Actual Revenue FY2023 vs. Actual Revenue FY2024 NOVEMBER FY2024 Comparison

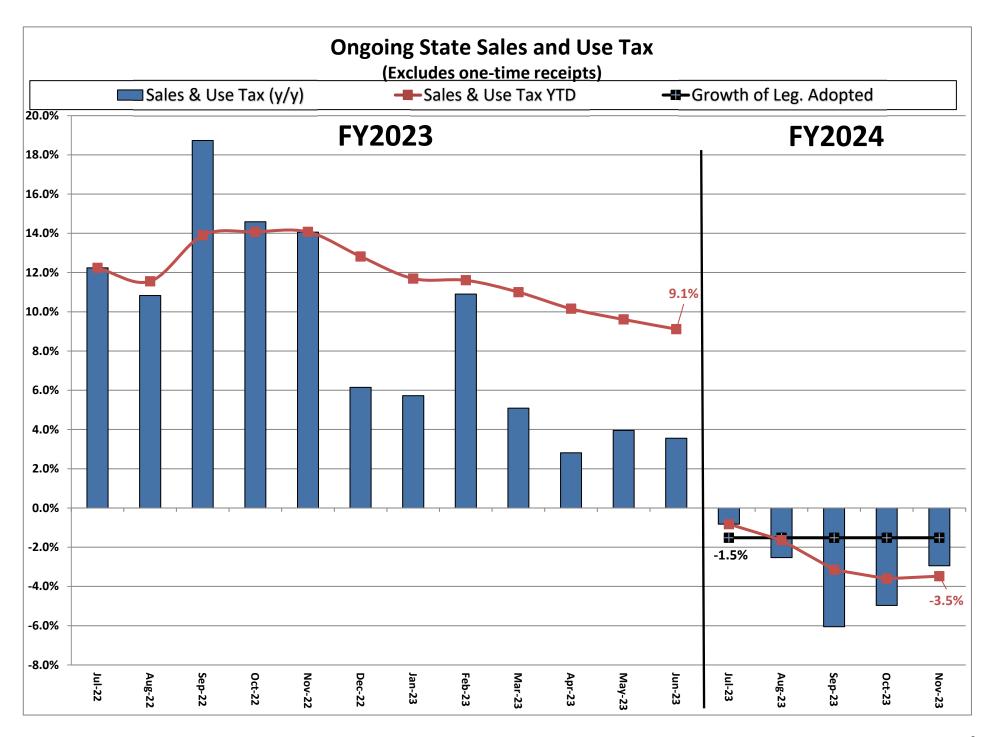
| | Actual NOVEMBER FY2023 | Actual NOVEMBER FY2024 | DOLLAR CHANGE | PERCENT CHANGE |
|---|------------------------------|------------------------------|------------------|-------------------|
| ONGOING RECEIPTS | | | | |
| Net Sales and Use Tax (excl. cost of admin) | 125,175,749 | 121,492,423 | (3,683,326) | -2.9% |
| Lottery | 13,758,485 | 13,564,129 | (194,356) | -1.4% |
| Net Contractor's Excise Tax | 17,427,488 | 21,214,691 | 3,787,203 | 21.7% |
| Insurance Company Tax* | 12,239,023 | 3,369,244 | (8,869,780) | -72.5% |
| Unclaimed Property Receipts | 90,942,636 | 99,513,497 | 8,570,861 | 9.4% |
| Licenses, Permits, and Fees | 1,301,951 | 472,314 | (829,637) | -63.7% |
| Tobacco Taxes | 3,918,239 | 3,599,468 | (318,771) | -8.1% |
| Trust Funds | - | - | 0 | N/A |
| Net Transfers In (excluding one-time) | 1,281,620 | 1,101,611 | (180,008) | -14.0% |
| Alcohol Beverage Tax | 8,998 | 9,944 | 947 | 10.5% |
| Bank Franchise Tax | 2,118,781 | 1,671,271 | (447,510) | -21.1% |
| Charges for Goods and Services | 1,118,622 | 1,113,349 | (5,272) | -0.5% |
| Telecommunications Tax | 209,099 | 195,082 | (14,017) | -6.7% |
| Severance Taxes | 1,403,666 | 212 | (1,403,454) | -100.0% |
| Investment Income and Interest | 4,399 | 2,604 | (1,795) | -40.8% |
| Alcohol Beverage 2% Wholesale Tax | 485,772 | 242,782 | (242,990) | -50.0% |
| SUBTOTAL (ONGOING RECEIPTS) | \$ 271,394,527 | \$ 267,562,621 | \$ (3,831,906) | -1.4% |
| ONE-TIME RECEIPTS | | | | |
| Bank Franchise Tax Prior Year Revenue | 27,388 | 13,546 | (13,842) | N/A |
| SUBTOTAL (ONE-TIME RECEIPTS) | \$ 27,388 | \$ 13,546 | \$ (13,842) | N/A |
| GRAND TOTAL | \$ 271,421,915 | \$ 267,576,166 | \$ (3,845,748) | -1.4% |

^{*} The decrease in Insurance Company Tax is partially due to the timing of receipts to the general fund.

Actual Revenue FY2023 vs. Actual Revenue FY2024 Year-To-Date Through NOVEMBER FY2024 Comparison

| | NC | Actual OVEMBER YTD FY2023 | NO | Actual OVEMBER YTD FY2024 | DOLLAR CHANGE | YTD GROWTH OVER FY2023 |
|---|----|---------------------------------|----|---------------------------------|-------------------|---------------------------|
| ONGOING RECEIPTS | | | | | | |
| Net Sales and Use Tax (excl. cost of admin) | | 667,185,812 | | 644,003,283 | (23,182,528) | -3.5% |
| Lottery | | 72,359,854 | | 73,002,923 | 643,069 | 0.9% |
| Net Contractor's Excise Tax | | 90,758,368 | | 105,019,703 | 14,261,335 | 15.7% |
| Insurance Company Tax | | 46,577,687 | | 50,647,813 | 4,070,126 | 8.7% |
| Unclaimed Property Receipts | | 87,257,694 | | 143,641,686 | 56,383,991 | 64.6% |
| Licenses, Permits, and Fees | | 14,927,559 | | 13,957,708 | (969,851) | -6.5% |
| Tobacco Taxes | | 22,866,047 | | 21,231,329 | (1,634,718) | -7.1% |
| Trust Funds | | 31,890,322 | | 33,665,904 | 1,775,583 | 5.6% |
| Net Transfers In (excluding one-time) | | 11,839,854 | | 13,657,537 | 1,817,683 | 15.4% |
| Alcohol Beverage Tax | | 2,485,902 | | 2,513,586 | 27,684 | 1.1% |
| Bank Franchise Tax | | 3,372,385 | | 3,364,930 | (7,455) | -0.2% |
| Charges for Goods and Services | | 5,257,794 | | 5,179,902 | (77,893) | -1.5% |
| Telecommunications Tax | | 839,278 | | 747,239 | (92,039) | -11.0% |
| Severance Taxes | | 3,239,156 | | 5,309,826 | 2,070,670 | 63.9% |
| Investment Income and Interest | | 13,750,094 | | 48,965,817 | 35,215,723 | 256.1% |
| Alcohol Beverage 2% Wholesale Tax | | 1,229,389 | | 1,302,746 | 73,357 | 6.0% |
| SUBTOTAL (ONGOING RECEIPTS) | \$ | 1,075,837,195 | \$ | 1,166,211,932 | \$ 90,374,738 | 8.4% |
| ONE-TIME RECEIPTS | | | | | | |
| One-Time Sales and Use Tax* | | - | | 9,726,426 | 9,726,426 | N/A |
| Bank Franchise Tax Prior Year Revenue | | 42,013 | | 1,764,774 | 1,722,761 | 4100.6% |
| SUBTOTAL (ONE-TIME RECEIPTS) | \$ | 42,013 | \$ | 11,491,200 | \$ 1,722,761 | 27251.8% |
| GRAND TOTAL | \$ | 1,075,879,207 | \$ | 1,177,703,132 | \$ 101,823,925 | 9.5% |

^{*} The state sales tax rate was decreased from 4.5% to 4.2% on July 1st. However, July sales tax collections were from June sales. The additional 0.3% was noted as a one-time receipt in July.



Legislative Adopted FY2024 Estimate (Feb. 2023) vs. Actual Revenues NOVEMBER FY2024 Comparison

| | Leg. Adopted NOVEMBER FY2024 | Actual NOVEMBER FY2024 | DOLLAR CHANGE | PERCENT CHANGE |
|---|------------------------------------|------------------------------|------------------|-------------------|
| ONGOING RECEIPTS | | | | |
| Net Sales and Use Tax (excl. cost of admin) | 122,236,497 | 121,492,423 | (744,074) | -0.6% |
| Lottery | 14,555,482 | 13,564,129 | (991,354) | -6.8% |
| Net Contractor's Excise Tax | 18,933,047 | 21,214,691 | 2,281,644 | 12.1% |
| Insurance Company Tax* | 5,025,707 | 3,369,244 | (1,656,464) | -33.0% |
| Unclaimed Property Receipts | 71,489,711 | 99,513,497 | 28,023,786 | 39.2% |
| Licenses, Permits, and Fees | 1,162,703 | 472,314 | (690,389) | -59.4% |
| Tobacco Taxes | 4,005,535 | 3,599,468 | (406,067) | -10.1% |
| Trust Funds | - | - | 0 | N/A |
| Net Transfers In (excluding one-time) | 1,109,729 | 1,101,611 | (8,118) | -0.7% |
| Alcohol Beverage Tax | 11,757 | 9,944 | (1,812) | -15.4% |
| Bank Franchise Tax | 658,417 | 1,671,271 | 1,012,853 | 153.8% |
| Charges for Goods and Services | 1,126,821 | 1,113,349 | (13,472) | -1.2% |
| Telecommunications Tax | 174,571 | 195,082 | 20,511 | 11.7% |
| Severance Taxes | 955,047 | 212 | (954,835) | -100.0% |
| Investment Income and Interest | 22,752 | 2,604 | (20,148) | -88.6% |
| Alcohol Beverage 2% Wholesale Tax | 271,201 | 242,782 | (28,419) | -10.5% |
| TOTAL (ONGOING RECEIPTS) | \$ 241,738,979 | \$ 267,562,621 | \$ 25,823,642 | 10.7% |
| ONE-TIME RECEIPTS | | | | |
| Bank Franchise Tax Prior Year Revenue | - | 13,546 | 13,546 | N/A |
| SUBTOTAL (ONE-TIME RECEIPTS) | \$ 0 | \$ 13,546 | \$ 13,546 | N/A |
| GRAND TOTAL | \$ 241,738,979 | \$ 267,576,166 | \$ 25,837,188 | 10.7% |

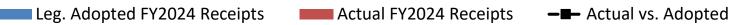
^{*} The decrease in Insurance Company Tax is partially due to the timing of receipts to the general fund.

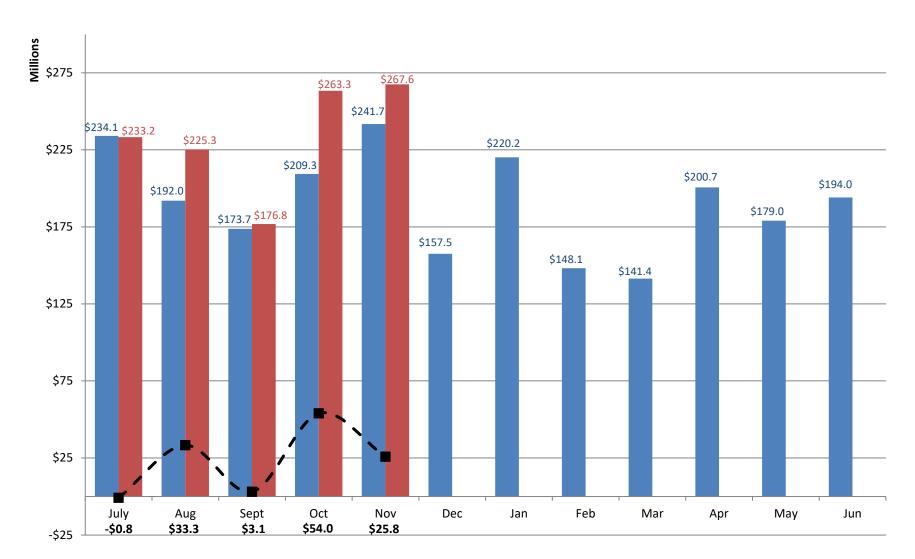
Legislative Adopted FY2024 Estimate (Feb. 2023) vs. Actual Revenues Year-to-Date Through NOVEMBER FY2024 Comparison

| | Leg. Adopted OVEMBER YTD FY2024 | N | Actual OVEMBER YTD FY2024 | DOLLAR CHANGE | YTD % Chg. Actual/Adopt Comparison |
|---|---------------------------------------|----|---------------------------------|-------------------|--|
| ONGOING RECEIPTS | | | | | |
| Net Sales and Use Tax (excl. cost of admin) | 641,470,521 | | 644,003,283 | 2,532,763 | 0.4% |
| Lottery | 74,021,697 | | 73,002,923 | (1,018,774) | -1.4% |
| Net Contractor's Excise Tax | 95,822,957 | | 105,019,703 | 9,196,746 | 9.6% |
| Insurance Company Tax | 50,925,470 | | 50,647,813 | (277,656) | -0.5% |
| Unclaimed Property Receipts | 67,408,629 | | 143,641,686 | 76,233,057 | 113.1% |
| Licenses, Permits, and Fees | 15,326,134 | | 13,957,708 | (1,368,425) | -8.9% |
| Tobacco Taxes | 22,725,089 | | 21,231,329 | (1,493,759) | -6.6% |
| Trust Funds | 33,665,904 | | 33,665,904 | 0 | 0.0% |
| Net Transfers In (excluding one-time) | 12,152,819 | | 13,657,537 | 1,504,718 | 12.4% |
| Alcohol Beverage Tax | 2,586,542 | | 2,513,586 | (72,956) | - 2.8% |
| Bank Franchise Tax | 1,694,579 | | 3,364,930 | 1,670,351 | 98.6% |
| Charges for Goods and Services | 6,336,351 | | 5,179,902 | (1,156,449) | -18.3% |
| Telecommunications Tax | 689,904 | | 747,239 | 57,335 | 8.3% |
| Severance Taxes | 4,701,849 | | 5,309,826 | 607,976 | 12.9% |
| Investment Income and Interest | 20,022,476 | | 48,965,817 | 28,943,341 | 144.6% |
| Alcohol Beverage 2% Wholesale Tax | 1,303,797 | | 1,302,746 | (1,050) | -0.1% |
| SUBTOTAL (ONGOING RECEIPTS) | \$ 1,050,854,717 | | 1,166,211,932 | \$ 115,357,215 | 11.0% |
| ONE-TIME RECEIPTS | | | | | |
| One-Time Sales and Use Tax* | - | | 9,726,426 | 9,726,426 | N/A |
| Bank Franchise Tax Prior Year Revenue | - | | 1,764,774 | 1,764,774 | N/A |
| SUBTOTAL (ONE-TIME RECEIPTS) | \$ 0 | \$ | 11,491,200 | \$ 11,491,200 | N/A |
| GRAND TOTAL | \$ 1,050,854,717 | \$ | 1,177,703,132 | \$ 126,848,415 | 12.1% |

^{*} The state sales tax rate was decreased from 4.5% to 4.2% on July 1st. However, July sales tax collections were from June sales. The additional 0.3% was noted as a one-time receipt in July.







Through 5 months, total ongoing receipts were \$115.4 million MORE than the Legislative Adopted FY2024 estimate.

Governor's Revised FY2024 Estimate (Nov. 2023) vs. Actual Revenues NOVEMBER FY2024 Comparison

| | Gov. Revised NOVEMBER FY2024 | Actual NOVEMBER FY2024 | DOLLAR CHANGE | MTD % Chg. Actual/Revised Comparison |
|---|------------------------------------|------------------------------|------------------|--|
| ONGOING RECEIPTS | | | | |
| Net Sales and Use Tax (excl. cost of admin) | 119,967,228 | 121,492,423 | 1,525,195 | 1.3% |
| Lottery | 13,277,566 | 13,564,129 | 286,562 | 2.2% |
| Net Contractor's Excise Tax | 19,908,363 | 21,214,691 | 1,306,328 | 6.6% |
| Insurance Company Tax* | 5,185,525 | 3,369,244 | (1,816,281) | -35.0% |
| Unclaimed Property Receipts | 97,671,541 | 99,513,497 | 1,841,956 | 1.9% |
| Licenses, Permits, and Fees | 1,153,874 | 472,314 | (681,560) | -59.1% |
| Tobacco Taxes | 3,864,429 | 3,599,468 | (264,960) | -6.9% |
| Trust Funds | - | - | 0 | N/A |
| Net Transfers In (excluding one-time) | 1,091,613 | 1,101,611 | 9,998 | 0.9% |
| Alcohol Beverage Tax | 11,724 | 9,944 | (1,780) | -15.2% |
| Bank Franchise Tax | 683,577 | 1,671,271 | 987,694 | 144.5% |
| Charges for Goods and Services | 921,725 | 1,113,349 | 191,624 | 20.8% |
| Telecommunications Tax | 201,376 | 195,082 | (6,294) | -3.1% |
| Severance Taxes | 658,934 | 212 | (658,722) | -100.0% |
| Investment Income and Interest | 13,036 | 2,604 | (10,432) | -80.0% |
| Alcohol Beverage 2% Wholesale Tax | 493,313 | 242,782 | (250,531) | -50.8% |
| TOTAL (ONGOING RECEIPTS) | \$ 265,103,825 | \$ 267,562,621 | \$ 2,458,796 | 0.9% |
| ONE-TIME RECEIPTS | | | | |
| Bank Franchise Tax Prior Year Revenue | _ | 13,546 | 13,546 | N/A |
| SUBTOTAL (ONE-TIME RECEIPTS) | \$ 0 | \$ 13,546 | \$ 13,546 | N/A |
| GRAND TOTAL | \$ 265,103,825 | \$ 267,576,166 | \$ 2,472,341 | 0.9% |

^{*} The decrease in Insurance Company Tax is partially due to the timing of receipts to the general fund.

Governor's Revised FY2024 Estimate (Nov. 2023) vs. Actual Revenues Year-To-Date Through NOVEMBER FY2024 Comparison

| | Gov. Revised NOVEMBER YTD FY2024 | Actual NOVEMBER YTD FY2024 | DOLLAR CHANGE | YTD % Chg. Actual/Revised Comparison |
|---|--|----------------------------------|------------------|--|
| ONGOING RECEIPTS | | | | · · · · · · · · · · · · · · · · · · · |
| Net Sales and Use Tax (excl. cost of admin) | 642,478,089 | 644,003,283 | 1,525,195 | 0.2% |
| Lottery | 72,716,361 | 73,002,923 | 286,562 | 0.4% |
| Net Contractor's Excise Tax | 103,713,375 | 105,019,703 | 1,306,328 | 1.3% |
| Insurance Company Tax | 52,464,095 | 50,647,813 | (1,816,281) | -3.5% |
| Unclaimed Property Receipts | 141,799,730 | 143,641,686 | 1,841,956 | 1.3% |
| Licenses, Permits, and Fees | 14,639,269 | 13,957,708 | (681,560) | -4.7% |
| Tobacco Taxes | 21,496,290 | 21,231,329 | (264,960) | -1.2% |
| Trust Funds | 33,665,904 | 33,665,904 | 0 | 0.0% |
| Net Transfers In (excluding one-time) | 13,647,539 | 13,657,537 | 9,998 | 0.1% |
| Alcohol Beverage Tax | 2,515,366 | 2,513,586 | (1,780) | -0.1% |
| Bank Franchise Tax | 2,377,236 | 3,364,930 | 987,694 | 41.5% |
| Charges for Goods and Services | 4,988,278 | 5,179,902 | 191,624 | 3.8% |
| Telecommunications Tax | 753,533 | 747,239 | (6,294) | -0.8% |
| Severance Taxes | 5,968,548 | 5,309,826 | (658,722) | -11.0% |
| Investment Income and Interest | 48,976,249 | 48,965,817 | (10,432) | 0.0% |
| Alcohol Beverage 2% Wholesale Tax | 1,553,277 | 1,302,746 | (250,531) | -16.1% |
| SUBTOTAL (ONGOING RECEIPTS) | \$ 1,163,753,137 | \$ 1,166,211,932 | \$ 2,458,796 | 0.2% |
| ONE-TIME RECEIPTS | | | | |
| One-Time Sales and Use Tax* | 9,726,426 | 9,726,426 | 0 | 0.0% |
| Bank Franchise Tax Prior Year Revenue | 1,751,228 | 1,764,774 | 13,546 | 0.8% |
| SUBTOTAL (ONE-TIME RECEIPTS) | \$ 11,477,654 | \$ 11,491,200 | \$ 13,546 | 0.1% |
| | | | | |
| GRAND TOTAL | \$ 1,175,230,791 | \$ 1,177,703,132 | \$ 2,472,341 | 0.2% |

^{*} The state sales tax rate was decreased from 4.5% to 4.2% on July 1st. However, July sales tax collections were from June sales. The additional 0.3% was noted as a one-time receipt in July.

