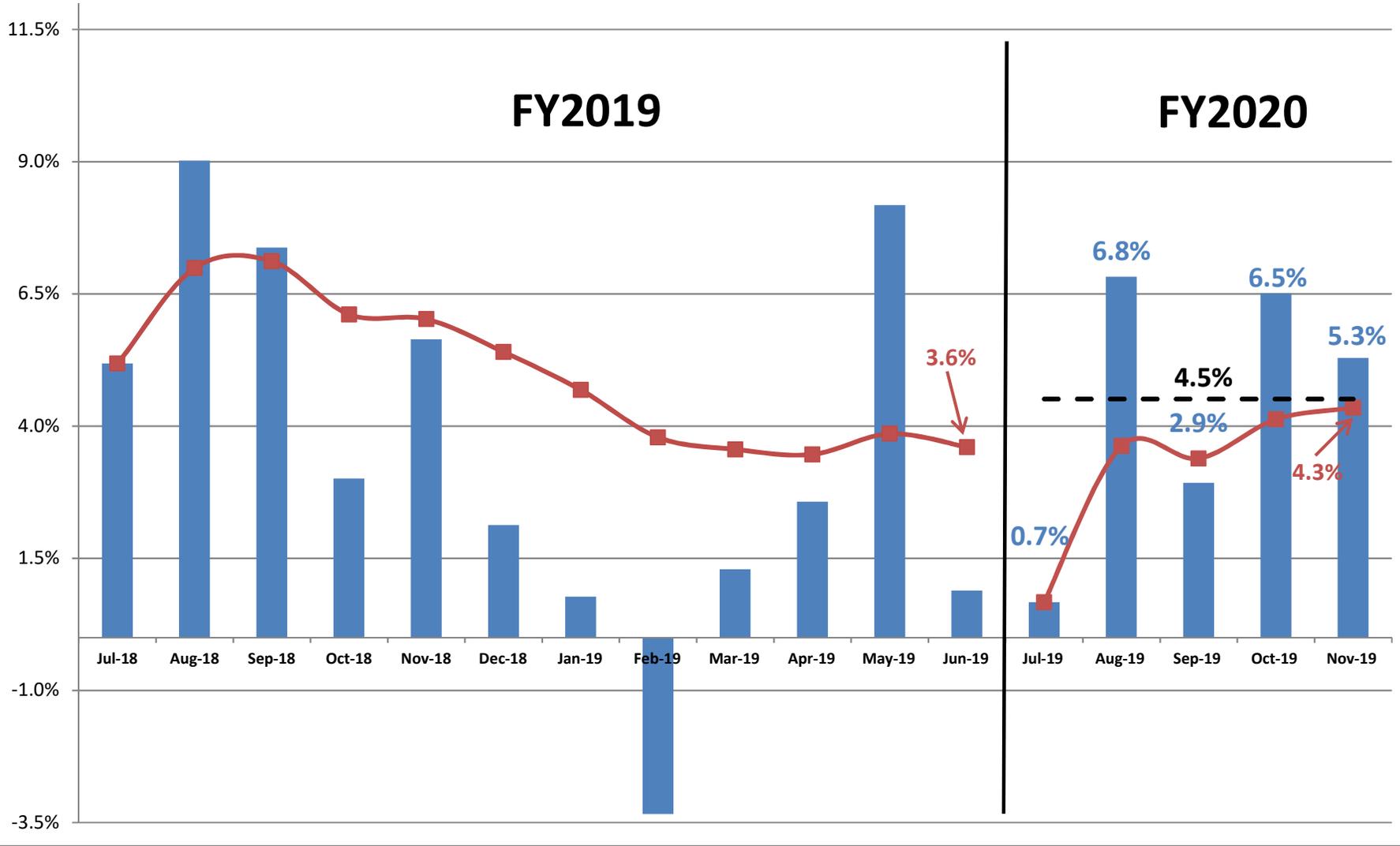
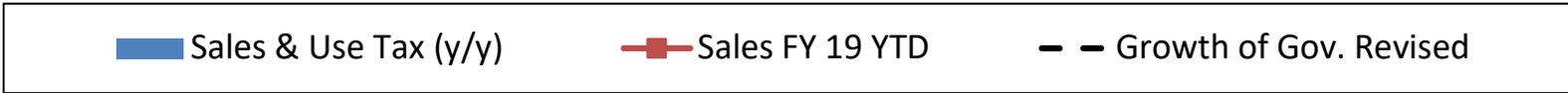
* Increase in Insurance Company Tax is primarily due to timing of receipts.

**Actual Revenue FY2019 vs. Actual Revenue FY2020
Year-To-Date Through NOVEMBER FY2020 Comparison**

	Actual YTD FY2019	Actual YTD FY2020	DOLLAR CHANGE	YTD GROWTH OVER FY2019	FY2020 GROWTH NEEDED FOR GOV. REVISED FY2020
ONGOING RECEIPTS					
Net Sales and Use Tax (excl. cost of admin)	\$ 458,781,158	\$ 478,725,238	19,944,079	4.3%	4.5%
Lottery	47,452,368	48,660,380	1,208,012	2.5%	2.9%
Net Contractor's Excise Tax	56,464,813	61,416,788	4,951,975	8.8%	4.1%
Insurance Company Tax	40,324,802	40,112,389	(212,413)	-0.5%	0.9%
Unclaimed Property Receipts	57,205,000	55,574,119	(1,630,881)	-2.9%	-2.9%
Licenses, Permits, and Fees	13,873,119	13,318,952	(554,167)	-4.0%	0.3%
Tobacco Taxes	24,670,312	23,748,542	(921,771)	-3.7%	-1.9%
Trust Funds	25,845,079	26,854,666	1,009,587	3.9%	3.5%
Net Transfers In (excluding one-time)	12,252,025	11,830,075	(421,950)	-3.4%	-11.8%
Alcohol Beverage Tax	2,196,268	2,175,037	(21,231)	-1.0%	2.0%
Bank Franchise Tax	1,481,865	1,166,119	(315,746)	-21.3%	-16.7%
Charges for Goods and Services	6,155,063	6,908,990	753,927	12.2%	1.3%
Telecommunications Tax	1,788,286	1,581,078	(207,209)	-11.6%	-7.4%
Severance Taxes	2,755,531	2,590,069	(165,462)	-6.0%	13.2%
Investment Income and Interest	5,873,798	10,876,249	5,002,450	85.2%	77.5%
Alcohol Beverage 2% Wholesale Tax	899,358	962,888	63,530	7.1%	1.9%
SUBTOTAL (ONGOING RECEIPTS)	\$ 758,018,847	\$ 786,501,577	28,482,730	3.8%	3.3%
ONE-TIME RECEIPTS					
Refinancing Gains	0	1,970,000	1,970,000	100.0%	
Obligated Cash Carried Forward	16,898,828	19,354,553	2,455,725	14.5%	
SUBTOTAL (ONE-TIME RECEIPTS)	\$ 16,898,828	\$ 21,324,553	4,425,725	26.2%	
GRAND TOTAL	\$ 774,917,675	\$ 807,826,130	32,908,455	4.2%	

NOTES:

Recent Growth Rates in State Sales and Use Tax



Original Legislative Adopted FY2020 Estimate (Feb. 2019) vs. Actual Revenues Year-To-Date Through NOVEMBER FY2020 Comparison

	Leg Adopted November FY2020	Actual November FY2020	DOLLAR CHANGE	MTD % Chg. Actual/Adopt Comparison
ONGOING RECEIPTS				
Net Sales and Use Tax (excl. cost of admin)	90,418,135	91,508,841	1,090,706	1.2%
Lottery	11,311,396	10,070,857	(1,240,539)	-11.0%
Net Contractor's Excise Tax	12,101,894	12,945,393	843,498	7.0%
Insurance Company Tax *	3,910,031	11,763,446	7,853,415	200.9%
Unclaimed Property Receipts	62,333,996	62,988,167	654,171	1.0%
Licenses, Permits, and Fees	934,939	852,793	(82,146)	-8.8%
Tobacco Taxes	4,501,368	3,525,818	(975,550)	-21.7%
Trust Funds	0	0	0	
Net Transfers In (excluding one-time)	901,877	940,682	38,805	4.3%
Alcohol Beverage Tax	8,099	12,227	4,129	51.0%
Bank Franchise Tax*	241,411	590,747	349,335	144.7%
Charges for Goods and Services	1,253,935	1,410,436	156,500	12.5%
Telecommunications Tax	486,666	432,769	(53,898)	-11.1%
Severance Taxes	106,958	164,600	57,641	53.9%
Investment Income and Interest	39,616	53,045	13,429	33.9%
Alcohol Beverage 2% Wholesale Tax	145,505	198,114	52,609	36.2%
SUBTOTAL (ONGOING RECEIPTS)	\$ 188,695,827	\$ 197,457,933	8,762,106	4.6%

NOTES

* Increase in Insurance Company Tax is partially due to timing of receipts.

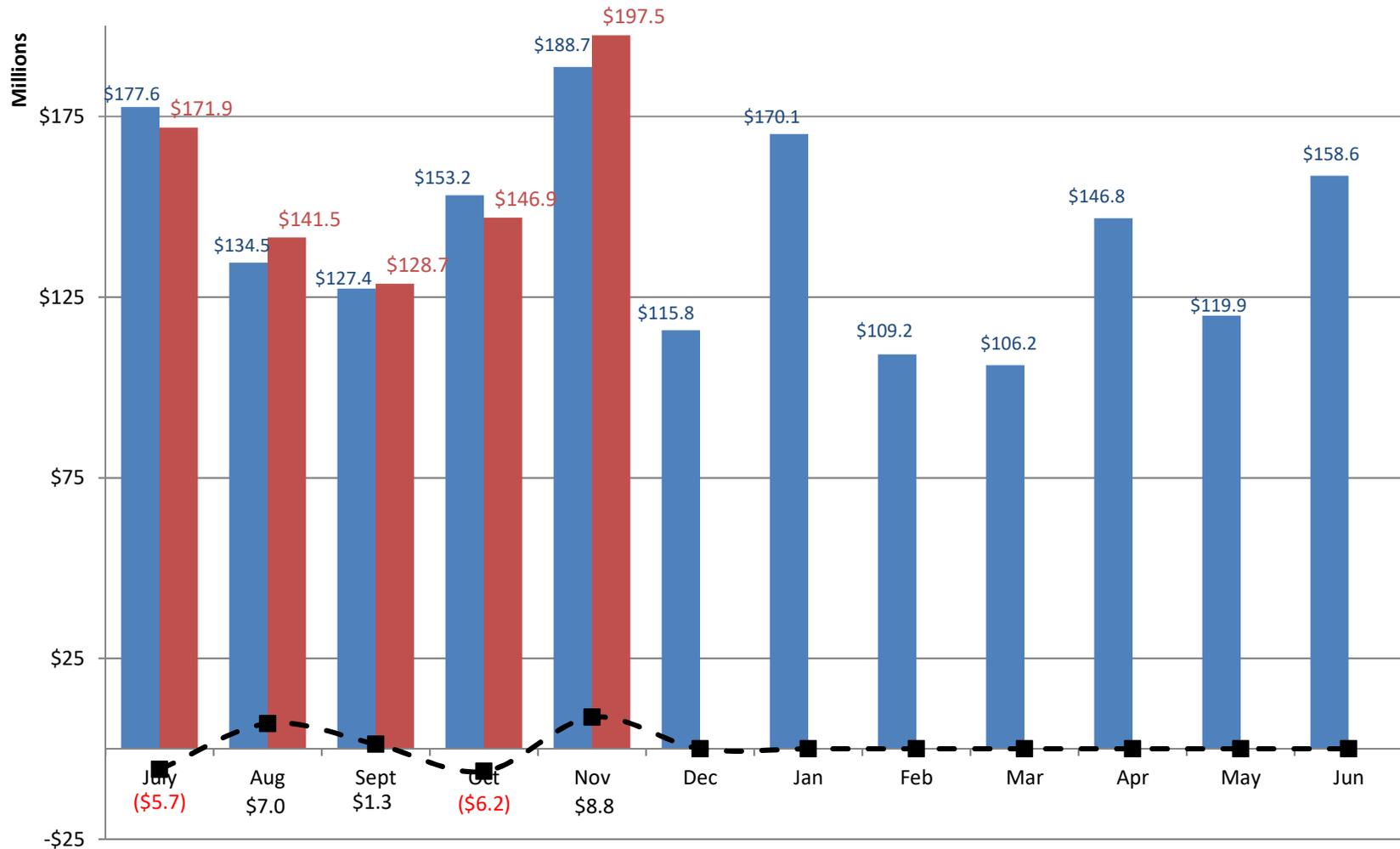
Original Legislative Adopted FY2020 Estimate (Feb. 2019) vs. Actual Revenues Year-To-Date Through NOVEMBER FY2020 Comparison

	Leg Adopted YTD FY2020	Actual YTD FY2020	DOLLAR CHANGE	YTD % Chg. Actual/Adopt Comparison
ONGOING RECEIPTS				
Net Sales and Use Tax (excl. cost of admin)	474,324,300	478,725,238	4,400,937	0.9%
Lottery	48,708,969	48,660,380	(48,589)	-0.1%
Net Contractor's Excise Tax	61,064,357	61,416,788	352,431	0.6%
Insurance Company Tax *	41,078,410	40,112,389	(966,021)	-2.4%
Unclaimed Property Receipts	58,603,991	55,574,119	(3,029,872)	-5.2%
Licenses, Permits, and Fees	13,984,192	13,318,952	(665,240)	-4.8%
Tobacco Taxes	24,554,642	23,748,542	(806,100)	-3.3%
Trust Funds	26,854,666	26,854,666	(0)	0.0%
Net Transfers In (excluding one-time)	11,823,163	11,830,075	6,913	0.1%
Alcohol Beverage Tax	2,185,792	2,175,037	(10,755)	-0.5%
Bank Franchise Tax	941,666	1,166,119	224,453	23.8%
Charges for Goods and Services	6,312,758	6,908,990	596,232	9.4%
Telecommunications Tax	1,815,849	1,581,078	(234,771)	-12.9%
Severance Taxes	2,527,877	2,590,069	62,192	2.5%
Investment Income and Interest	5,748,388	10,876,249	5,127,861	89.2%
Alcohol Beverage 2% Wholesale Tax	873,352	962,888	89,536	10.3%
SUBTOTAL (ONGOING RECEIPTS)	\$ 781,402,372	\$ 786,501,577	5,099,206	0.7%
ONE-TIME RECEIPTS				
Refinancing Gains	0	1,970,000	1,970,000	100.0%
Obligated Cash Carried Forward	0	19,354,553	19,354,553	100.0%
SUBTOTAL (ONE-TIME RECEIPTS)	\$ 0	\$ 21,324,553	21,324,553	100.0%
 GRAND TOTAL	 \$ 781,402,372	 \$ 807,826,130	 26,423,759	 3.4%

NOTES

Original Adopted FY2020 vs. Actual FY2020 Receipts

■ Adopted FY2020 Receipts
 ■ Actual FY2020 Receipts
 -■- Actual vs. Adopted



Through 5 months, total actual ongoing receipts were \$5.1 million greater than the original adopted FY2020 estimate.

**Governor Revised FY2020 Estimate (November 2019) vs. Actual Revenues
November FY2019 Comparison**

	Gov. Revised November FY2020	Actual November FY2020	DOLLAR CHANGE	MTD % Chg. Actual/Revised Comparison
ONGOING RECEIPTS				
Net Sales and Use Tax (excl. cost of admin)	89,476,738	91,508,841	2,032,104	2.3%
Lottery	9,929,738	10,070,857	141,118	1.4%
Net Contractor's Excise Tax	11,570,902	12,945,393	1,374,491	11.9%
Insurance Company Tax	11,669,719	11,763,446	93,727	0.8%
Unclaimed Property Receipts	66,884,329	62,988,167	(3,896,162)	-5.8%
Licenses, Permits, and Fees	928,971	852,793	(76,178)	-8.2%
Tobacco Taxes	4,349,000	3,525,818	(823,182)	-18.9%
Trust Funds	0	0	0	0.0%
Net Transfers In (excluding one-time)	831,604	940,682	109,078	13.1%
Alcohol Beverage Tax	8,288	12,227	3,939	47.5%
Bank Franchise Tax	208,593	590,747	382,153	183.2%
Charges for Goods and Services	1,191,651	1,410,436	218,785	18.4%
Telecommunications Tax	417,654	432,769	15,114	3.6%
Severance Taxes	729,438	164,600	(564,838)	-77.4%
Investment Income and Interest	30,418	53,045	22,627	74.4%
Alcohol Beverage 2% Wholesale Tax	140,778	198,114	57,336	40.7%
SUBTOTAL (ONGOING RECEIPTS)	\$ 198,367,820	\$ 197,457,933	(909,887)	-0.5%

NOTES:

**Governor Revised FY2020 Estimate (November 2019) vs. Actual Revenues
Year-To-Date Through NOVEMBER FY2019**

	Gov. Revised YTD FY2020	Actual YTD FY2020	DOLLAR CHANGE	YTD % Chg. Actual/Revised Comparison	YTD ACTUAL % CHG OVER FY19	FY2020 GROWTH NEEDED FOR GOV REVISED FY2020
ONGOING RECEIPTS						
Net Sales and Use Tax*	476,693,134	478,725,238	2,032,104	0.4%	4.3%	4.5%
Lottery	48,519,262	48,660,380	141,118	0.3%	2.5%	2.9%
Net Contractor's Excise Tax	60,042,297	61,416,788	1,374,491	2.3%	8.8%	4.1%
Insurance Company Tax	40,018,662	40,112,389	93,727	0.2%	-0.5%	0.9%
Unclaimed Property Receipts	59,470,281	55,574,119	(3,896,162)	-6.6%	-2.9%	-2.9%
Licenses, Permits, and Fees	13,395,130	13,318,952	(76,178)	-0.6%	-4.0%	0.3%
Tobacco Taxes	24,571,724	23,748,542	(823,182)	-3.4%	-3.7%	-1.9%
Trust Funds	26,854,666	26,854,666	0	0.0%	3.9%	3.5%
Net Transfers In (excluding one-time)	11,720,997	11,830,075	109,078	0.9%	-3.4%	-11.8%
Alcohol Beverage Tax	2,171,098	2,175,037	3,939	0.2%	-1.0%	2.0%
Bank Franchise Tax	783,966	1,166,119	382,153	48.7%	-21.3%	-16.7%
Charges for Goods and Services	6,690,205	6,908,990	218,785	3.3%	12.2%	1.3%
Telecommunications Tax	1,565,963	1,581,078	15,114	1.0%	-11.6%	-7.4%
Severance Taxes	3,154,907	2,590,069	(564,838)	-17.9%	-6.0%	13.2%
Investment Income and Interest	10,853,621	10,876,249	22,627	0.2%	85.2%	77.5%
Alcohol Beverage 2% Wholesale Tax	905,552	962,888	57,336	6.3%	7.1%	1.9%
SUBTOTAL (ONGOING RECEIPTS)	\$ 787,411,465	\$ 786,501,577	(909,887)	-0.1%	3.8%	3.3%
ONE-TIME RECEIPTS						
Obligated Cash Carried Forward	19,354,553	19,354,553	0	0.0%		
SUBTOTAL (ONE-TIME RECEIPTS)	\$ 19,354,553	\$ 19,354,553	0	0.0%		
GRAND TOTAL	\$ 806,766,018	\$ 805,856,130	(909,887)	-0.11%		

NOTES:

* Year-to-date fiscal year ending receipts include cost of administration for the sales and use tax and year-end cash adjustments.